



Fiscal Year 2014 (The year ending March 2015)
Year End Business Results


AMANO CORPORATION (Ticker: 6436)

Apr. 28, 2015

Contact: Management Planning Unit,
Corporate Planning Division
TEL: +81(0)45-439-1591
Web site: <http://www.amano.co.jp/>

-  **FY2014 Financial Report** P. 3
The year ending March 2015

-  **The New Medium-term Business Plan** P.20
Challenge to a New Stage

-  **FY2015 Business Plans** P.27

The business forecasts and projections described herein are based on currently available information and it contains potential risks and uncertainties.

Please acknowledge that actual results may differ substantially due to various unforeseeable factors that may or may not occur in the future.

I . FY2014 Financial Report

The Year ending March 2015

Business Performance



● Consolidated

(In million yen)

	Disclosed plan			Result FY2014		Result FY2013		Year on year		Change over plan	
	Amount	%	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Sales	110,000	100.0	7.7	109,837	100.0	102,131	100.0	7,706	7.5	-163	99.9
Gross profit	47,600	43.3	7.5	47,616	43.4	44,290	43.4	3,326	7.5	16	100.0
SG&A	38,500	35.0	8.6	38,259	34.8	35,464	34.7	2,794	7.9	-241	99.4
Operating profit	9,100	8.3	3.1	9,357	8.5	8,826	8.6	531	6.0	257	102.8
Non-operating income	740	0.7	1.4	980	0.9	729	0.7	251	34.4	240	132.4
Non-operating expense	140	0.1	5.8	148	0.1	132	0.1	16	12.3	8	105.7
Ordinary profit	9,700	8.8	2.9	10,189	9.3	9,423	9.2	765	8.1	489	105.0
Extraordinary profit	0			393		50		343		393	
Extraordinary loss	300			274		174		100		-26	
Net income	5,500	5.0	3.8	6,794	6.2	5,299	5.2	1,495	28.2	1,294	123.5

* FX Rates: (Quarterly Average)

US \$ 103.78

EUR 138.80

US \$ 106.45

EUR 140.31

US \$ 97.99

EUR 130.53

● Unconsolidated

(In million yen)

	Disclosed plan			Result FY2014		Result FY2013		Year on year		Change over plan	
	Amount	%	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Sales	67,500	100.0	4.5	66,193	100.0	64,606	100.0	1,586	2.5	-1,307	98.1
Gross profit	26,700	39.6	4.2	26,229	39.6	25,613	39.6	616	2.4	-471	98.2
SG&A	20,000	29.6	5.6	19,764	29.9	18,935	29.3	828	4.4	-236	98.8
Operating profit	6,700	9.9	0.3	6,465	9.8	6,677	10.3	-212	-3.2	-235	96.5
Non-operating income	1,000	1.5	-12.5	1,535	2.3	1,143	1.8	392	34.3	535	153.5
Non-operating expense	100	0.1	14.1	82	0.1	87	0.1	-5	-6.1	-18	82.0
Ordinary profit	7,600	11.3	-1.7	7,918	12.0	7,732	12.0	185	2.4	318	104.2
Extraordinary profit	0			0		0		0		0	
Extraordinary loss	200			192		37		154		-8	
Net income	4,600	6.8	-4.4	5,073	7.7	4,813	7.5	259	5.4	473	110.3

■ Consolidated Results (YOY)

1. Sales: Up ¥7,706Mil (+7.5%)

• Time Information Segment: Up ¥3,600Mil (+4.7%)

Incl: Time Information Systems: Up ¥570Mil (+2.5%)

Incl: Parking Systems: Up ¥3,000Mil (+6.2%)

• Environmental Segment: Up ¥4,100Mil (+15.6%)

Incl: Environmental Systems: Up ¥2,480Mil (+13.7%)

Incl: Clean Systems: Up ¥1,620Mil (+20.1%)

2. Gross Profit: Up ¥3,326Mil (+7.5%)

Gross Profit Ratio: 43.4% ±0.0%

• Time Information Segment: ±0.0%

• Environmental Segment: +0.7%

3. SG&A: Up ¥2,794Mil (+7.9%)

• Labor Cost: Up ¥1,900Mil (+8.6%)

• Other Costs: Up ¥880Mil (+6.7%)

4. Operating Profit: Up ¥531Mil (+6.0%)

• Time Information Segment: ¥8,960Mil (-490Mil)

• Environmental Segment: ¥3,360Mil (+1,120Mil)

• Company-wide Expense: ¥2,960Mil (-100Mil)

● Operating profit Ratio : 8.5%(FY2013 8.6%)

● ROE : 7.7%(FY2013 6.6%)

● Cons Profit / Parent Profit : 1.66 times
(FY2013 1.58 times)

Sales by Business Division

AMANO

●Consolidated

(In million yen)

Business division	Disclosed plan		Result FY2014		Result FY2013		Year on year		Change over plan	
	Amount	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Information Systems	24,600	7.1	23,558	21.5	22,979	22.5	579	2.5	-1,042	95.8
Time Management Products	4,200	2.7	4,100	3.7	4,087	4.0	12	0.3	-100	97.6
Parking Systems	51,700	5.9	51,817	47.2	48,808	47.8	3,009	6.2	117	100.2
Time Information Segment	80,500	6.1	79,477	72.4	75,876	74.3	3,601	4.7	-1,023	98.7
Environmental Systems	19,500	7.4	20,639	18.8	18,157	17.8	2,481	13.7	1,139	105.8
Clean Systems	10,000	23.5	9,720	8.8	8,097	7.9	1,623	20.1	-280	97.2
Environmental Segment	29,500	12.4	30,360	27.6	26,255	25.7	4,105	15.6	860	102.9
Total	110,000	7.7	109,837	100.0	102,131	100.0	7,706	7.5	-163	99.9

●Unconsolidated

(In million yen)

Business division	Disclosed plan		Result FY2014		Result FY2013		Year on year		Change over plan	
	Amount	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Information Systems	14,000	6.2	13,358	20.2	13,177	20.4	181	1.4	-642	95.4
Time Management Products	3,100	-0.8	3,154	4.8	3,125	4.8	28	0.9	54	101.7
Parking Systems	29,000	4.2	27,963	42.2	27,843	43.1	119	0.4	-1,037	96.4
Time Information Segment	46,100	4.4	44,476	67.2	44,146	68.3	329	0.7	-1,624	96.5
Environmental Systems	15,800	4.1	16,765	25.3	15,177	23.5	1,588	10.5	965	106.1
Clean Systems	5,600	6.0	4,951	7.5	5,283	8.2	-331	-6.3	-649	88.4
Environmental Segment	21,400	4.6	21,717	32.8	20,460	31.7	1,256	6.1	317	101.5
Total	67,500	4.5	66,193	100.0	64,606	100.0	1,586	2.5	-1,307	98.1

Quarterly Performance (Consolidated)

AMANO

◆ Quarterly Performance

(In million yen)

	First quarter		Second quarter		Third quarter		Fourth quarter		Full year	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	22,265	100.0	27,119	100.0	25,988	100.0	34,463	100.0	109,837	100.0
Gross profit	9,928	44.6	11,564	42.6	11,163	43.0	14,960	43.4	47,616	43.4
SG&A	9,373	42.1	9,758	36.0	9,083	35.0	10,042	29.1	38,259	34.8
Operating profit	554	2.5	1,805	6.7	2,079	8.0	4,918	14.3	9,357	8.5
Non-operating income	145	0.7	262	1.0	264	1.0	307	0.9	980	0.9
Non-operating expense	100	0.5	-45	-0.2	38	0.1	55	0.2	148	0.1
Ordinary profit	599	2.7	2,113	7.8	2,305	8.9	5,170	15.0	10,189	9.3
Extraordinary profit	0		1		3		387		393	
Extraordinary loss	14		26		13		220		274	
Net income	194	0.9	1,227	4.5	1,404	5.4	3,967	11.5	6,794	6.2

* FX Rates: (Quarterly Average) US \$ 102.56 US \$ 101.85 US \$ 105.35 US \$ 116.03 US \$ 106.45
 EUR 140.23 EUR 139.39 EUR 137.79 EUR 143.82 EUR 140.31

◆ Quarterly Sales

(In million yen)

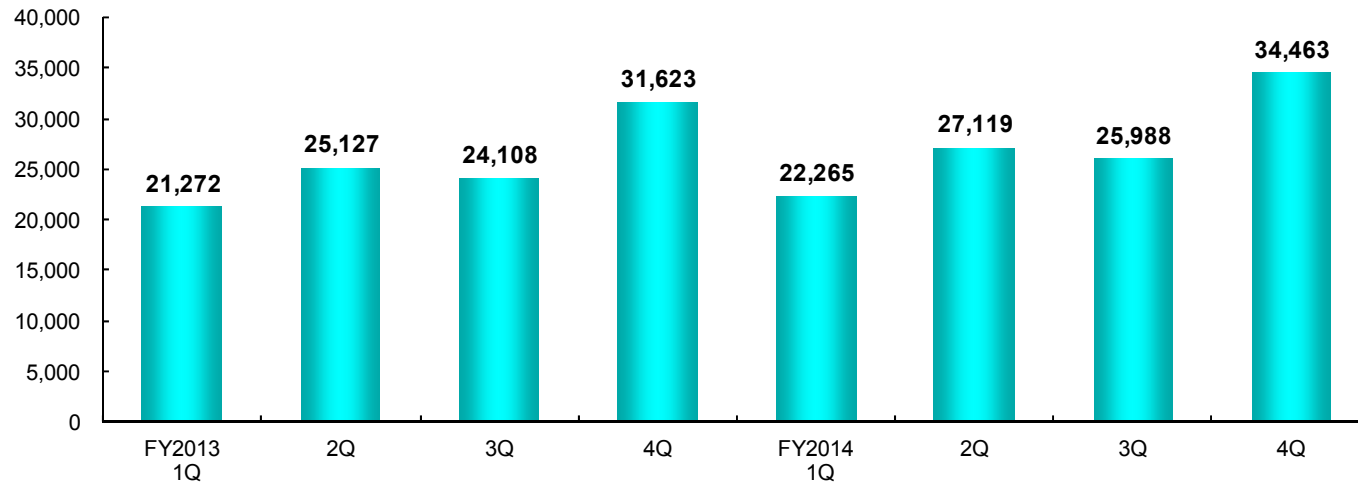
Business division	First quarter		Second quarter		Third quarter		Fourth quarter		Full year	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Information Systems	4,784	21.5	5,966	22.0	5,110	19.7	7,697	22.4	23,558	21.5
Time Management Products	955	4.3	1,002	3.7	997	3.8	1,145	3.3	4,100	3.7
Parking Systems	10,917	49.0	12,634	46.6	12,518	48.2	15,747	45.7	51,817	47.2
Time Information Segment	16,656	74.8	19,603	72.3	18,627	71.7	24,589	71.4	79,477	72.4
Environmental Systems	3,750	16.8	4,982	18.4	4,842	18.6	7,064	20.5	20,639	18.8
Clean Systems	1,858	8.4	2,534	9.3	2,519	9.7	2,809	8.1	9,720	8.8
Environmental Segment	5,608	25.2	7,516	27.7	7,361	28.3	9,873	28.6	30,360	27.6
Total	22,265	100.0	27,119	100.0	25,988	100.0	34,463	100.0	109,837	100.0

Consolidated Performance (FY2013~FY2014)



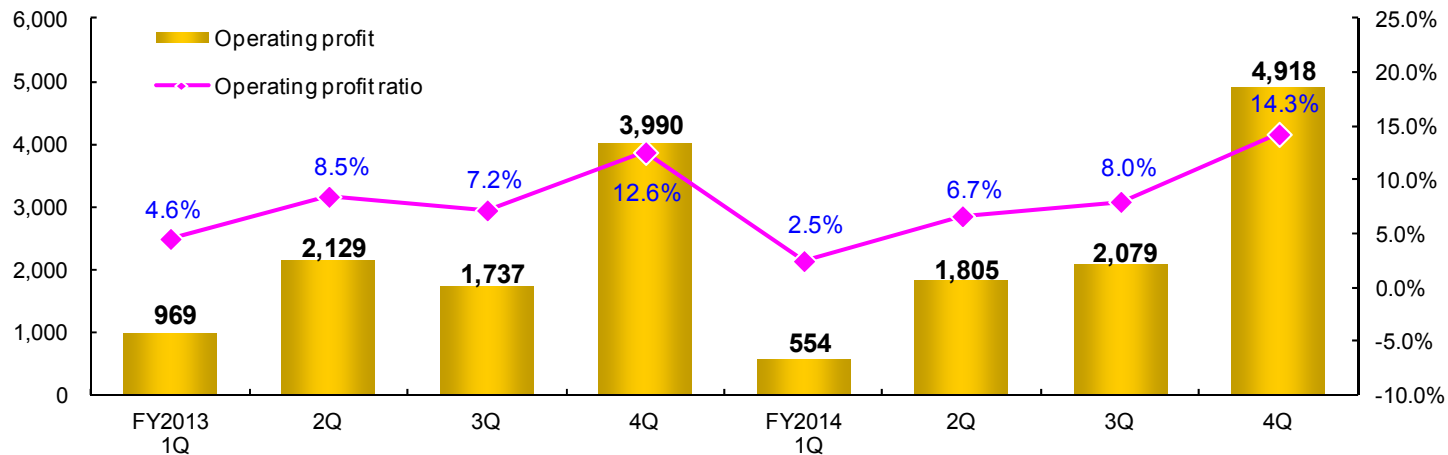
■ Net sales

(In million yen)



■ Operating profit

(In million yen)



Sales & Operating Profit by Business Segment

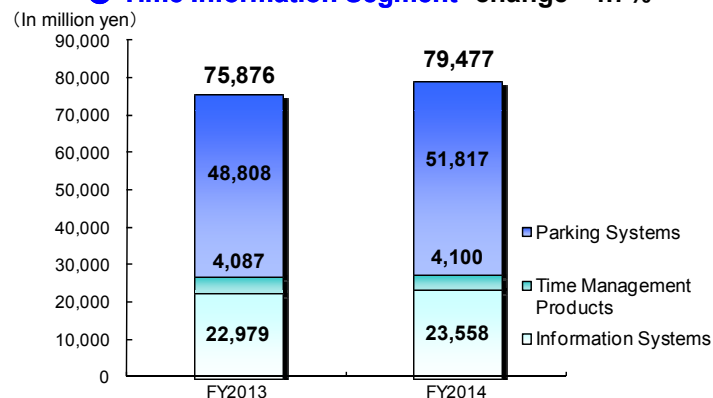


(In million yen)

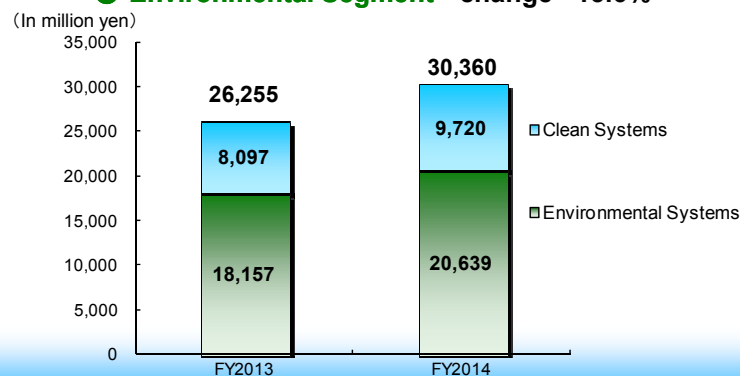
	FY2014			FY2013			Year on year					
	Sales	Operating profit	%	Sales	Operating profit	%	Sales		Operating profit		%	
Time Information Segment	79,477	8,961	11.3	75,876	9,457	12.5	3,601	4.7	-495	-5.2		
Environmental Segment	30,360	3,363	11.1	26,255	2,233	8.5	4,105	15.6	1,129	50.6		
Company-wide Expense		-2,967			-2,864						-102	
Total	109,837	9,357	8.5	102,131	8,826	8.6	7,706	7.5	531	6.0		

【Net sales】

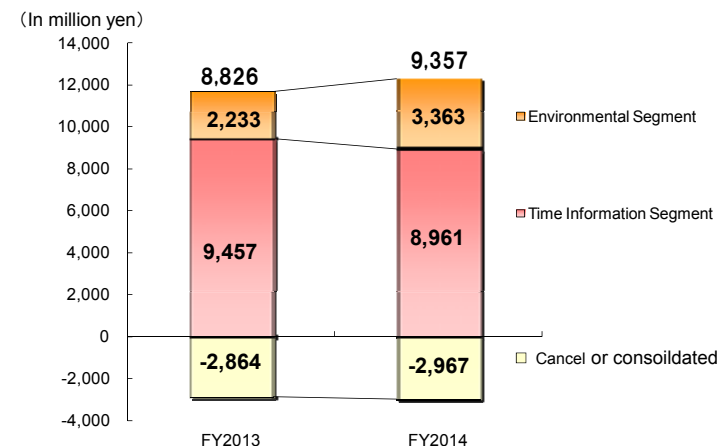
● Time Information Segment change +4.7%



● Environmental Segment change +15.6%



【Operating profit】



● Time Information Segment -5.2%

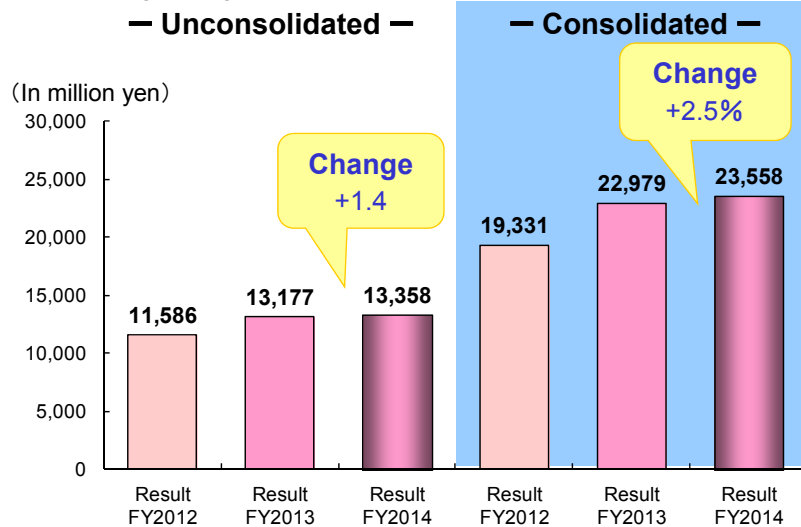
● Environmental Segment +50.6%

Environmental systems JPY 240Mil Revenue increase effect (Up13.7%)

Performance by Business Division

✂ Domestic; Flat, & Overseas; Strong (due to foreign exchange rates)

【Sales (YOY)】



Domestic

- Growing orders for large scale solutions (double digit growth)
- Access sales expand (double digit growth)
- Software: Sunset of Windows XP, backlash sales decline post consumption tax hike
- Cloud services; Performed firmly

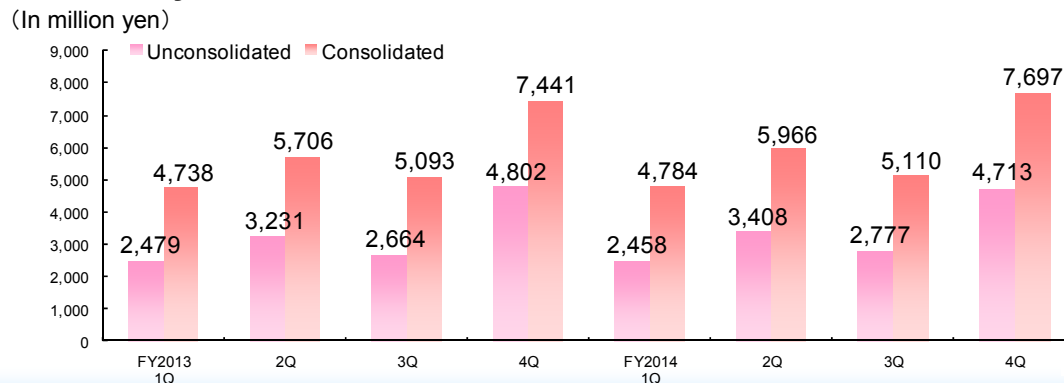


Overseas

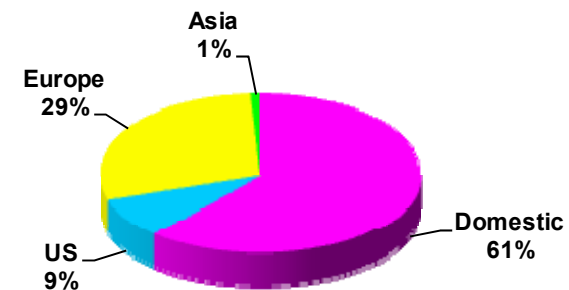
- N. America: Accu-Time Systems Inc. ; decreased profits
- Europe: Horosmart S.A. ; Strong (due to foreign exchange rates)



【Quarterly Sales Performance (1Q FY2013 to 4Q FY2014)】



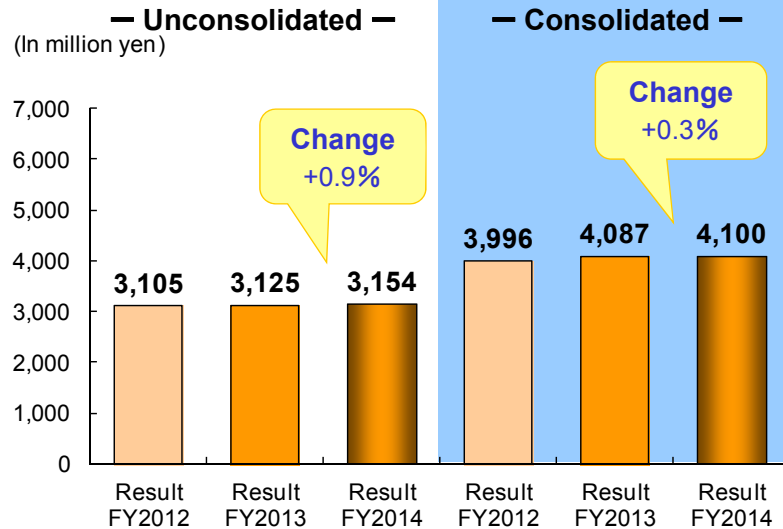
【Sales composition by Region】



Time Management Products

✳ Domestic & Overseas; Flat

【Sales (YOY)】



Domestic

- Demand shifting from standard machines to systems
- Online sales and mail orders growing
- TimeP@CK sales expand due to new product launch
(※) TimeP@CK: Time recorder equipped with PC compatible aggregation software



Domestic

- Sales of supply products down due to consumption tax hike.

Overseas

- N. America & Europe; achieved higher revenues

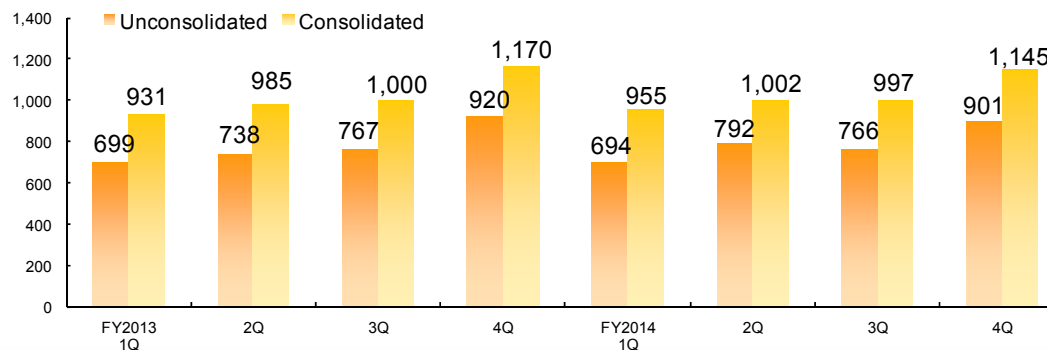


Global

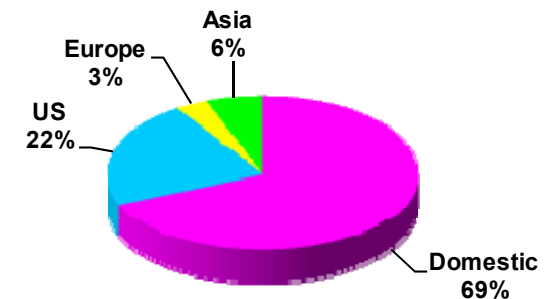
- Asia; Decline
Migration towards Information Terminals from Time Recorders

【Quarterly Sales Performance (1Q FY2013 to 4Q FY2014)】

(In million yen)



【Sales composition by Region】



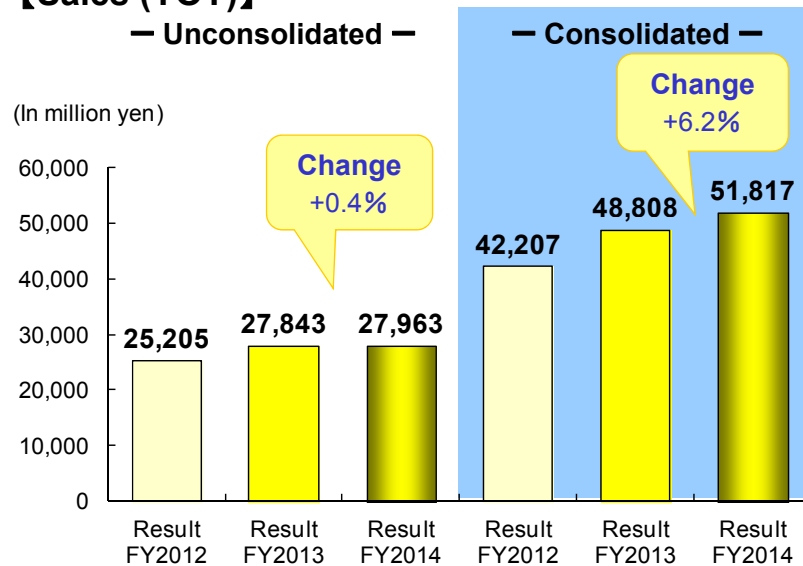
※ Domestic; Flat, & Overseas; Strong

【Sales (YOY)】

— Unconsolidated —

— Consolidated —

(In million yen)



Domestic

Domestic

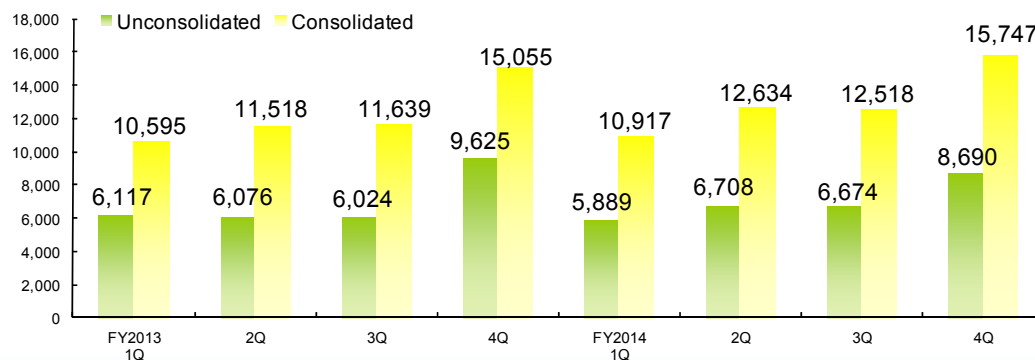
Overseas

Global

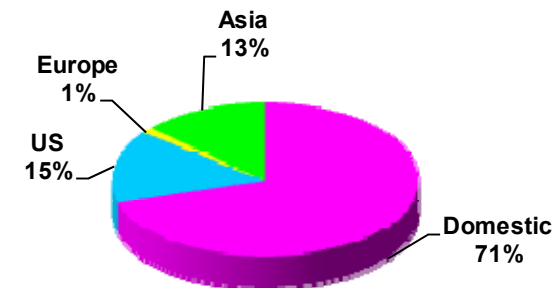
- Decreasing large scale projects
- Growing small and medium scale system projects
- Firm commissioned management service business
- Increased contracted sites for parking data center
- Growing orders for bicycle parking (double digit growth)
- N. America; Higher revenues due to new product launch
- Europe; Bar code systems: increased orders from Asia and Oceania boosting revenue
- Korea; Increased Firm commissioned management service business (due to foreign exchange rates)
- Hong Kong; Established the foundation for commissioned management service business

【Quarterly Sales Performance (1Q FY2013 to 4Q FY2014)】

(In million yen)

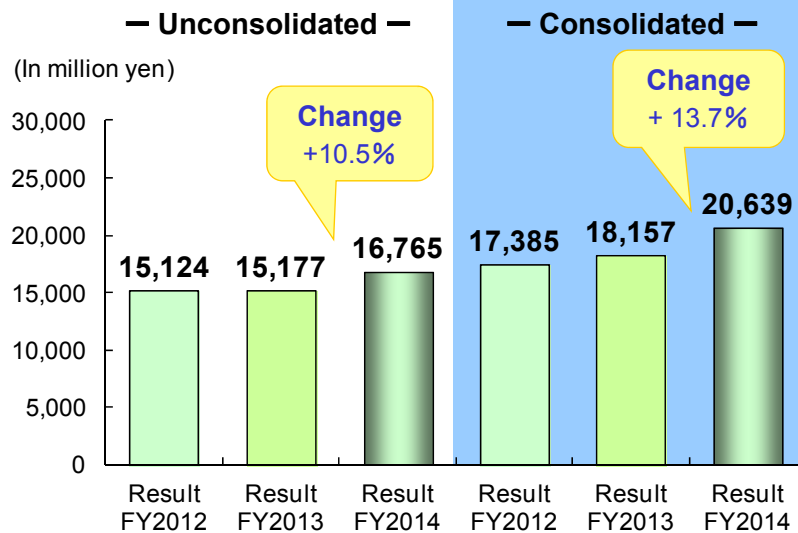


【Sales composition by Region】



※ Domestic & Asia; Strong –Growth Driver–

【Sales (YOY)】



Domestic

- Standard Dust Collectors: Sales expand (double digit growth)
- Large scale systems: Sales expand (double digit growth)
- Stable orders from pharmaceutical, food, and cosmetics industries

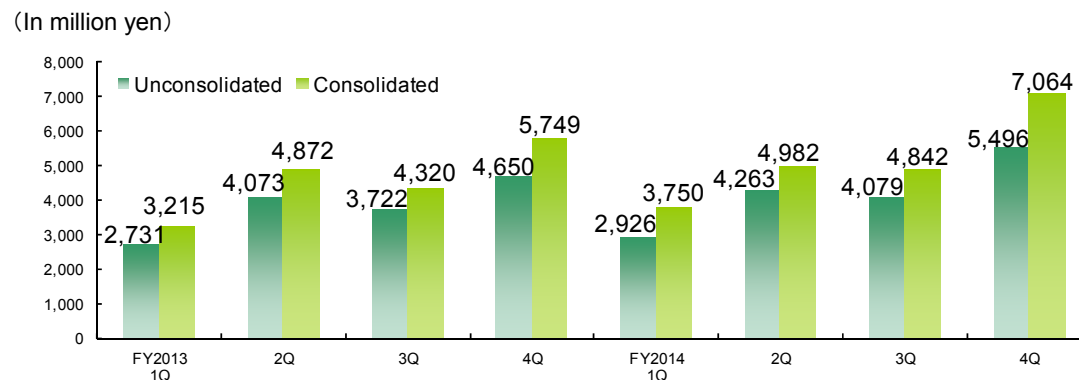


Overseas

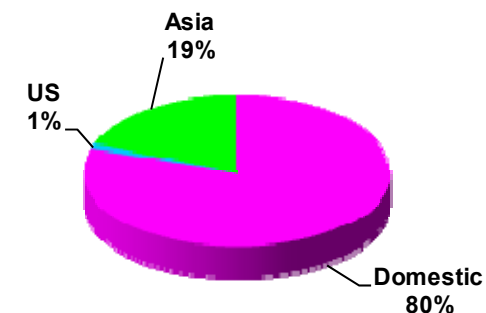
- Asia
Increased CAPEX by Japanese transplants
Sales grew for LED business in Korea and Thailand



【Quarterly Sales Performance (1Q FY2013 to 4Q FY2014)】

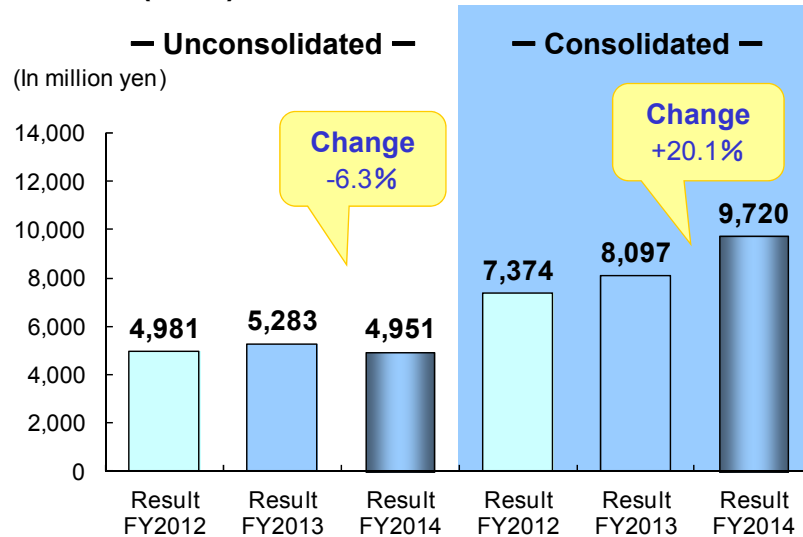


【Sales composition by Region】



※ Domestic; Revenues down, N.America; Revenues up

【Sales (YOY)】



Domestic

- Backlash sales decline after the consumption tax hike
- Uncovering demand by proposing holistic cleanliness solutions
- Sales targeting the factory market increased
- Firm orders for polishers

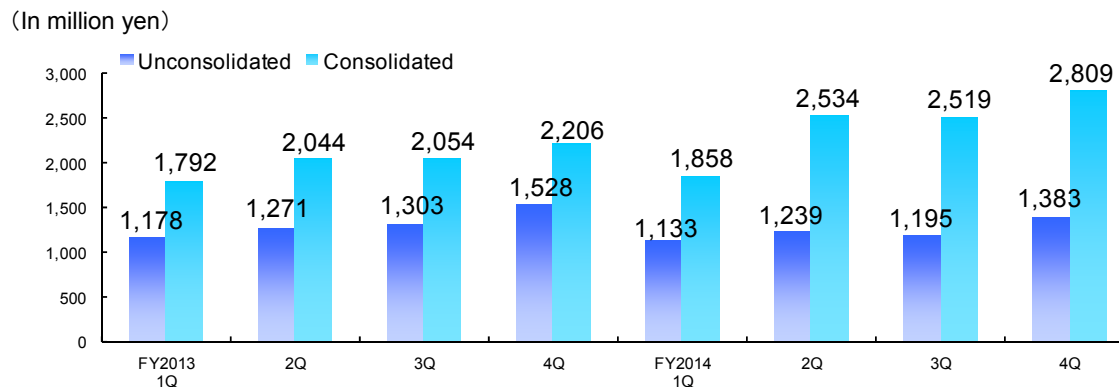


Overseas

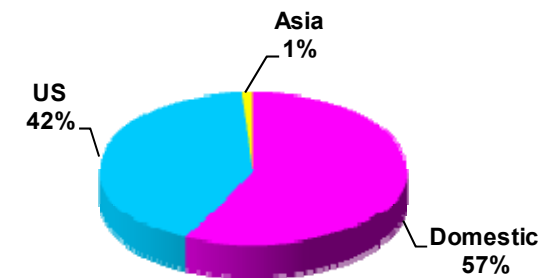
- N. America
APEC achieved higher revenues
The acquired sanding machine business contributed (Sanding Machine)



【Quarterly Sales Performance (1Q FY2013 to 4Q FY2014)】



【Sales composition by Region】



Performance of Overseas Group Companies



※ Performance by region

※Report of all overseas units are as of year ending December.

(In million yen)

	FY2014 (Jan - Dec '14)			FY2013 (Jan - Dec '13)			Year on year			
	Sales	Operating profit		Sales	Operating profit		Sales		Operating profit	
			%			%		%		%
North America	15,093	290	1.9	12,634	-78	-0.6	2,458	19.5	369	-
Europe	7,738	477	6.2	7,179	520	7.2	559	7.8	-42	-8.1
Asia	11,596	974	8.4	9,234	629	6.8	2,361	25.6	344	54.8

* FX Rates: (Quarterly Average)

US\$ 106.45

EUR 140.31

US\$ 97.99

EUR 130.53

Goodwill Amortization:

N. America: JPY415Million

Europe: JPY350Million

N. America: JPY342Million

Europe: JPY326Million

Consolidated Balance Sheet

AMANO

CONSOLIDATED B/S	FY2014 15.3.31	FY2013 14.3.31	(In million yen) Change
Assets	131,560	122,838	8,722
Cash & Bank Deposits	35,126	35,014	112
Notes and accounts receivable - trade	32,861	28,584	4,277
Inventories	8,616	7,119	1,496
Deferred Tax Assets	1,507	1,245	261
Othe Current Assets	3,522	2,807	714
Fixed Assets	49,926	48,066	1,860
Liabilities	39,411	39,355	56
Notes and accounts payable - trade	13,664	12,386	1,278
Other Current Liabilities	17,316	16,590	725
Other Fixed Liabilities	8,431	10,378	-1,947
Net Assets	92,148	83,482	8,665
Shareholder's Equity	92,123	86,778	5,344
Valuation & Conversion Adjustments	-350	-3,718	3,367
Minority Interests in Consolidated subsidiaries	375	422	-46
Total Liabilities & Net Assets	131,560	122,838	8,722

Consolidated Statements of Cash Flows

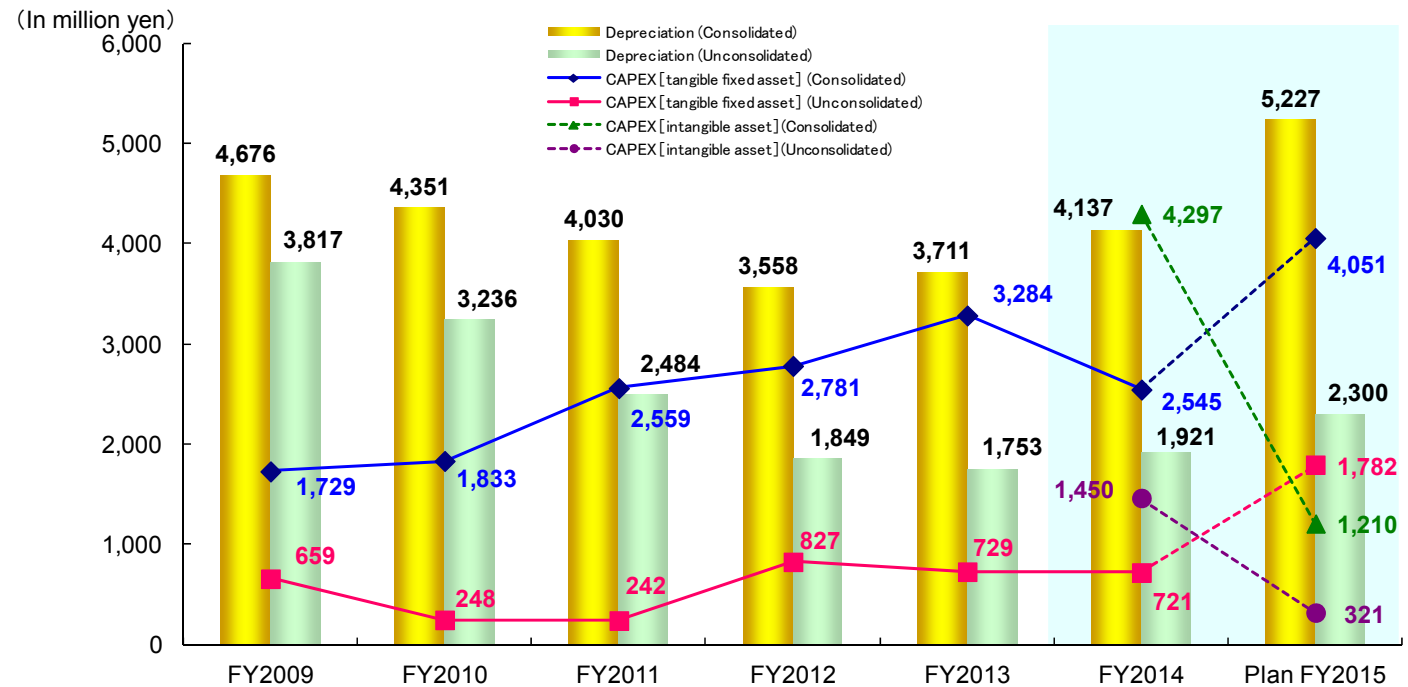
AMANO

Consolidated Cash Flows (CF)	FY2014 15.3.31	FY2013 14.3.31	(In million yen) Change
CF from Operating Activities	7,518	11,035	-3,516
CF from Investing Activities	-6,519	-6,081	-437
FCF	999	4,953	-3,954
CF from Financial Activities	-2,969	-780	-2,189
Net Increase (decrease) in Cash & Equivalents	-1,250	5,054	-6,305
Cash & Cash Equivalents at End of Year	30,526	31,674	-1,148
CAPEX(tangible fixed asset)	2,545	3,284	-738
CAPEX(intangible asset)	4,297	—	—
Depreciation	4,137	3,711	425

CAPEX & Depreciation

(In million yen)

	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	Plan FY2015
CAPEX[tangible fixed asset] (Consolidated)	1,729	1,833	2,559	2,781	3,284	2,545	4,051
(Unconsolidated)	659	248	242	827	729	721	1,782
CAPEX[intangible asset] (Consolidated)	—	—	—	—	—	4,297	1,210
(Unconsolidated)	—	—	—	—	—	1,450	321
Depreciation (Consolidated)	4,676	4,351	4,030	3,558	3,711	4,137	5,227
Depreciation (Unconsolidated)	3,817	3,236	2,484	1,849	1,753	1,921	2,300



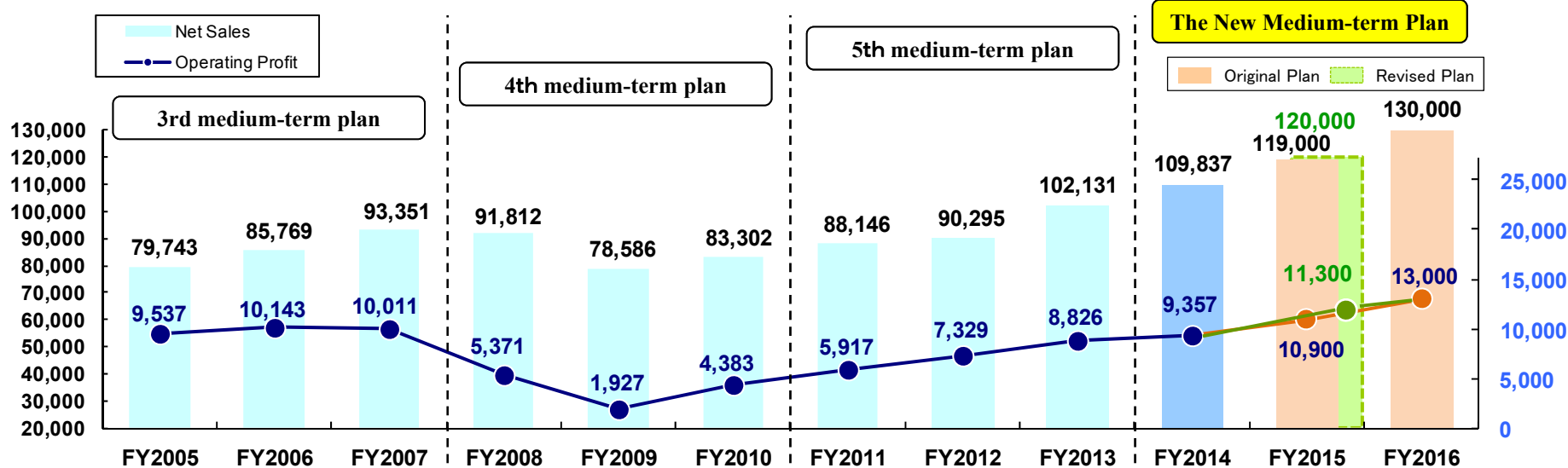
The New Medium-Term Business Plan
(FY2014-FY2016)

Challenge to a New Stage

Roadmap of the Medium-term Business Plan



FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
3rd medium-term plan			4th medium-term plan			5th medium-term plan			The New Medium-term Plan		
For additional growth			Global Growth Strategy			To become a 100-year Company			Challenge to a New Stage		
FY2007 For ¥90Billion Sales and over 13% Operating Profit			FY2010 Net Sales: over ¥114bn Ordinary Profit: over ¥12.7bn			FY2013 Sales: over ¥103Bn Operating Profit: over ¥10Bn			FY2016 Sales: over ¥130Bn Operating Profit: over ¥13Bn		
For more profitability and sustainable growth			Re-building profit structure & strengthening global strategy			Global Niche Top Establishing new businesses			Expand Corporate Scale & Establish Growth Drivers		





The New Medium-Term Business Plan “Establishing Growth Drivers”



[Europe: Main Initiative]

- Horosmart
Further reinforcement of customer base through T&A, Access, and Cloud
- Accelerated deployment of Bar code Systems
- Deploying commissioned management services

[Asia : Main Initiatives]

- ※ Common Goals: Establish a second core business
- KOREA :Expand parking management services business, Expand LED business
- CHINA :Expand T&A packaged software sales and enhance customer support
- S.E. ASIA :Launch low-end bar code systems
- MALAYSIA, HONG KONG :Expand parking management services
- THAILAND, INDONESIA, PHILIPPINES :Expand environmental business , pioneer new markets

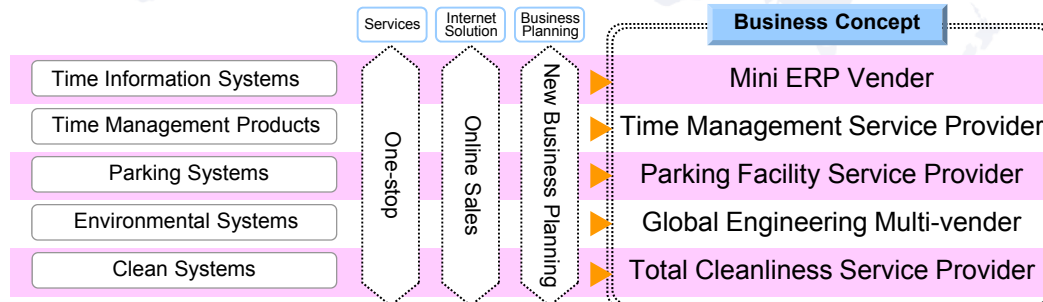
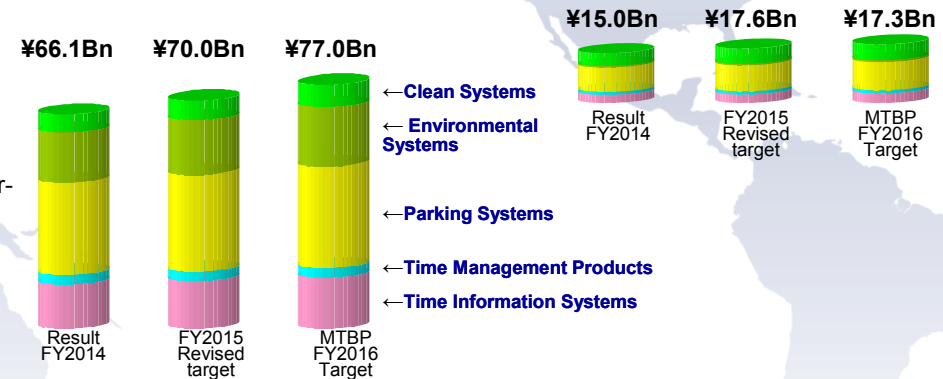
[N.America : Main Initiatives]

- Amano McGann Inc.
Launch new systems and enhance peripheral services (Vehicle guidance, net solutions etc)
- Accu-Time Systems Inc.
Launch new series of terminals
Deploy cloud services
- Amano Pioneer Eclipse Corp.
Business expansion (sanding machines)
Expand environmental standard machines (expand dealer network)



[Domestic: Main Initiatives]

- Expand Sales, Profit, and Customer Base
- From intra-business unit 3in1 proposals to inter-business unit 3in1 proposals
- Enhance collaboration among domestic group companies
Strengthen the ability to offer comprehensive holistic solutions
- Enhance alliance with overseas group companies



[Maximizing Corporate Value]
 (Establishing Growth Drivers & Expanding Corporate Scale)

- Create NEW Values
- Alliance Strategy
- Improve Competitive

Numerical Targets for FY2014-FY2016

AMANO

< Consolidated >

◆ Business Plan

(In million yen)

	Result FY2014		MTBP FY2015 Target	FY2015 Revised target		MTBP FY2016 Target	
	Amount	Change%	Amount	Amount	Change%	Amount	Change%
Sales	109,837	7.5	119,000	120,000	9.3	130,000	8.3
Operating profit	9,357	6.0	10,900	11,300	20.8	13,000	15.0
Operating profit(%)	8.5%		9.2%	9.4%		10.0%	
Ordinary profit	10,189	8.1	11,600	11,700	14.8	13,600	16.2
Net income	6,794	28.2	6,900	7,300	7.4	8,300	13.7

◆ Sales Plan

Business division	Result FY2014			MTBP FY2015 Target		FY2015 Revised target			MTBP FY2016 Target		
	Amount	%	Change%	Amount	%	Amount	%	Change%	Amount	%	Change%
Information Systems	23,558	21.5	2.5	26,000	21.9	24,200	20.2	2.7	28,300	21.8	16.9
Time Management Products	4,100	3.7	0.3	4,200	3.5	4,200	3.5	2.4	4,200	3.2	0.0
Parking Systems	51,817	47.2	6.2	56,500	47.5	57,000	47.5	10.0	62,000	47.7	8.8
Time Information Segment	79,477	72.4	4.7	86,700	72.9	85,400	71.2	7.5	94,500	72.7	10.7
Environmental Systems	20,639	18.8	13.7	21,100	17.7	23,600	19.7	14.3	23,300	17.9	-1.3
Clean Systems	9,720	8.8	20.1	11,200	9.4	11,000	9.1	13.2	12,200	9.4	10.9
Environmental Segment	30,360	27.6	15.6	32,300	27.1	34,600	28.8	14.0	35,500	27.3	2.6
Total	109,837	100.0	7.5	119,000	100.0	120,000	100.8	9.3	130,000	100.0	8.3

FX Conversion Rates: US\$ 106.45
EUR 140.31

US\$ 100.00
EUR 137.00

US\$ 117.00
EUR 125.00

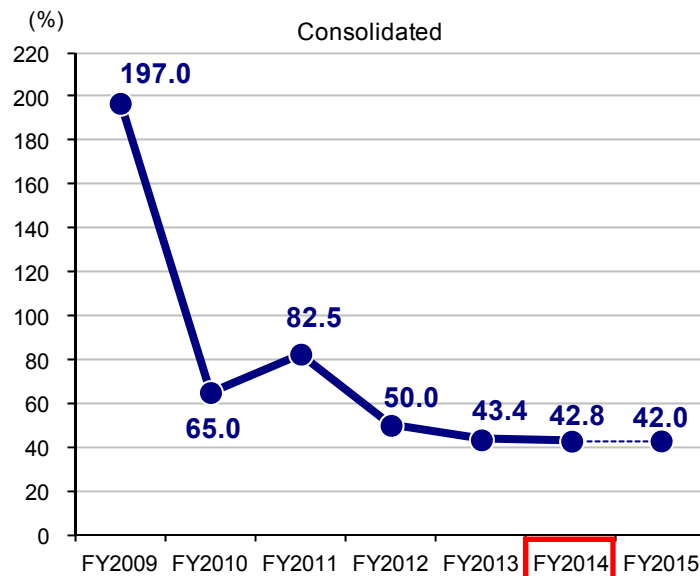
US\$ 100.00
EUR 137.00

◎ Dividend Policy

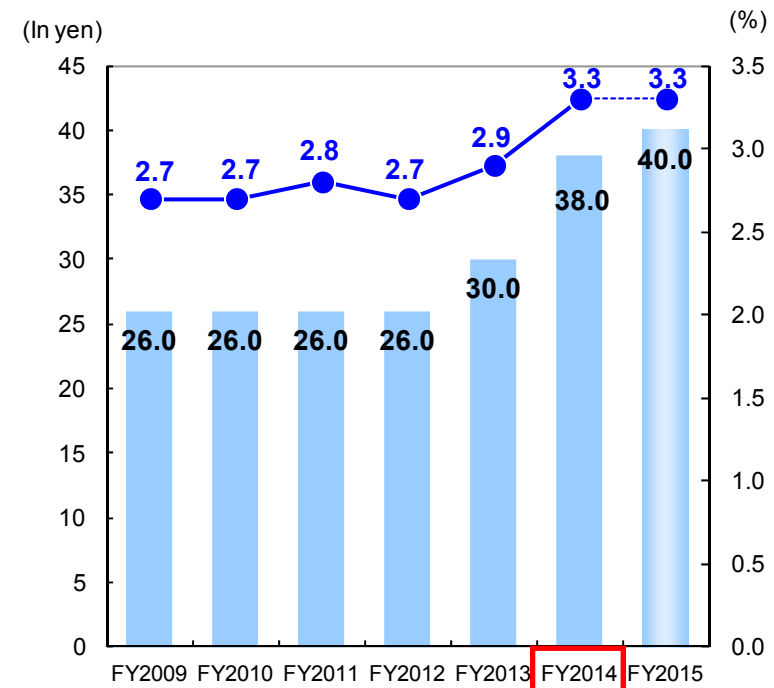
Stable dividends at ¥26 per annum + performance incentives

- Consolidated Dividend Payout Ratio: Target over 40%
- Net Asset Payout Ratio: Target over 2.5%

<Consolidated Dividend Payout Ratio>



<Dividend per Share and Consolidated Net Asset Payout Ratio >



◎ Treasury Stock Buyback

- Period: 1st August 2008 – 31 March 2009
- Stocks acquired: 3,780,000
- Buyback Amount: ¥3 Billion

※April 8, 2013: Treasury stock cancellation (4.6 Million shares)

Business Plan for FY2015

FY2014 Plan: Consolidated & Unconsolidated



● Consolidated

(In million yen)

	Plan FY2015						Result FY2014			
	Full year			First half			Full year		First half	
	Amount	%	YoY%	Amount	%	YoY%	Amount	%	Amount	%
Sales	120,000	100.0	9.3	55,100	100.0	11.6	109,837	100.0	49,385	100.0
Gross profit	50,500	42.1	6.1	23,300	42.3	8.4	47,616	43.4	21,492	43.5
SG&A	39,200	32.7	2.5	19,500	35.4	1.9	38,259	34.8	19,132	38.7
Operating profit	11,300	9.4	20.8	3,800	6.9	61.0	9,357	8.5	2,359	4.8
Ordinary profit	11,700	9.8	14.8	4,000	7.3	47.4	10,189	9.3	2,712	5.5
Net income	7,300	6.1	7.4	2,400	4.4	68.7	6,794	6.2	1,422	2.9

FX Conversion Rates: US\$ 117.00
EUR 125.00

US\$ 106.45
EUR 140.31

● Unconsolidated

(In million yen)

	Plan FY2015						Result FY2014			
	Full year			First half			Full year		First half	
	Amount	%	YoY%	Amount	%	YoY%	Amount	%	Amount	%
Sales	70,000	100.0	5.8	31,300	100.0	6.0	66,193	100.0	29,514	100.0
Gross profit	27,300	39.0	4.1	12,200	39.0	4.3	26,229	39.6	11,693	39.6
SG&A	20,200	28.9	2.2	9,900	31.6	-1.8	19,764	29.9	10,076	34.1
Operating profit	7,100	10.1	9.8	2,300	7.3	42.3	6,465	9.8	1,616	5.5
Ordinary profit	8,300	11.9	4.8	2,900	9.3	23.3	7,918	12.0	2,351	8.0
Net income	5,500	7.9	8.4	1,900	6.1	26.7	5,073	7.7	1,499	5.1

FY2014: Sales Plan by Business Division

AMANO

• Consolidated

(In million yen)

Business division	Plan FY2015				First half-year		Second half-year		Result FY2014	
	Amount	%	YoY	YoY%	Amount	%	Amount	%	Amount	%
Information Systems	24,200	20.2	642	2.7	11,000	20.0	13,200	20.3	23,558	21.5
Time Management Products	4,200	3.5	100	2.4	2,000	3.6	2,200	3.4	4,100	3.7
Parking Systems	57,000	47.5	5,183	10.0	26,300	47.7	30,700	47.3	51,817	47.2
Time Information Segment	85,400	71.2	5,923	7.5	39,300	71.3	46,100	71.0	79,477	72.4
Environmental Systems	23,600	19.7	2,961	14.3	10,400	18.9	13,200	20.4	20,639	18.8
Clean Systems	11,000	9.1	1,280	13.2	5,400	9.8	5,600	8.6	9,720	8.8
Environmental Segment	34,600	28.8	4,240	14.0	15,800	28.7	18,800	29.0	30,360	27.6
Total	120,000	100.0	10,163	9.3	55,100	100.0	64,900	100.0	109,837	100.0

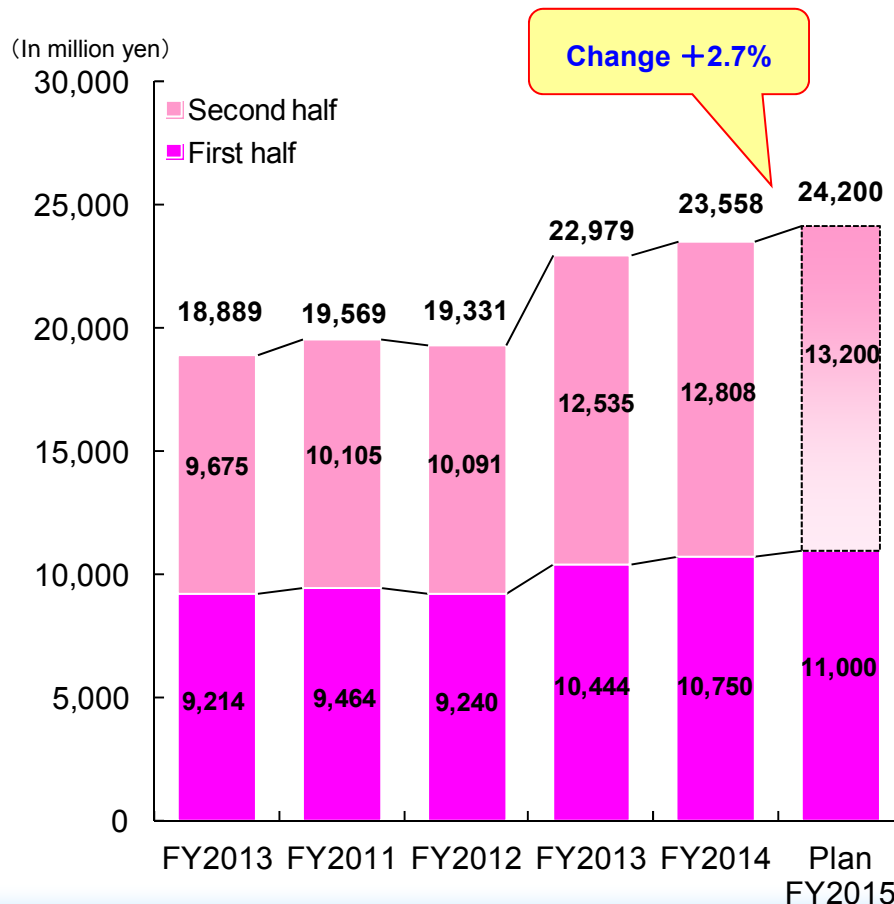
• Unconsolidated

(In million yen)

Business division	Plan FY2015				First half-year		Second half-year		Result FY2014	
	Amount	%	YoY	YoY%	Amount	%	Amount	%	Amount	%
Information Systems	14,200	20.3	842	6.3	6,200	19.8	8,000	20.7	13,358	20.2
Time Management Products	3,200	4.6	46	1.4	1,500	4.8	1,700	4.4	3,154	4.8
Parking Systems	29,000	41.4	1,037	3.7	13,000	41.5	16,000	41.3	27,963	42.2
Time Information Segment	46,400	66.3	1,924	4.3	20,700	66.1	25,700	66.4	44,476	67.2
Environmental Systems	18,500	26.4	1,735	10.3	8,200	26.2	10,300	26.6	16,765	25.3
Clean Systems	5,100	7.3	149	3.0	2,400	7.7	2,700	7.0	4,951	7.5
Environmental Segment	23,600	33.7	1,883	8.7	10,600	33.9	13,000	33.6	21,717	32.8
Total	70,000	100.0	3,807	5.8	31,300	100.0	38,700	100.0	66,193	100.0

Information Systems: Action Plan

※ Domestic: Strengthen holistic solutions, Overseas: Accelerated deployment of Cloud business



Domestic



Domestic

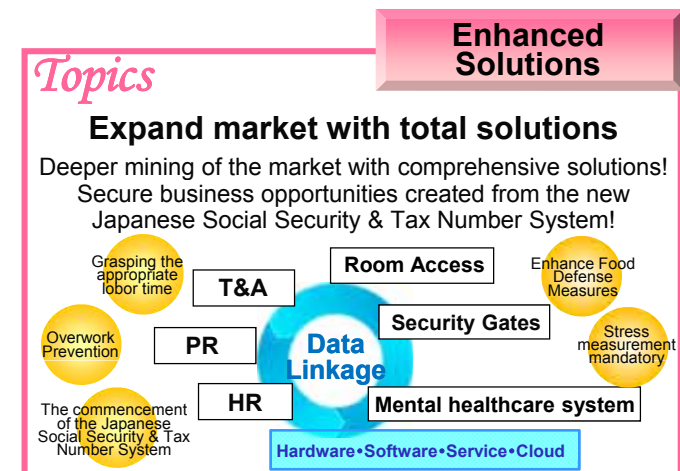
- ML(Middle Low)market: Promote total solutions T&A, Payroll, HR, and Mental healthcare system
- MH(Middle High)market: Strengthen mini-ERP solutions Collaborate with CREO / Enhance consultancy
- Enhance HR total Cloud services
- Mining the public market

Overseas



Global

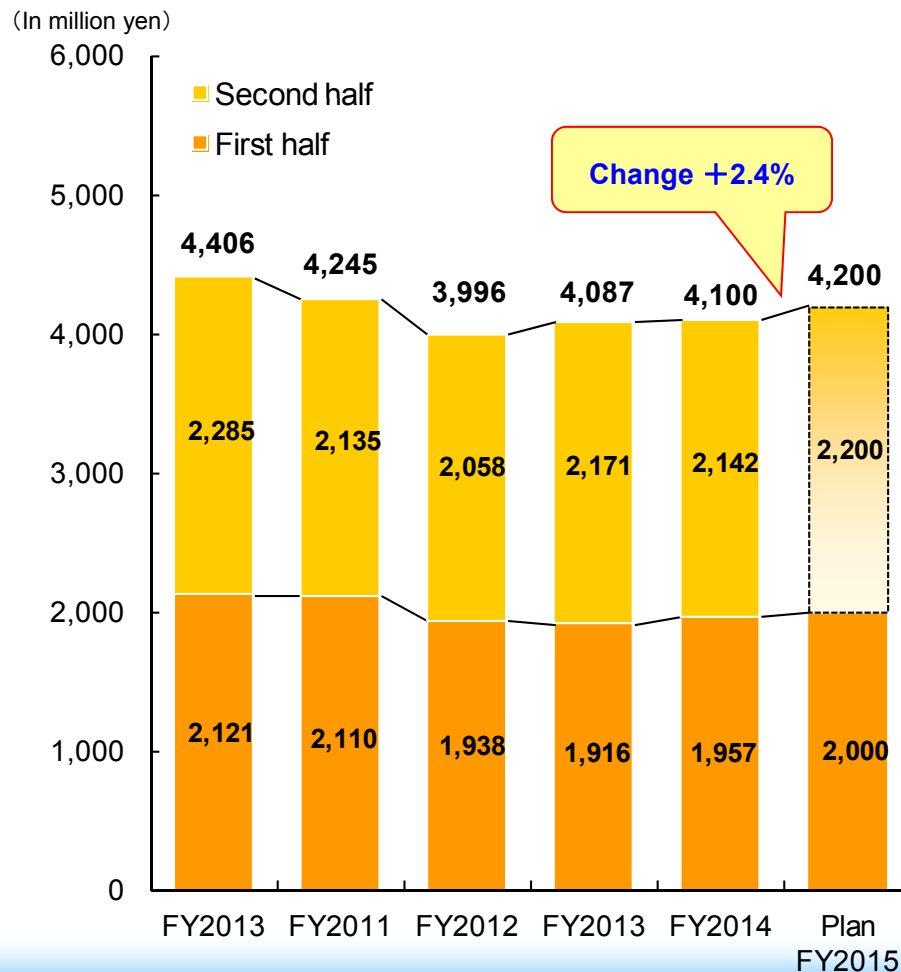
- N. America: Accu-Time Systems Inc. Cloud business deployment, Launch new terminal series
- Europe: Horosmart S.A.Reinforce customer base Expand T&A, Access, and Cloud services
- Strengthen marketing efforts towards the Japanese transplants in Asia



Time Management Products : Action Plan



※ Domestic: Expand New Product Sales, Reinforce Domestic, Overseas, and Web Sales



Domestic



Overseas



- Uncovering new demand from the standard equipment market
- Strengthen online store and internet sales
- TimeP@CK: Expand New Product Sales
- Increased membership for TimeP@CK fee-based service
- Develop new business partners
- N. America: Reconstructing the brand
- Deployment of Cloud Services
- Europe: Reorganizing the sales network
- New product launch, Deployment of internet sales

Enhance Customer base

Topics

Time P@CK Strengthen new product sales TR with T&A software

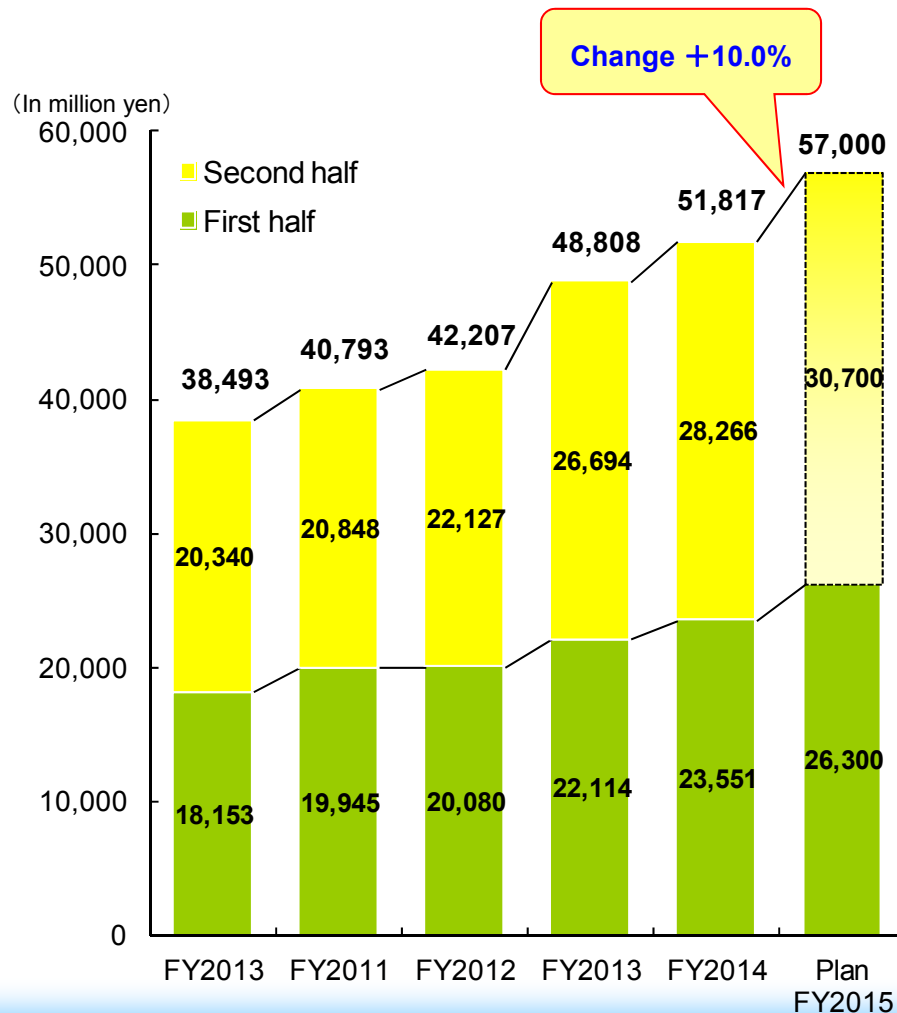
- ① Emboss time card
- ② PC upload
- ③ Edit & Aggregate
- ④ Interface with payroll software



Oct. 2014 Release

Parking Systems: Action Plan

※ Domestic & Asia: Accelerate Deployment of Parking Management Services



Domestic

- Closer ties with major operators
- Medium small operators
 - Parking data center: enhance services
- Management services: Expand holistic solutions
- Mining new markets
 - Security gates, toll roads, bicycle parking

Domestic



Overseas

- N. America : Reinforcing sales of the new system, Expanding business domain
- Europe: Accelerated deployment of Low-cost bar code systems
- Asia:
 - Launch low-end bar code systems
 - Deploy Management service business



Expand Business Domain

Topics

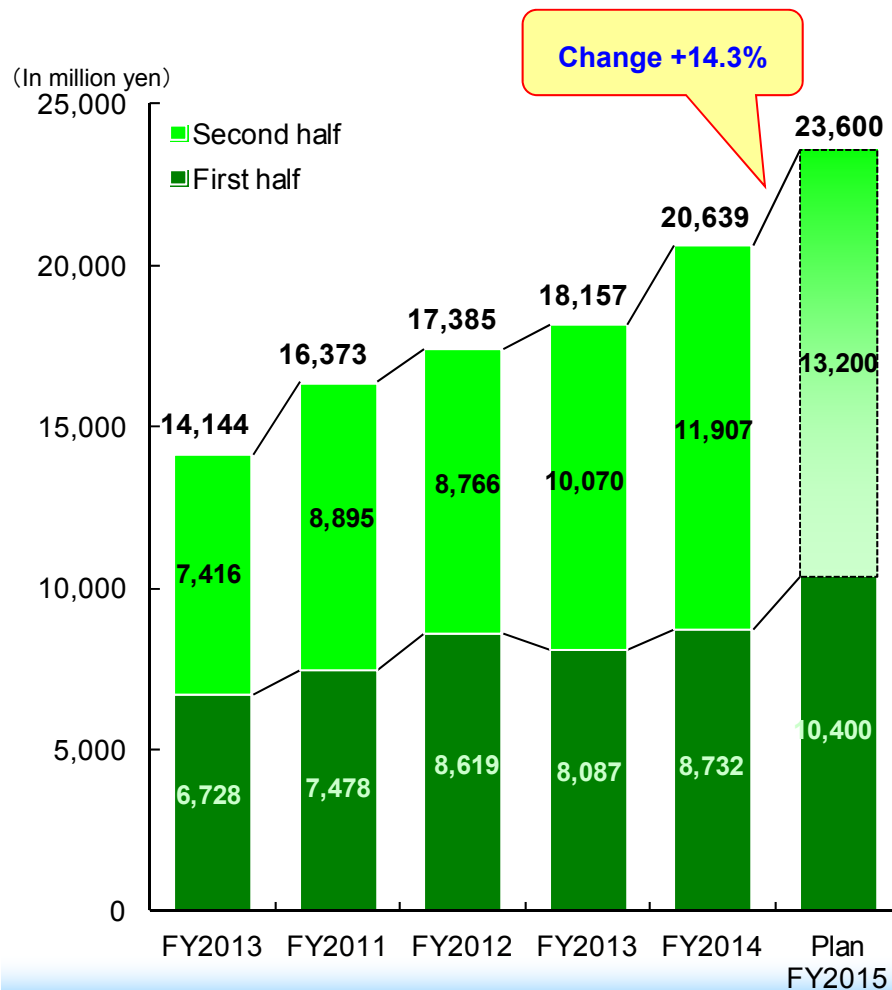
Expand & enhance the capabilities of the data center

Promote business development utilizing the data center!



Environmental Systems: Action Plan

✂ Enhance Global Sales Structure, Reinforce engineering



Domestic



Domestic

- Increase global project orders initiated domestically
- Standard dust collectors: absorb the demand
- Mining the pharmaceutical, foods, and cosmetics markets
- Enhance engineering capabilities
- Strengthen holistic sales by including peripheral devices

Overseas



Global

- North America / Central America;
Expand standard equipment sales to the auto industry
- Asia: Reinforce sales and engineering
- Capture untapped overseas markets

Accelerate Global deployment

Topics

Increase sales in North and Central American markets

Enhance sales and engineering capabilities in North & Central America where Japanese companies have are expanding!

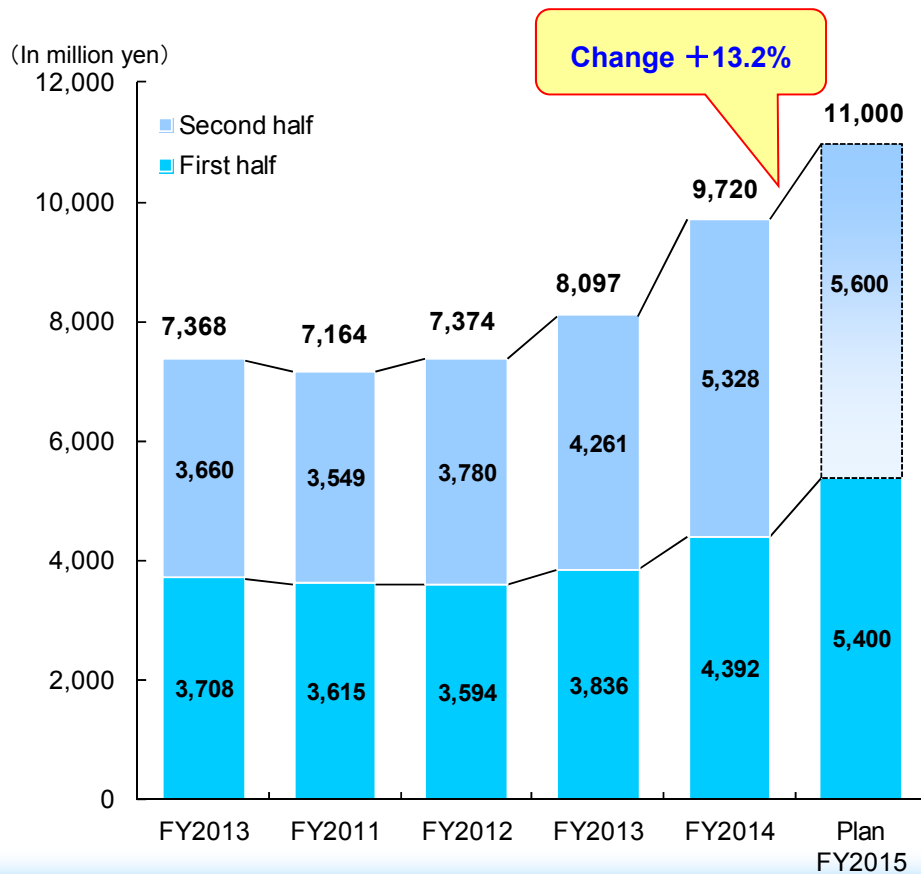


Oil mist collector mounted on a machine tool



Clean Systems: Action Plan

※ Domestic: Strengthen comprehensive solutions, N. America : Expanding the business



Domestic



Overseas



- Promote comprehensive solutions
 - Enhanced commissioned cleaning services, aesthetic maintenance proposals
 - Explore demands with the new robotic cleaner
 - Mining the factory market
 - Launch new polisher
-
- N. America: Strengthen business foundation
 - Expand the wooden floor sanding business
 - Asia: Absorb the demands of the Japanese distribution companies

Expand comprehensive solutions

Topics

Strengthen total cleanliness solutions

Cleaning Equipment + Commissioned Cleaning + Aesthetic Maintenance!

Vacuum cleaner sweeper

robotic scrubbers

Fryer fume removal

Washer Polisher

Buffing machine

Floor Painting System

Floor Coating

Toilet Coating

Supply Products

Cleaning Supplies

Commissioned Cleaning

3-D Cleaning

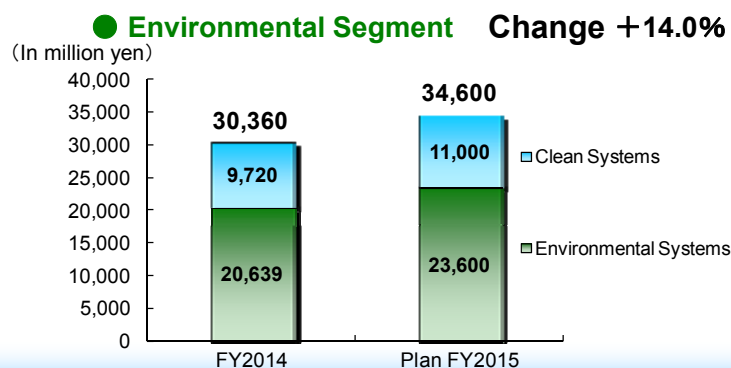
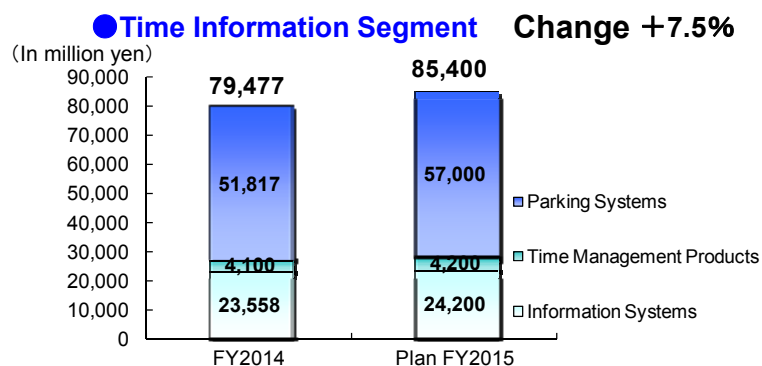
Sales & Operating Profit Plans by Segment



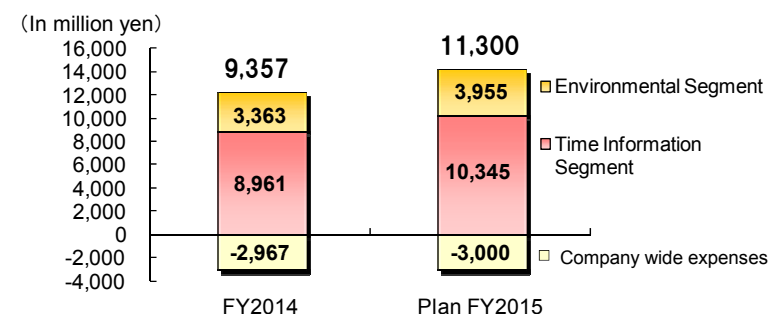
(In million yen)

	Plan FY2015			Result FY2014			Year on year					
	Sales	Operating profit	%	Sales	Operating profit	%	Sales		Operating profit		%	
Time Information Segment	85,400	10,345	12.1	79,477	8,961	11.3	5,922	7.5	1,383	15.4		
Environmental Segment	34,600	3,955	11.4	30,360	3,363	11.1	4,239	14.0	591	17.6		
Company-wide Expense		-3,000			-2,967					-32		
Total	120,000	11,300	9.4	109,837	9,357	8.5	10,162	9.3	1,942	20.8		

【Sales】



【Operating profit】



※ Operating Profit +20.8% YOY

- Time Information Segment change +15.4%
- Environmental Segment change +17.6%

AMANO