

# Summary Financial Statements (Consolidated)

## for Second Quarter of Fiscal Year 2012 (Year Ending March 31, 2013) (Japan GAAP)

November 5, 2012

Company name: Amano Corporation Listed on: TSE, OSE

Securities code: 6436 URL: http://www.amano.co.jp/

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Scheduled date for filing of quarterly securities report: November 9, 2012

Scheduled date for start of dividend payments: December 4, 2012

Supplementary explanation materials prepared for quarterly financial results: Yes

Briefing held on quarterly financial results: Yes (for institutional investors and analysts)

(Amounts less than 1 million ven are rounded down)

1. Business results for second quarter of fiscal year 2012 (April 1, 2012 to September 30, 2012)

#### (1) Operating results

(Percentages represent year-on-year changes)

	Net sal	les	Operating profit		Ordinary profit		Net income	
	Millions of yen	(% change)	Millions of yen	(% change)	Millions of yen	(% change)	Millions of yen	(% change)
2Q of FY 2012 (year ending March 2013)	43,474	2.0	2,988	20.5	3,184	18.2	1,640	22.8
2Q of FY 2011 (year ended March 2012)	42,614	6.7	2,481	101.7	2,695	86.9	1,336	179.1

Note: Comprehensive income Second quarter of FY 2012 (year ending March 2013): ¥1,588 million (-7.4%)

Second quarter of FY 2011 (year ended March 2012): ¥1,714 million (n/a)

	Net income per share	Diluted net income per share
	Yen	Yen
2Q of FY 2012 (year ending March 2013)	21.42	_
2Q of FY 2011 (year ended March 2012)	17.45	_

#### (2) Financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
2Q of FY 2012 (as of September 30, 2012)	104,544	72,773	69.4	947.33
FY 2011 (as of March 31, 2012)	103,477	72,191	69.6	940.07

Reference: Equity capital Second quarter of FY 2012 (as of September 30, 2012): \pm 72,561 million

FY 2011 (as of March 31, 2012): ¥72,005 million

#### 2. Dividends

2. Dividends									
	Annual dividends								
	First quarter-end   Second quarter-end   Third quarter-end   Year-end								
	Yen	Yen	Yen	Yen	Yen				
FY 2011 (year ended March 2012)	_	13.00	_	13.00	26.00				
FY 2012 (year ending March 2013)	_	13.00							
FY 2012 (year ending March 2013) (est.)			_	13.00	26.00				

Note: Revisions to most recently released dividend forecast: None

# 3. Forecast earnings for fiscal year 2012 (April 1, 2012 to March 31, 2013)

(Percentages represent year-on-year changes)

(									
	Net sales		Operating profit		Ordinary profit		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	93,500	6.1	7,000	18.3	7,400	17.1	3,800	57.4	49.61

Note: Revisions to most recently released earnings forecast: None

#### Notes

(1) Significant changes among subsidiaries during the fiscal year under : None

(i.e. changes among specific subsidiaries resulting in a change in the scope of consolidation)

(2) Application of accounting procedures specific to the preparation of the consolidated quarterly financial statement

Note: For details, please see the following on Attachment page 7: "(2) Application of Accounting Procedures Specific to the Preparation of the Consolidated Quarterly Financial Statement," which is in the section entitled "2. Matters regarding Summary Information (Notes)."

(3) Changes to accounting policy, changes to accounting forecasts, and restatements

 [1] Changes arising from revision of accounting standards
 : Yes

 [2] Changes to accounting policy other than those in [1] above
 : None

 [3] Changes to accounting forecasts
 : Yes

 [4] Restatements
 : None

Note: The "circumstances in which it is difficult to distinguish changes to accounting policy from changes to accounting forecasts" category applies, due to a change of the depreciation method used from the first quarter onward. For details, please see the following on Attachment page 7: "(3) Changes to Accounting Policy, Changes to Accounting Forecasts, and Restatements," which is in the section entitled "2. Matters regarding Summary Information (Notes)."

#### (4) Number of shares issued and outstanding (common stock)

[1] Number of shares issued and outstanding at the end of the period (including treasury stock)

[2] Number of shares of treasury stock at the end of the period

[3] Average number of shares outstanding (over the consolidated fiscal year under review)

As of 2Q ended	81,257,829	As of March 31, 2012	81,257,829
September 30, 2012	shares		shares
As of 2Q ended	4,662,223	As of March 31, 2012	4,661,851
September 30, 2012	shares		shares
As of 2Q ended	76,595,804	As of 2Q ended	76,596,510
September 30, 2012	shares	September 30, 2011	shares

Note: Presentation of the implementation status of quarterly review procedures

These quarterly Summary Financial Statements are not subject to the quarterly review procedures stipulated in Japan's Financial Instruments and Exchange Act. As of the date of release of these quarterly Summary Financial Statements, the quarterly financial statement review procedures stipulated in the Act have not yet been completed.

Note: Explanation concerning appropriate use of the earnings forecast, and other matters to note <u>Caution regarding forward-looking statements</u>

Earnings forecasts and other forward-looking statements contained in this document are based on information available at the time of this document's preparation and on certain assumptions that are deemed to be reasonable. A variety of factors could cause actual results to differ significantly from the forecasts. For details, please see the following on Attachment page 6: "(3) Qualitative Information on Outlook for Consolidated Operating Results," which is in the section entitled "1. Qualitative Information on Consolidated Financial Results for the Current Quarter."

Obtaining supplementary financial results materials and information on the scheduled financial results briefing Supplementary financial results materials are disclosed via TDnet on the same day as the date of this document. Also, a financial results briefing for institutional investors and analysts is scheduled for Wednesday, November 7, 2012. The financial results materials to be distributed at this briefing are due to be published on the Amano Corporation website immediately following the meeting.

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#### 1. Qualitative Information on Consolidated Financial Results for the Current Quarter

## (1) Qualitative Information on Consolidated Operating Results

During the consolidated first half, the Japanese economy struggled under uncertain conditions due to the European debt crisis problem, the slowdown in China's economy, the prolonged appreciation of the yen, and other factors although the domestic demand is firm thanks to the demand for reconstruction, etc. after the Great East Japan Earthquake.

Amid this business environment, the Amano Group worked in accordance with the consolidated global growth strategy outlined in its new medium-term business plan on global market and product development as well as the enhancement of its capacity to provide holistic solutions. The Amano Group also concentrated on thoroughly uncovering customer needs, and strove to reduce sales costs and selling, general and administrative expenses.

As a result, overall sales for the first half were \$43,474 million, up by 2.0% year-on-year. Operating profit and ordinary profit were \$2,988 million (up by 20.5%) and \$3,184 million (up by 18.2%), respectively. Net income for the first half was \$1,640 million, up by 22.8%. Thus, the Company recorded an increase in both sales and profits.

(Unit: Millions of ven)

The following are business results by segment:

#### Sales by business division

Gint. Minions of								
	First half ended September 30, 2011		First half ender 30, 20		Change			
	Amount	Ratio (%)	Amount	Ratio (%)	Amount	%		
Time Information System Business		%		%		%		
Information Systems	9,464	22.2	9,240	21.2	(223)	(2.4)		
Time Management Equipment	2,110	5.0	1,938	4.5	(171)	(8.1)		
Parking Systems	19,945	46.8	20,080	46.2	134	0.7		
Subtotal	31,520	74.0	31,260	71.9	(259)	(0.8)		
Environment System Business								
Environmental Systems	7,478	17.5	8,619	19.8	1,141	15.3		
Clean Systems	3,615	8.5	3,594	8.3	(21)	(0.6)		
Subtotal	11,094	26.0	12,213	28.1	1,119	10.1		
Total	42,614	100.0	43,474	100.0	859	2.0		

Time Information System Business

• Information Systems: Time & attendance (T&A), payroll, human-resource management,

access control, and cafeteria management systems

• Time Management Equipment: Time recorders, and time stamps

Parking Systems:

Parking and bicycle-parking space management systems, and

commissioned parking lot management business

#### Information Systems

Despite the expanding cloud computing business sector in the domestic market, this business division is still facing harsh business conditions. The uncertain economic outlook for the future is prolonging corporate restraints on information-related investments, and market competition continues to intensify.

In response to these market conditions, the Company concentrated on enhancing its cloud services by launching hosting services, proactively developing proposals that offer comprehensive solutions associated with the transition from owning systems to using systems, and uncovering demand by strengthening business support activities carried out by our system engineers.

Domestic sales for the current term were as follows: hardware sales increased by ¥121 million (5.4%) year-on-year, software sales decreased by ¥177 million (11.6%), and sales generated by maintenance contracts and supplies services increased by ¥75 million (4.8%). The increase in hardware sales was attributed to the effects of the launch of new products and orders for large projects, and the decrease in software sales was attributed to a decrease in new projects despite an increase in the replacement of existing projects.

Overall overseas sales decreased by ¥285 million (7.5%). The sales of Accu-Time Systems Inc. in North America slightly decreased and the sales of Horosmart S.A. in Europe declined in terms of Japanese yen due to fluctuations in exchange rates, although sales increased on a local currency basis.

As a net result of the above, overall sales in this business division totaled \$9,240 million, representing a decrease of 2.4% from the previous first half.

#### • Time Management Equipment

In Japan, this business division continued to struggle under difficult conditions. While sales centering on low-priced equipment through the Internet and mail orders increased, the growth of demand for high value-added equipment remained weak due to corporate restraints on investments.

In this market environment, the Company concentrated on uncovering new demand by building new sales channels and strengthening sales promotion activities.

Overall domestic sales for the current term decreased by ¥122 million (7.7%) from a year earlier, due to factors such as reaction to the previous demand for reconstruction after the Great East Japan Earthquake. Sales in all of North America, Europe and Asia remained sluggish also. As a result, overall overseas sales decreased by ¥23 million (3.6%).

As a result of the above, the Time Management Equipment business division generated sales totaling ¥1,938 million, down by 8.1% from the previous first half.

#### Parking Systems

The Parking Systems business sector in Japan has been working to reduce the costs of parking lot management and to promote environmentally friendly initiatives, such as employing LED lighting equipment in parking lots to reduce energy consumption and installing solar panels to achieve greater energy self-sufficiency. Meanwhile, the needs for safety and security measures in parking lots have also increased. These diversified requirements for parking lots are amplifying the importance of good management. In response to these market conditions, the Company has, in cooperation with its Group companies in Japan, focused its efforts on expanding commissioned parking lot management services and uncovering demand for the replacement of existing systems by proactively developing solutions, with its watchwords being safety, security and environmental awareness, as well as developing proposals for efficient parking lot management utilizing a parking lot information distribution service. The Company has also made efforts to expand into new markets for bicycle parking systems and exclusive gate systems, etc.

Sales of parking lot equipment during the first half decreased by ¥582 million (7.5%) year-on-year due to a decrease in orders for larger projects. Revenue from maintenance and supplies increased by ¥70 million (1.7%). The commissioned parking lot management business of Group subsidiary Amano Management Service Corporation has been steadily expanding, and the number of parking spaces under management increased by 10,800 (4.7%) from the end of the previous fiscal year.

Overall overseas sales decreased by ¥142 million (2.8%). Sales for North America increased as Amano McGann, Inc. is now showing a recovery trend. Sales for Europe declined due to the prolonged economic slowdown. Sales in the Asian region declined as sales in Korea decreased in terms of Japanese yen due to fluctuations in exchange rates, although sales increased on a local currency basis.

As a net result of the above, the Parking Systems business division provided sales totaling \$20,080 million, up by 0.7% year-on-year.

#### **Environment System Business**

• Environmental Systems: Standard dust collectors, large dust collection systems, pneumatic powder

conveyance systems, high-temperature hazardous-gas removal systems,

deodorization systems, and electrolytic water generators

• Clean Systems: Cleaning equipment, dry-care cleaning systems, and cleanliness management

services

#### Environmental Systems

In this business division, amid a clear shift in demand from internal to external markets, the demand from Japanese companies operating abroad remained steady. However, uncertainty regarding the future business environment is growing due to the economic slowdown in China and some other emerging countries.

In this market environment, the Company proactively shifted its managerial resources to where the demand is and focused on the expansion of demand. The Company's efforts included an increase in local staff, the establishment of closer cooperation with overseas group companies, and full-fledged business development in North America in order to boost sales of products and services to businesses operating overseas.

During the current term, domestic sales of standard equipment, large-scale systems, and maintenance and supply services increased by \(\xi\)196 million (7.7%), \(\xi\)494 million (20.4%), and \(\xi\)135 million (7.8%) year-on-year respectively by means of acquiring overseas demand from companies in Japan.

Overall overseas sales increased by \(\frac{\pmathbf{336}}{336}\) million (44.9%) due to increased orders for large-scale systems, which were driven by the continuing strong CAPEX by Japanese companies in Asia.

As a result of the above, sales of this business division totaled ¥8,619 million, up by 15.3% year-on-year.

#### • Clean Systems

This business division continued to struggle in Japan under difficult conditions caused by the impact of prolonged corporate restraints on cleaning management costs.

To cope with this market environment, the Company focused on providing proposals to improve efficiency without compromising quality, which will reduce total cleaning management costs. In addition, the division worked to uncover new demand by proactively holding demonstrations of machines and launching new products.

Domestic sales of cleaning equipment during the first half deceased by ¥19 million (1.9%) year-on-year and revenue from maintenance and supplies decreased by ¥82 million (5.5%).

Overall overseas sales increased by ¥92 million (11.2%) as sales for North America were boosted by new product launches.

As a result of the above, sales in this segment totaled \(\frac{1}{2}\), 594 million, down by 0.6% year-on-year.

#### Reference information

#### Information by area

(Unit: Millions of yen)

		Net	sales		Operating profit (loss)				
	First	half	т.	37	First	half	T	37	
	Term ended September 30, 2011	Term ended September 30, 2012	Increase (decrease)	Year-on-year change (%)	Term ended September 30, 2011	Term ended September 30, 2012	Increase (decrease)	Year-on-year change (%)	
Japan	32,355	33,272	916	2.8	3,720	3,637	(82)	(2.2)	
Other Asia	3,249	3,520	270	8.3	300	369	69	23.1	
North America	4,815	4,954	138	2.9	8	319	310	_	
Europe	3,171	2,816	(355)	(11.2)	(90)	59	149	_	
Total	43,592	44,562	970	2.2	3,939	4,386	446	11.3	
Eliminations/ Corporate	(977)	(1,088)	_	_	(1,458)	(1,397)	_	_	
Consolidation total	42,614	43,474	859	2.0	2,481	2,988	507	20.5	

- (Notes) 1. The national and regional demarcations are in accordance with the degree of geographical proximity.
  - 2. Major countries and territories included in areas other than Japan:
    - (1) Other Asia: Singapore, Thailand, Malaysia, Indonesia, South Korea, China
    - (2) North America: United States, Canada
    - (3) Europe: France, Belgium, Spain

### Overseas sales

net sales

(Unit: Millions of yen)

	(Offic. Willions of year)							
		Oversea	as sales	Proportion of consolidated net sales accounted for by overseas sales (%)				
	First	t half	т.	<b>V</b>	First half			
	Term ended September 30, 2011	Term ended September 30, 2012	Increase (decrease)	Year-on-year change (%)	Term ended September 30, 2011	Term ended September 30, 2012	Increase (decrease)	
Other Asia	3,519	3,591	71	2.0	8.3	8.3	0.0	
North America	4,756	4,907	150	3.2	11.2	11.3	0.1	
Europe	3,164	2,805	(359)	(11.4)	7.4	6.4	(1.0)	
Other regions	111	56	(55)	(49.4)	0.2	0.1	(0.1)	
Total	11,552	11,360	(192)	(1.7)	27.1	26.1	(1.0)	
Consolidated	10.614	10.151						

- (Notes) 1. The national and regional demarcations are in accordance with the degree of geographical proximity.
  - $2. \ Major \ countries \ and \ territories \ included \ in \ areas \ other \ than \ Japan:$ 
    - (1) Other Asia: Singapore, Thailand, Malaysia, Indonesia, South Korea, China
    - (2) North America: United States, Canada
    - (3) Europe: France, Belgium, Spain
    - (4) Other regions: Central and South America
  - 3. Overseas sales comprise sales by the Company and its consolidated subsidiaries to countries and regions other than Japan.

# (2) Qualitative Information on Consolidated Financial Position

#### Assets

#### Liabilities

Total liabilities at the end of the first half amounted to \(\frac{\pmathbf{3}}{3}\)1,771 million, up by \(\frac{\pmathbf{4}}{485}\)5 million from the previous fiscal year-end. This is chiefly due to an increase of \(\frac{\pmathbf{3}}{3}\)4 million in current liabilities resulting from growth in other current liabilities, such as accrued expenses, and an increase of \(\frac{\pmathbf{1}}{180}\) million in long-term liabilities resulting from growth in lease obligations and other factors, despite the decrease in Notes and accounts payable—trade and accrued income taxes.

#### Net assets

Net assets at the end of the first half amounted to \(\frac{472,773}{2773}\) million, up by \(\frac{4581}{2581}\) million from the previous fiscal year-end. This is chiefly due to an increase of \(\frac{4644}{4644}\) million in retained earnings, despite the decrease of \(\frac{488}{4588}\) million in Accumulated other comprehensive income resulting from a decrease in net unrealized gains (losses) on available-for-sale securities.

#### Cash Flows

Consolidated cash and cash equivalents increased by ¥1,855 million from the previous fiscal year-end, to a total of ¥27,776 million at the end of the first half. More specifically, the status of each type of cash flow during the first half and the underlying factors are as follows:

#### Cash flow from operating activities

Net cash provided by operating activities totaled \$5,765 million. This is attributed primarily to income before income taxes reported for the first half, which amounted to \$3,027 million, a decrease of \$2,132 million in trade notes and accounts receivable, and depreciation and amortization which amounted to \$1,861 million, despite the payment of \$1,928 million in income taxes.

#### Cash flow from investing activities

Net cash used in investing activities amounted to minus \(\frac{\pmathbf{\text{2}}}{2}\),083 million. This is mainly because, despite the incoming proceeds from the withdrawal of time deposits of \(\frac{\pmathbf{\text{3}}}{3}\),008 million and proceeds from redemption of securities of \(\frac{\pmathbf{\text{1}}}{1}\),000 million, expenditures amounting to \(\frac{\pmathbf{\text{3}}}{3}\),698 million in time deposits, \(\frac{\pmathbf{\text{1}}}{1}\),000 million to acquire securities, \(\frac{\pmathbf{\text{4}}}{9}\)60 million to purchase intangible fixed assets, and \(\frac{\pmathbf{\text{3}}}{3}\)1 million to purchase tangible fixed assets were made.

#### Cash flow from financing activities

Net cash used in financing activities amounted to minus ¥1,770 million. This is chiefly because ¥995 million was spent to pay dividends, ¥592 million was spent to repay finance lease obligations and ¥162 million was spent to repay short-term bank loans.

### (3) Qualitative Information on Outlook for Consolidated Operating Results

At present, earnings forecasts for the whole term ending March 2013, announced on May 9, 2012, remain unchanged. Taking into consideration future changes in the business environment, however, the Company will disclose revised earnings forecasts as necessary.

#### (4) Basic Policy on Distribution of Profits and Dividends for this Second Quarter

Amano places great importance on its policy for dividends to shareholders. Fundamental to this is its policy for the return of profit to shareholders, based on maintaining a stable ordinary dividend of \(\frac{\pmathbf{\text{26}}}{26}\) annually (\(\frac{\pmathbf{\text{13}}}{13}\) interim and \(\frac{\pmathbf{\text{13}}}{13}\) year-end), together with appropriate results-based distributions and flexible purchasing of treasury stock. The Company aims to maintain a payout ratio of at least 35% on a consolidated basis and a ratio of dividend to net assets of at least 2.5%.

In line with this policy and considering the first half results, the Company plans to pay a second-quarter dividend of ¥13 per share, the same as that paid for the preceding second quarter.

- 2. Matters regarding Summary Information (Notes)
  - (1) Changes among Significant Subsidiaries during the Current Term None
  - (2) Application of Accounting Procedures Specific to the Preparation of the Consolidated Quarterly Financial Statement

#### Calculation of tax expenses

These amounts of tax expenses are calculated by multiplying the pre-tax net income and loss by an estimated effective tax rate for the year, determined using reasonable methods for pre-tax income for the fiscal year including this second quarter after applying tax-effect accounting. In cases where an estimated effective tax rate cannot be adopted, the amounts are calculated by multiplying the legal effective tax rate after adjusting significant differences that are not in the scope of temporary differences from pre-tax net income and loss.

(3) Changes to Accounting Policy, Changes to Accounting Forecasts, and Restatements

Changes to accounting policies that are difficult to distinguish from changes to accounting forecasts

In accordance with the revision of the Corporation Tax Act of Japan, the Company and its domestic

consolidated subsidiaries have changed the method of depreciation for tangible fixed assets acquired on or after April 1, 2012 to the method according to the revised Corporation Tax Act from the first quarter of this consolidated fiscal year.

The impact of this change on the profit and loss for the second quarter of the consolidated fiscal year under review is minimal.

# 3. Consolidated Quarterly Financial Statements(1) Consolidated Quarterly Balance

		(Unit: Millions of y First half ended September 30
	FY2011	2012
	(as of March 31, 2012)	(as of September 30, 2012)
Assets		
Current assets		
Cash and bank deposits	28,056	30,57
Notes and accounts receivable—trade	23,754	21,67
Marketable securities	1,074	1,12
Merchandise and finished goods	3,058	2,64
Work in process	707	9
Raw materials and supplies	2,424	2,93
Deferred tax assets	1,446	1,20
Other current assets	1,871	1,9:
Allowance for doubtful accounts	(128)	(16
Total current assets	62,266	62,9
Fixed assets		
Tangible fixed assets		
Buildings and structures (net)	10,742	10,5
Machinery and vehicles (net)	795	8
Tools, furniture and fixtures (net)	1,095	1,1
Land	7,121	7,1
Lease assets (net)	2,516	3,1
Construction in progress	103	10
Total tangible fixed assets	22,375	23,0
Intangible fixed assets		
Goodwill	4,677	4,3
Software	1,840	1,4
Software in progress	346	9:
Other	1,025	1,0
Total intangible fixed assets	7,889	7,7
Investments and other assets		·
Investment securities	4,274	4,2
Long-term loans receivable	16	,
Claims in bankruptcy and similar claims	482	33
Fixed leasehold deposits	1,069	1,0
Deferred tax assets	1,853	1,90
Long-term deposits	1,550	1,50
Other	2,155	1,92
Allowance for doubtful accounts	(456)	(39
Total investments and other assets	10,945	10,7
Total fixed assets	41,211	41,5:
Total assets	103,477	104,54

		(Unit: Millions of yen
	FY2010	First half ended September 30, 2011
	(as of March 31, 2011)	(as of September 30, 2011)
Liabilities		
Current liabilities		
Notes and accounts payable—trade	10,386	9,401
Short-term bank loans	168	179
Lease obligations	864	1,074
Accrued income taxes	2,147	1,552
Accrued bonuses	1,882	1,876
Other current liabilities	8,187	9,857
Total current liabilities	23,636	23,940
Long-term liabilities		
Long-term bank loans	1,290	1,148
Long-term accounts payable—other	223	212
Lease obligations	2,552	3,290
Deferred tax liabilities	302	191
Accrued retirement benefits for employees	2,984	2,789
Asset retirement obligations	16	16
Other long-term liabilities	279	181
Total long-term liabilities	7,649	7,830
Total liabilities	31,285	31,771
Net assets		
Shareholders' equity		
Common stock	18,239	18,239
Capital surplus	19,567	19,567
Retained earnings	47,391	48,035
Treasury stock	(3,719)	(3,719)
Total shareholders' equity	81,478	82,123
Accumulated other comprehensive income		
Net unrealized gains (losses) on available for-sale securities	(179)	(299)
Foreign currency conversion adjustments	(9,294)	(9,262)
Total accumulated other comprehensive income	(9,473)	(9,561)
Minority interests	186	211
Total net assets	72,191	72,773
Total liabilities and net assets	103,477	104,544
	100,177	101,011

# (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statement of Comprehensive Income

Consolidated Quarterly Statements of Income First half ended September 30, 2012

That hair chaca september 50, 2012		(Unit: Millions of yen)	
	First half ended September 30, 2011 (April 1, 2011–	First half ended September 30, 2012 (April 1, 2012–	
	September 30, 2011)	September 30, 2012)	
Net sales	42,614	43,474	
Cost of sales	23,838	24,201	
Gross profit	18,775	19,272	
Selling, general and administrative expenses			
Selling expenses	14,603	14,791	
General and administrative expenses	1,690	1,492	
Total selling, general and administrative expenses	16,294	16,283	
Operating profit	2,481	2,988	
Non-operating profit			
Interest income	34	37	
Dividend income	41	34	
Insurance income	45	57	
Foreign exchange gains	_	18	
Equity in earnings of affiliates	21	7	
Other	159	96	
Total non-operating profit	302	252	
Non-operating expenses			
Interest expenses	18	17	
Exchange rate loss	36	_	
Foreign withholding tax	15	13	
Other	17	26	
Total non-operating expenses	88	56	
Ordinary profit	2,695	3,184	
Extraordinary income			
Gain on sale of fixed assets	1	0	
Subsidy income		7	
Total extraordinary income	1	8	
Extraordinary losses			
Loss on disposal of fixed assets	2	21	
Loss on sale of fixed assets	0	_	
Valuation loss on investment securities	281	5	
Loss on reduction of fixed assets	<u> </u>	6	
Special retirement expenses	89	131	
Other	5	0	
Total extraordinary losses	379	164	
Income before income taxes	2,316	3,027	
Income taxes	962	1,352	
Income before minority interests	1,354	1,675	
Minority interests	17	35	
Net income	1,336	1,640	
INCL INCOME	1,530	1,040	

		(Unit: Millions of yen)
	First half ended September 30, 2011 (April 1, 2011– September 30, 2011)	First half ended September 30, 2012 (April 1, 2012– September 30, 2012)
Income before minority interests	1,354	1,675
Other comprehensive income		
Net unrealized gains (losses) on available-for-sale securities	(154)	(119)
Foreign currency translation adjustment	512	26
Share of other comprehensive income of associates accounted for using equity method	2	5
Total other comprehensive income	360	(87)
Comprehensive income	1,714	1,588
(breakdown)		
Comprehensive income attributable to owners of the parent Company	1,693	1,551
Comprehensive income attributable to minority interests	21	36

		(Ollit. Willions of yell)
	First half ended September 30, 2011	First half ended September 30, 2012
	(April 1, 2011– September 30, 2011)	(April 1, 2012– September 30, 2012)
Cash flows from operating activities		
Income before income taxes	2,316	3,027
Depreciation and amortization	1,981	1,861
Amortization of goodwill	349	280
Increase (decrease) in accrued retirement benefits for employees	(263)	(194)
Increase (decrease) in allowance for doubtful accounts	3	(25)
Interest and dividend revenue	(76)	(71)
Equity in (earnings) losses of affiliates	(21)	(7)
Interest expenses	18	17
Foreign currency conversion loss (gain)	26	(2)
Loss (gain) on sale of fixed assets	(1)	(0)
Loss on disposal of fixed assets	2	21
Loss on reduction of fixed assets	_	6
Loss (gain) on valuation of investment securities	281	5
Extra retirement payment	89	131
Subsidy income	_	(7)
(Increase) decrease in trade notes and accounts receivable	1,645	2,132
(Increase) decrease in inventories	(764)	(356)
Increase (decrease) in accounts payable	(159)	(1,007)
Increase (decrease) in other current liabilities	364	1,184
Other	211	732
Subtotal	6,005	7,729
Receipts from interest and dividends	132	131
Interest paid	(18)	(17)
Extra retirement payment	(25)	(153)
Income taxes paid	(1,896)	(1,928)
Income taxes refunded	11	3
Net cash provided by operating activities	4,209	5,765
Cash flows from investing activities		
Payment for acquisition of securities	(1,053)	(1,000)
Proceeds from redemption of securities	1,000	1,000
Payment for purchase of tangible fixed assets	(449)	(371)
Proceeds from sale of tangible fixed assets	2	2
Payment for acquisition of intangible fixed assets	(294)	(960)
Payment for acquisition of investment securities	(53)	(224)
Repayment for loans to third parties	(6)	(63)
Collection of loans receivable	1	63
Increase in time deposits	(2,177)	(3,698)
Proceeds from withdrawal of time deposits	2,145	3,008
Other	(219)	160
Net cash used in investing activities	(1,103)	(2,083)
saon acea m m, coming activities	(1,103)	(2,003)

	(Unit. Millions of ye					
	First half ended September 30, 2011 (April 1, 2011– September 30, 2011)	First half ended September 30, 2012 (April 1, 2012– September 30, 2012)				
Cash flows from financing activities						
Repayment for short-term bank loans	(1,728)	(162)				
Proceeds from long-term debt	1,549	_				
Repayment for long-term debt	(17)	_				
Payment for acquisition of treasury stock	(0)	(0)				
Repayment of finance/lease obligations	(408)	(592)				
Dividends paid	(995)	(995)				
Dividends paid to minority interests	(8)	(18)				
Net cash used in financing activities	(1,608)	(1,770)				
Effect of exchange rate changes on cash and cash equivalents	58	(56)				
Net increase (decrease) in cash and cash equivalents	1,555	1,855				
Cash and cash equivalents at beginning of year	24,613	25,921				
Cash and cash equivalents at end of first half	26,168	27,776				

- Notes Regarding the Premise of a Going Concern None
- Segment Information, Etc. (5) [Segment Information]
- Ι First half ended September 30, 2011 (April 1, 2011–September 30, 2011)
  - 1. Information on Net Sales and Profit/Loss for Each Reporting Segment

(Unit: Millions of yen)

	Reporting segment		Adjustments	Amounts reported in consolidated quarterly	
	Time Information Systems	Environment Systems	Total	(Note) 1	statements of income (Note) 2
Net sales					
To customers	31,520	11,094	42,614	_	42,614
Intersegment	_	_	-		_
Total	31,520	11,094	42,614	-	42,614
Segment income (loss)	2,929	991	3,920	(1,439)	2,481

- (Notes) 1. The minus ¥1,439 million adjustment in segment profit indicates company-wide expenses not allocated to the reporting segments. Company-wide expenses consist mainly of general and administrative expenses that do not belong to any of the reporting segments.
  - 2. Segment profit is adjusted together with operating profit in the consolidated quarterly statements of income.
- 2. Information on Impairment Loss in Fixed Assets or Goodwill for Each Reporting Segment None
- II First half ended September 30, 2012 (April 1, 2012–September 30, 2012)
  - 1. Information on Net Sales and Profit/Loss for Each Reporting Segment

(Unit: Millions of yen)

	Reporting segment		Adjustments	Amounts reported in consolidated quarterly	
	Time information systems	Environment systems	Total	(Note) 1	statements of income (Note) 2
Net sales					
To customers	31,260	12,213	43,474	_	43,474
Intersegment	_	_	_	_	_
Total	31,260	12,213	43,474	_	43,474
Segment income (loss)	3,165	1,214	4,379	(1,391)	2,988

- (Notes) 1. The minus ¥1,391 million adjustment in segment profit indicates company-wide expenses not allocated to the reporting segments. Company-wide expenses consist mainly of general and administrative expenses that do not belong to any of the reporting segments.
  - 2. Segment profit is adjusted together with operating profit in the consolidated quarterly statements of income.
- 2. Information on Impairment Loss in Fixed Assets or Goodwill for Each Reporting Segment
- (6) Notes on Significant Changes in Shareholders' Equity
- Significant Subsequent Events (7) None