

# Summary Financial Statements (Consolidated) for 3rd Quarter of Fiscal Year 2023 (Year Ending March 31, 2024) (Japan GAAP)

February 1, 2024

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Company name: Amano Corporation Listed on: TSE

Securities code: 6436 URL https://www.amano.co.jp/English/

Representative: Manabu Yamazaki, President & Representative Director

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General Manager, Corporate Planning

Scheduled date for filing of quarterly securities report: February 7, 2024

Scheduled date for start of dividend payments: —

Supplementary explanation materials prepared for quarterly financial results: None

Briefing held on quarterly financial results: None

(Amounts less than 1 million yen are rounded down)

# 1. Business results for 3rd Quarter of fiscal year 2023 (April 1, 2023 to December 31, 2023)

## (1) Operating results

(Percentages represent year-on-year changes.)

	Net sales Operating profit		Ordinary profit		Net income attributable to owners of the parent company			
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
3Q of FY 2023 (year ending March 2024)	107,791	16.8	12,581	40.2	13,470	36.7	9,094	44.9
3Q of FY 2022 (year ended March 2023)	92,267	11.2	8,970	23.6	9,855	24.4	6,277	13.9

Note: Comprehensive income

3rd Quarter of FY 2023 (year ending March 2024): ¥14,670 million (25.1%)

3rd Quarter of FY 2022 (year ended March 2023): ¥11,728 million (73.9%)

	Net income per share	Diluted net income per share
	Yen	Yen
3Q of FY 2023 (year ending March 2024)	126.10	_
3Q of FY 2022 (year ended March 2023)	85.80	_

## (2) Financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
3Q of FY 2023 (as of December 31, 2023)	178,778	123,371	68.7	1,713.94
FY 2022 (as of March 31, 2023)	171,250	121,638	70.5	1,656.43

Reference: Equity capital 3rd Quarter of FY 2023 (as of December 31, 2023): ¥122,906 million FY 2022 (as of March 31, 2023): ¥120,756 million

#### 2. Dividends

2. Dividends										
		Annual dividends								
	1st Quarter-end	2nd Quarter-end	3rd Quarter-end	Year-end	Total					
	Yen	Yen	Yen	Yen	Yen					
FY 2022 (year ended March 2023)	_	30.00	_	80.00	110.00					
FY 2023 (year ending March 2024)	_	40.00								
FY 2023 (year ending March 2024) (est.)				80.00	120.00					

Note: Revisions to most recently released dividend forecast: None

# 3. Forecast earnings for fiscal year 2023 (April 1, 2023 to March 31, 2024)

(Percentages represent year-on-year changes.)

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							Net income at	tributable		
	Net sa	les	Operating	profit	Ordinary	profit	to owners of t	he parent	Net income per	share
				-	- '	_	compa	ny	-	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%		Yen
Full year	140,000	5.4	17,700	12.1	18,500	9.1	12,500	10.7	17	74.31

Note: Revisions to most recently released earnings forecast: None

#### Notes

(1) Significant changes among subsidiaries during the fiscal year under review : None (i.e. changes among specific subsidiaries resulting in a change in the scope of consolidation)

(2) Application of accounting procedures specific to the preparation of the consolidated quarterly financial statements : Yes

(3) Changes to accounting policy, changes to accounting forecasts, and restatements

[1] Changes arising from revision of accounting standards : None
 [2] Changes to accounting policy other than those in [1] above : None
 [3] Changes to accounting forecasts : None
 [4] Restatements : None

(4) Number of shares issued and outstanding (common stock)

[1] Number of shares issued and outstanding at the end of the period (including treasury stock)	As of 3Q ended December 31, 2023	76,657,829 shares	As of March 31, 2023	76,657,829 shares
[2] Number of shares of treasury stock at the end of the period	As of 3Q ended December 31, 2023	4,948,146 shares	As of March 31, 2023	3,756,315 shares
[3] Average number of shares outstanding (over the fiscal year under review up to December 31, 2023)	As of 3Q ended December 31, 2023		As of 3Q ended December 31, 2022	73,171,987 shares

Note: The number of shares of treasury stock as of December 31, 2023, includes the Company's shares held by the Director's Compensation BIP Trust and the Employee Stock Ownership Plan (J-ESOP) (793,884 shares as of December 31, 2023 and 398,219 shares as of March 31, 2023 respectively).

In addition, these Company's shares are included in the treasury stock which is deducted in calculating the average number of shares during the period.

Note: These quarterly Summary Financial Statements are not subject to the quarterly review procedures provided by CPA (Certified Public Accountant).

Note: Explanation concerning appropriate use of the earnings forecast, and other matters to note Caution regarding forward-looking statements

Earnings forecasts and other forward-looking statements contained in this document are based on information available at the time of preparing this document and on certain assumptions that are deemed to be reasonable. A variety of factors could cause actual results to differ significantly from the forecasts. For information on the earnings forecasts, please refer to "1. Qualitative Information on Consolidated Financial Results for the Current Quarter (3) Explanation of Forward-looking Information, including the Outlook for Consolidated Operating Results" on page 6 of the attached document.

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- 1. Qualitative Information on Consolidated Financial Results for the Current Quarter
- (1) Explanation of Business Results

During the third quarter of the current consolidated cumulative period, although the outlook of the Japanese economy was ridden by uncertainties such as overseas economic slowdown, extensive price hikes, and exchange rate volatility, in general, we think that the economy is on a moderate recovery trend as economic activities continue to normalize.

Under this business environment, in our 9th Medium-Term Business Plan that started in April 2023, we the Amano Group set forth the management concept of "The 4th Stage Towards a 100-year Company-Initiatives for a Paradigm Shift Leading to Sustainable Management" in which we will promote DX in each business field and execute strategic investments in software-based assets, IoT, AI, etc., and further enhance our competitive advantage in terms of profitability. Furthermore, we will proactively work to solve social issues.

As a result, during the third quarter under review, net sales were \(\frac{\pmansum}{107,791}\) million (up 16.8% year-on-year), operating profit was \(\frac{\pmansum}{12,581}\) million (up 40.2% yoy), ordinary profit was \(\frac{\pmansum}{13,470}\) million (up 36.7% yoy), and net income attributable to owners of the parent company was \(\frac{\pmansum}{9},094\) million (up 44.9% yoy).

### Main factors behind the business results

- (i) At non-consolidated Amano, Parking Systems sales continued to significantly grow indicating that the recovery trend is clearly positive. Clean Systems sales also continued to increase due to stronger sales of cleaning robots. Both software and hardware in Information Systems sales were up. Environmental Systems sales of standard dust collection systems declined due to the impact of lower orders for machine tools, but large-scale systems sales grew in response to demand for rechargeable batteries for EVs, etc., resulting positive overall sales.
- (ii) In domestic group companies, the consigned parking lot management service business performed well, exceeding pre-COVID results, and the cloud service business for T&A also continued to grow. The digital time stamp business continued to perform well, meeting the needs to respond to the requirements under the revised Electronic Books Preservation Act.
- (iii) In overseas markets, sales increased in North America, Europe, and Asia, partly due to the effect of yen depreciation. In Europe, sales of Information Systems in France continued to grow by capturing customer needs. In North America, Parking Systems sales increased due to the effect of new products, and earnings are also improving, while Clean Systems sales decreased due to a slowdown in the core wood floor sanding business. In Asia, Parking Systems sales continued to grow in South Korea and Hong Kong.

(Millions of ven)

The following are business results by segment:

Sales by business division

dies by business division (without of ye								
Category	3Q of FY (year ended M		3Q of FY (year ending N		Change			
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	%		
Time Information System business:								
Information Systems	21,470	23.3	24,830	23.0	3,359	15.6		
Time Management Products	2,010	2.2	1,863	1.8	(146)	(7.3)		
Parking Systems	44,735	48.4	54,779	50.8	10,044	22.5		
Subtotal	68,215	73.9	81,472	75.6	13,256	19.4		
Environment System business:								
Environmental Systems	14,217	15.4	16,512	15.3	2,295	16.1		
Clean Systems	9,834	10.7	9,806	9.1	(28)	(0.3)		
Subtotal	24,052	26.1	26,319	24.4	2,266	9.4		
Total	92,267	100.0	107,791	100.0	15,523	16.8		

Time Information System business

• Time Management Products:

• Information Systems: Time & Attendance (T&A), Human Resources (HR) systems,

payroll information systems, access control, and digital time stamps PC-linked time recorders, online time recorders, and time stamps

• Parking Systems: Parking lot management systems, bicycle parking lot management

systems, and consigned parking lot management service

The sales in this business totaled \(\frac{4}{81}\),472 million, up by \(\frac{4}{13}\),256 million (up 19.4%) year-on-year. The following is a breakdown of sales by business division.

• Information Systems ¥24,830 million (up 15.6% year-on-year)

In Japan, non-consolidated Amano sales increased due to increase in both software and hardware sales, although sales for maintenance and supply were down. The cloud service business deployed by Amano Business Solutions Corporation remained strong. Overseas, sales in both North America and Europe increased, and overall sales also increased.

• Time Management Products ¥1,863 million (down 7.3% year-on-year)

In Japan, sales for both standard time recorders and PC-linked time recorders were down, resulting in an overall

• Parking Systems ¥54,779 million (up 22.5% year-on-year)

remained unchanged. Overseas sales decreased.

In Japan, non-consolidated Amano sales were up due to increase in both system equipment and maintenance and supply, while sales increased at Amano Management Service Corporation, which is engaged in the consigned parking lot management service business. Overseas, sales in both North America and Asia increased, and overall sales also increased.

**Environment System business** 

• Environmental Systems: Standard dust collection systems, mist collectors, large dust collection

systems, pneumatic conveyors, deodorizing equipment, and industrial air

purifiers

• Clean Systems: Industrial vacuum cleaners, automatic floor scrubbers, cleaning robots,

wooden floor polishers, consigned janitorial management services, and

electrolyzed water generators

The sales in this business totaled \(\frac{\text{\$\text{\$\text{\$\gentrm{\gentrm{2}}}}}{26,319}\) million, up by \(\frac{\text{\$\text{\$\gentrm{2}}}}{2,266}\) million (up 9.4%) year-on-year. The following is a breakdown of sales by business division.

• Environmental Systems ¥16,512 million (up 16.1% year-on-year)

In Japan, non-consolidated Amano sales increased due to higher sales in large-scale systems, although sales of standard equipment decreased. Overseas, sales in Asia were up, and overall sales also increased.

• Clean Systems ¥9,806 million (down 0.3% year-on-year)

In Japan, non-consolidated Amano sales increased due to an increase in cleaning robots. Overseas, sales in North America decreased.

## Reference Information

[Information by area]

(Millions of yen)

		Net s	sales		Operating profit/loss			
	3Q of FY 2022 (year ended March 2023)	3Q of FY 2023 (year ending March 2024)	Change	Percentage change (%)	3Q of FY 2022 (year ended March 2023)	3Q of FY 2023 (year ending March 2024)	Change	Percentage change (%)
Japan	53,823	61,006	7,182	13.3	10,168	12,310	2,142	21.1
Other Asia	17,751	22,761	5,009	28.2	1,130	1,585	454	40.2
North America	14,352	15,351	999	7.0	(688)	(68)	619	_
Europe	7,587	9,700	2,112	27.8	1,014	1,479	464	45.8
Total	93,514	108,819	15,305	16.4	11,625	15,306	3,681	31.7
Eliminations/ Corporate	(1,246)	(1,028)	_	_	(2,654)	(2,725)	_	_
Consolidated	92,267	107,791	15,523	16.8	8,970	12,581	3,610	40.2

Notes:

- 1. The national and regional demarcations are based on the degree of geographical proximity.
- 2. Major countries and territories included in areas other than Japan:
  - (1) Other Asia: Singapore, Thailand, Malaysia, Indonesia, South Korea, China, Philippines, and Vietnam
  - (2) North America: United States, Canada and Mexico
  - (3) Europe: France, Belgium and Spain

[Overseas sales] (Millions of yen)

		Overse	as sales	Proportion of consolidated net sales accounted for by overseas sales (%)			
	3Q of FY 2022 (year ended March 2023)	3Q of FY 2023 (year ending March 2024)	Change	Percentage change (%)	3Q of FY 2022 (year ended March 2023)	3Q of FY 2023 (year ending March 2024)	Change
Other Asia	17,895	22,930	5,034	28.1	19.4	21.3	1.9
North America	13,416	14,482	1,065	7.9	14.5	13.4	(1.1)
Europe	7,383	9,382	1,999	27.1	8.0	8.7	0.7
Other regions	828	920	91	11.1	0.9	0.9	0.0
Total	39,524	47,715	8,191	20.7	42.8	44.3	1.5
Consolidated net sales	92,267	107,791					

Notes:

- 1. The national and regional demarcations are based on the degree of geographical proximity.
- 2. Major countries and territories included in areas other than Japan:
  - (1) Other Asia: Singapore, Thailand, Malaysia, Indonesia, South Korea, China, Philippines, and Vietnam
  - (2) North America: United States and Canada
  - (3) Europe: France, Belgium and Spain
  - (4) Other regions: Central and South America
- 3. Overseas sales comprise sales by the Company and its consolidated subsidiaries to countries and regions other than Japan.

### (2) Explanation of Financial Condition

(i) Assets, liabilities, and net assets

Total assets amounted to \(\pm\)178,778 million (up \(\pm\)7,528 million from the previous consolidated fiscal year-end).

- · Current assets: an increase of ¥1,613 million due to increases in merchandise and finished goods, and raw materials and supplies, etc.
- · Fixed assets: an increase of ¥5,914 million due to increases in lease assets (net), and investment securities, etc.

Total liabilities amounted to \(\frac{455}{50}\),407 million (up \(\frac{45}{50}\),795 million from the previous consolidated fiscal year-end).

- · Current liabilities: an increase of ¥3,814 million due to an increase in lease obligations, etc.
- · Long-term liabilities: an increase of ¥1,980 million due to an increase in lease obligations, etc.

Net assets amounted to \(\xi\$123,371 million (up \(\xi\$1,732 million from the previous consolidated fiscal year-end).

- · Shareholders' equity: a decrease of ¥3,317 million due to dividends paid and acquisition of treasury stock, etc.
- · Accumulated other comprehensive income: an increase of ¥5,467 million due to an increase in foreign currency translation adjustments, etc.

## (ii) Cash flows

Consolidated cash and cash equivalents decreased by ¥6,087 million from the previous fiscal year-end, to a total of ¥48,997 million at the end of the third quarter. More specifically, the status of each type of cash flow during the third quarter and the underlying factors are as follows:

Net cash provided by operating activities totaled ¥16,055 million (an increase in income of ¥3,552 million year-on-year).

· Main income factors:

Posting of income before income taxes amounting to \(\frac{\pma}{13,377}\) million and posting of depreciation and amortization amounting to \(\frac{\pma}{7,544}\) million.

Posting of a decrease in trade notes and accounts receivable and contract assets amounting to \(\frac{\pma}{1}\),946 million.

· Main expenditure factors:

Posting of income taxes paid amounting to ¥5,836 million and posting of an increase in inventories amounting to ¥2,534 million.

Net cash used in investing activities totaled –¥6,901 million (an increase in cash outflow of ¥3,621 million year-on-year).

· Main income factors:

Posting of proceeds from withdrawal of time deposits amounting to ¥8,930 million.

· Main expenditure factors:

Posting of increase in time deposits amounting to \\ \pm 10,038 \text{ million and payment for purchase of tangible fixed assets amounting to \\ \pm 2,331 \text{ million}

Payment for acquisition of intangible fixed assets amounting to ¥1,901 million and payment for acquisition of subsidiary shares involving change to the scope of consolidation amounting to ¥1,134 million.

Net cash used in financing activities amounted to -\$16,784 million (an increase in cash outflow of \$4,316 million year-on-year).

· Main income factors:

Posting of proceeds from sale and leaseback amounting to \(\frac{\pma}{1}\),434 million.

· Main expenditure factors:

Posting of dividends paid amounting to ¥8,764 million and posting of repayments of lease obligations amounting to ¥5,058 million.

Posting of payment for acquisition of treasury stock amounting to ¥3,718 million.

(3) Explanation of Forward-looking Information, including Outlook for Consolidated Operating Results
The third quarter of consolidated fiscal year ended with a growth in both sales and operating profit year-on-year
as business performance remained strong. Although the full-year earnings forecast is expected to exceed the
initial plan, the figures are still under examination in consideration of the large fluctuations in March earnings,
which is the month of highest demand in Japan. Therefore, at this time, the full-year earnings forecast for the
fiscal year ending March 31, 2024, which was announced on April 26, 2023, remains unchanged. We will disclose
the forecast figures in a timely manner as soon as they are finalized.

# 2. Consolidated Quarterly Financial Statements and Primary Explanatory Notes

# (1) Consolidated Quarterly Balance Sheets

(Millions of yen)

	FY 2022	FY 2023
	(as of March 31, 2023)	(as of December 31, 2023)
Assets		
Current assets		
Cash and bank deposits	62,399	58,938
Notes and accounts receivable—trade and contract assets	30,958	30,274
Marketable securities	3,357	3,211
Merchandise and finished goods	4,663	6,621
Work in process	791	1,372
Raw materials and supplies	7,956	9,152
Other current assets	4,112	6,293
Allowance for doubtful accounts	(491)	(499
Total current assets	113,749	115,362
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	8,597	8,470
Machinery and vehicles (net)	892	90
Tools, furniture and fixtures (net)	2,281	2,70
Land	5,846	5,75
Lease assets (net)	11,153	13,88
Construction in progress	364	41
Total tangible fixed assets	29,135	32,12
Intangible fixed assets		
Goodwill	1,214	1,34
Software	3,194	3,20
Software in progress	702	1,31
Other	1,729	2,34
Total intangible fixed assets	6,840	8,21
Investments and other assets		
Investment securities	14,974	16,55
Claims in bankruptcy and similar claims	458	47
Fixed leasehold deposits	1,661	1,89
Net defined benefit assets	115	11
Deferred tax assets	2,591	2,08
Other	2,194	2,43
Allowance for doubtful accounts	(470)	(474
Total investments and other assets	21,525	23,07
Total fixed assets		
	57,501	63,416

	EV 2022	(Millions of yen)
	FY 2022 (as of March 31, 2023)	FY 2023 (as of December 31, 2023)
Liabilities	(as of Water 31, 2023)	(as of December 31, 2023)
Current liabilities		
Notes and accounts payable—trade	6,138	6,662
Electronically recorded obligations	6,284	6,302
Short-term bank loans	266	77
Lease liabilities	4,150	5,488
Accrued income taxes	3,523	1,873
Accrued bonuses	2,766	1,991
Accrued officers' bonuses	130	
Other current liabilities	15,252	19,931
Total current liabilities	38,513	42,328
Long-term liabilities		
Lease liabilities	7,791	9,429
Deferred tax liabilities	16	(
Net defined benefit liabilities	2,281	2,349
Provision for stock benefit	357	40′
Provision for directors' stock benefit	249	315
Asset retirement obligations	34	34
Other long-term liabilities	367	542
Total long-term liabilities	11,098	13,079
Total liabilities	49,612	55,40
Net assets		
Shareholders' equity		
Common stock	18,239	18,239
Capital surplus	19,293	19,293
Retained earnings	90,133	90,463
Treasury stock	(9,019)	(12,667
Total shareholders' equity	118,646	115,329
Accumulated other comprehensive income		
Net unrealized gains (losses) on available- for-sale securities	2,237	3,440
Foreign currency translation adjustments	248	4,423
Remeasurements of defined benefit plans	(375)	(287)
Total accumulated other comprehensive income	2,109	7,577
Non-controlling shareholders' interests	882	464
Total net assets	121,638	123,371
Total liabilities and net assets	171,250	178,778

# (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income Consolidated Quarterly Statements of Income

Third quarter ended December 31, 2023 (Millions of yen)

I nird quarter ended December 31, 2023		(Willions of yell)
	FY 2022	FY 2023
	(April 1, 2022- December 31, 2022)	(April 1, 2023– December 31, 2023)
Net sales	92,267	107,791
Cost of sales	50,763	59,225
Gross profit	41,504	48,565
Selling, general and administrative expenses	11,501	10,500
Selling expenses	29,778	33,056
General and administrative expenses	2,755	2,928
Total selling, general and administrative expenses	32,534	35,984
Operating profit	8,970	12,581
Non-operating profit	0,570	12,301
Interest income	163	489
Dividend income	192	221
Insurance income	18	35
Foreign exchange gains	151	19
Equity in earnings of affiliates	110	135
Other	408	293
Total non-operating profit	1,046	1,194
Non-operating expenses	1,040	1,17-
Interest expenses	102	217
Other	59	8
Total non-operating expenses	161	304
Ordinary profit	9,855	13,470
Extraordinary income		13,470
Gain on sale of fixed assets	4	8
Total extraordinary income	4	
Extraordinary losses		
Loss on disposal of fixed assets	40	60
Loss on sale of fixed assets	1	35
Office transfer expenses	11	<i>J</i> .
Other	_	
Total extraordinary losses	52	102
Income before income taxes	9,807	13,377
Income taxes	3,489	4,195
Net income	6,318	9,183
Net income attributable to non-controlling shareholders	40	86
Net income attributable to owners of the parent company	6,277	9,094

# Consolidated Quarterly Statements of Comprehensive Income Third quarter ended December 31, 2023

(Millions of yen)

		(Minions of Jen)
	FY 2022	FY 2023
	(April 1, 2022-	(April 1, 2023–
	December 31, 2022)	December 31, 2023)
Net income	6,318	9,181
Other comprehensive income		
Net unrealized gains (losses) on available-for-sale securities	524	1,198
Foreign currency translation adjustment	4,809	4,202
Remeasurements of defined benefit plans	76	88
Share of other comprehensive income of associates accounted for using equity method	0	0
Total other comprehensive income	5,410	5,489
Comprehensive income	11,728	14,670
(Breakdown)		
Comprehensive income attributable to owners of the parent company	11,591	14,561
Comprehensive income attributable to non-controlling shareholders	137	108

		(Millions of yen)
	FY 2022	FY 2023
	(April 1, 2022- December 31, 2022)	(April 1, 2023–
Cash flows from operating activities	December 31, 2022)	December 31, 2023)
Income before income taxes	9.807	13,377
Depreciation and amortization	6,536	7,544
•	· · · · · · · · · · · · · · · · · · ·	
Amortization of goodwill	230	209
Increase (decrease) in net defined benefit liabilities	182	174
Increase (decrease) in provision for stock benefit	70	120
Increase (decrease) in provision for directors' stock benefit	45	66
Increase (decrease) in allowance for doubtful accounts	(10)	(42)
Interest and dividend revenue	(356)	(710)
Equity in (earnings) losses of affiliates	(110)	(135)
Interest expenses	102	217
Foreign currency translation loss (gain)	(35)	(79)
Loss (gain) on sale of fixed assets	(3)	27
Loss on disposal of fixed assets	40	60
(Increase) decrease in trade notes and accounts receivable and contract assets	4,773	1,946
(Increase) decrease in inventories	(3,642)	(2,534)
Increase (decrease) in trade payables	(31)	213
Increase (decrease) in other current liabilities	2,022	2,710
Other	(2,113)	(1,936)
Subtotal	17,508	21,230
Receipts from interest and dividends	496	864
Interest paid	(107)	(221)
Income taxes paid	(5,402)	(5,836)
Income taxes refunded	8	20
Net cash provided by operating activities	12,503	16,055
Cash flows from investing activities		
Payment for acquisition of securities	(2,350)	(2,450)
Proceeds from redemption of securities	2,450	2,450
Payment for purchase of tangible fixed assets	(1,780)	(2,331)
Proceeds from sale of tangible fixed assets	10	129
Payment for acquisition of intangible fixed assets	(1,196)	(1,901)
Payment for acquisition of investment securities	(205)	(304)
Payment for acquisition of subsidiary shares involving	-	(1,134)
change to the scope of consolidation		
Increase in time deposits	(2,953)	(10,038)
Proceeds from withdrawal of time deposits	2,672	8,930
Other	72	(250)
Net cash used in investing activities	(3,280)	(6,901)

(Millions of yen)

	FY 2022	FY 2023			
	(April 1, 2022-	(April 1, 2023–			
	December 31, 2022)	December 31, 2023)			
Cash flows from financing activities					
Increase in short-term loans payable	213	77			
Repayment for short-term bank loans	(385)	(230)			
Payment for acquisition of treasury stock	(2,478)	(3,718)			
Repayments of lease liabilities	(3,719)	(5,058)			
Proceeds from sale and leaseback	1,324	1,434			
Dividends paid	(7,399)	(8,764)			
Payment of dividends to non-controlling shareholders	(22)	(526)			
Cash flows from financing activities	(12,468)	(16,784)			
Effect of exchange rate changes on cash and cash equivalents	1,945	1,543			
Net increase (decrease) in cash and cash equivalents	(1,299)	(6,087)			
Cash and cash equivalents at the beginning of the year	55,931	55,084			
Cash and cash equivalents at end of period	54,631	48,997			

### (4) Notes on Quarterly Consolidated Financial Statements

### Notes Regarding the Premise of a Going Concern

None

## Notes on Significant Changes in Shareholders' Equity

Based on the resolution of the Board of Directors Meeting held on April 26, 2023, Amano Corporation has acquired 795,100 shares of treasury stock. As a result, treasury stock increased by \(\frac{x}{3}\),647 million in the third quarter of consolidated fiscal year, including an increase due to the purchase of shares less than one unit, and reached \(\frac{x}{1}\)2,667 million at the end of the same period.

The 793,884 shares held by Amano Corporation as trust property of the Director's Compensation BIP Trust and Employee Stock Ownership Plan (J-ESOP) are included in the balance of treasury shares at the end of the third quarter consolidated accounting period.

# Application of Accounting Procedures Specific to the Preparation of the Consolidated Quarterly Financial Statements

### Calculation of Tax expenses

These amounts of tax expenses are calculated by multiplying the pre-tax net income and loss by an estimated effective tax rate for the year, determined using reasonable methods for pre-tax income for the fiscal year including this third quarter after applying tax-effect accounting.

In cases where an estimated effective tax rate cannot be adopted, the amounts are calculated by multiplying the legal effective tax rate after adjusting significant differences that are not in the scope of temporary differences from pre-tax net income and loss.

### Additional information

### Directors' Compensation BIP Trust and Employee Stock Ownership Plan (J-ESOP)

In Amano Corporation and some of our subsidiaries, for the purpose of enhancing the motivation to contribute to the improvement of medium- to long-term business performance and to increase corporate value, we have adopted the Directors' Compensation BIP Trust system for directors (excluding outside directors and expatriates) and operating officers (excluding expatriates). We have also adopted the Employee Stock Ownership Plan (J-ESOP) system for employees who meet the prescribed requirements.

### [1] Outline of the system

Under the system, a trust is established with money contributed by Amano Corporation as a source, and stocks of Amano Corporation are acquired by the trust, and the stocks are granted to the eligible persons. Furthermore, this BIP Trust period has been extended for the same period accordingly after partial revision, with the launch of the 9th Medium-Term Business Plan in April 2023.

Under the Directors' Compensation BIP Trust, in accordance with the stock distribution rules and based on points granted according to the attainment level of numerical targets related to their positions and management indicators, stocks of Amano Corporation are provided by the trust to directors and operating officers.

Under the Employee Stock Ownership Plan (J-ESOP), in accordance with the stock distribution rules and based on points granted according to their positions and operating performance, etc., stocks of Amano Corporation are provided by the trust to employees who meet certain requirements.

#### [2] Stocks of Amano Corporation that remain in the trust

Stocks of Amano Corporation that remain in the trust are recorded as treasury stock in the net assets section with the book value of the trust (excluding incidental expenses).

Book value of the treasury stock and the number of shares

As of the end of the third quarter of the current fiscal year \(\frac{4}{2}\),268 million, 793,884 shares

### **Segment Information**

[Segment Information]

I. 3rd Quarter of fiscal year 2022 (April 1, 2022 to December 31, 2022)

(Millions of yen)

	]	Reporting segments	S	Adjustments	Amounts reported in consolidated
	Time Information System business	Environment System business	Total	3	financial statements (Note 2)
Net sales					
To customers	68,215	24,052	92,267	_	92,267
Intersegment	_	_	_	_	_
Total	68,215	24,052	92,267	_	92,267
Segment profit (loss)	8,544	3,147	11,691	(2,720)	8,970

- Notes: 1. The -\frac{\pmathbf{
  - 2. Segment profit is reconciled with operating profit in the consolidated statement of income.
  - Information regarding impairment loss on Fixed Assets or Goodwill by reporting segment None
- II. 3rd Quarter of fiscal year 2023 (April 1, 2023 to December 31, 2023)

(Millions of yen)

	Reporting segments			A dinatos anta	Amounts reported in consolidated
	Time Information System business	Environment System business	Total	Adjustments (Note 1)	financial statements (Note 2)
Net sales					
To customers	81,472	26,319	107,791	_	107,791
Intersegment	_				_
Total	81,472	26,319	107,791		107,791
Segment profit (loss)	12,074	3,296	15,370	(2,789)	12,581

- Notes: 1. The -\frac{\pmathbf{
  - 2. Segment profit is reconciled with operating profit in the consolidated statement of income.
  - 2. Information regarding impairment loss on Fixed Assets or Goodwill by reporting segment Omitted due to lack of importance

## Significant Subsequent Events

None