

To all persons concerned

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## Notice: The Difference Between Actual and Forecast Earnings For the Second Quarter (accumulated) of FY2012, the Year Ending March 31, 2013

Please be informed that the accumulated earnings for the second quarter period (from April 1, 2012 to September 30, 2012) of the fiscal year ending March 31, 2013 resulted in differences indicated below, compared to the forecast earnings for the same period announced May 9, 2012.

1. The difference between actual and forecast earnings for the second quarter of the year ending March 31, 2013 (April 1, 2012 to September 30, 2012)

**(CONSOLIDATED)**

(Unit: JPY Million, %)

	Sales	Operating Profit	Ordinary Profit	Quarterly Net Profit	Quarterly Net Profit per share (JPY)
Previously Announced Forecast (A)	46,000	3,100	3,200	1,500	19.58
Actual results (B)	43,474	2,988	3,184	1,640	21.42
Variance (B minus A)	(2,526)	(112)	(16)	140	—
Variance Ratio (%)	(5.5)	(3.6)	(0.5)	9.3	—
(Reference) FY2011 2 <sup>nd</sup> Quarter Results	42,614	2,481	1,336	1,336	17.45

**(UNCONSOLIDATED ACJ)**

(Unit: JPY Million, %)

	Sales	Operating Profit	Ordinary Profit	Quarterly Net Profit	Quarterly Net Profit per share (JPY)
Previously Announced Forecast (A)	31,400	2,800	3,100	1,900	24.81
Actual results (B)	28,877	1,811	2,301	1,437	18.77
Variance (B minus A)	(2,523)	(989)	(799)	(463)	—
Variance Ratio (%)	(8.0)	(35.3)	(25.8)	(24.4)	—
(Reference) FY2011 2 <sup>nd</sup> Quarter Results	28,788	2,116	2,487	1,316	17.19

2. Reasons for the difference

Sales for UNCONSOLIDATED ACJ fell 8.0% versus the forecast due to the absence of large orders for parking systems, a backlash effect from the previous term. In addition, the rise in labor costs adversely affected operating profit, ordinary profit and the quarterly net profit causing the negative difference versus forecast.

On the other hand, due to the solid performance of both domestic and overseas group companies, the CONSOLIDATED performance was firm. Although sales were short 5.5% versus the forecast, operating profit and ordinary profit was close to par, and the quarterly net profit exceeded the forecast.

Furthermore, the forecast earnings for the full fiscal year ending March 31, 2013 remains unchanged. However, if future business environment necessitates forecast adjustments we will do so and disclose accordingly.

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