

Second Quarter Report for FY 2015




(Fiscal Year ending March 2016)

Details of Business Results

AMANO CORPORATION (Ticker: 6436)

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Challenge to a New Stage
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The prospect of operating performance or forecast compiled by Amano is based on the current information available, and it includes potential risks or uncertainties. Please note that actual operating performance may change substantially from what is described here as a result of various changing factors.

FY 2015: Second Quarter Report

(Fiscal Year ending March 2016)

FY 2015: 2nd Quarter Accumulated Results (FY end March 2016)



◆ Consolidated

(In million yen)

	Disclosed plan			Half ended September 30, 2015		Half ended September 30, 2014		Change		Change over plan	
	Amount	%	Change(%)	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	55,100	100.0	11.6	54,851	100.0	49,385	100.0	5,466	11.1	-249	99.5
Gross profit	23,300	42.3	8.4	24,075	43.9	21,492	43.5	2,583	12.0	775	103.3
SG&A	19,500	35.4	1.9	19,454	35.5	19,132	38.7	321	1.7	-46	99.8
Operating profit	3,800	6.9	61.0	4,621	8.4	2,359	4.8	2,261	95.9	821	121.6
Non-operating income	250	0.5	-38.7	427	0.8	408	0.8	19	4.8	177	170.8
Non-operating expense	50	0.1	-9.1	58	0.1	54	0.1	3	6.2	8	116.0
Ordinary profit	4,000	7.3	47.4	4,990	9.1	2,712	5.5	2,277	84.0	990	124.8
Extraordinary profit	0			0		2		-1		0	
Extraordinary loss	50			88		40		47		38	
Net income attributable to owners of the parent company	2,400	4.4	68.7	3,067	5.6	1,422	2.9	1,644	115.6	667	127.8

* FX Rates: (Quarterly Average)

US \$ 117.00	US \$ 120.50	US \$ 102.21
EUR 125.00	EUR 133.83	EUR 139.81

◆ Unconsolidated

(In million yen)

	Disclosed plan			Half ended September 30, 2015		Half ended September 30, 2014		Change		Change over plan	
	Amount	%	Change(%)	Amount	%	Amount	%	Amount	%	Amount	%
Net sales	31,300	100.0	6.0	30,673	100.0	29,514	100.0	1,159	3.9	-627	98.0
Gross profit	12,200	39.0	4.3	12,565	41.0	11,693	39.6	872	7.5	365	103.0
SG&A	9,900	31.6	-1.8	9,876	32.2	10,076	34.1	-200	-2.0	-24	99.8
Operating profit	2,300	7.3	42.3	2,689	8.8	1,616	5.5	1,073	66.4	389	116.9
Non-operating income	650	2.1	-14.8	881	2.9	763	2.6	118	15.5	231	135.5
Non-operating expense	50	0.2	79.1	27	0.1	27	0.1	-0	-0.5	-23	54.0
Ordinary profit	2,900	9.3	23.3	3,543	11.6	2,351	8.0	1,191	50.7	643	122.2
Extraordinary profit	0			0		0		0		0	
Extraordinary loss	50			84		23		60		34	
Net income attributable to owners of the parent company	1,900	6.1	26.7	2,352	7.7	1,499	5.1	853	56.9	452	123.8

■ Consolidated performance (Year-on-year)

1. Sales: Up ¥5,466Mil (up 11.1%)

- Time Information Segment: Up ¥3,020Mil (Up 8.3%)
Incl: Information Systems: Up ¥1,030Mil (Up 9.7%)
Incl: Parking Systems: Up ¥1,920Mil (Up 8.2%)

- Environmental Segment: Up ¥2,440Mil (Up 18.6%)
Incl: Environmental Systems: Up ¥1,110Mil (Up 12.8%)
Incl: Clean Systems: Up ¥1,320Mil (Up 30.2%)

2. Gross Profit: Up ¥2,583Mil (Up 12.0%)

- Gross Profit Ratio: 43.9% Up 0.4%
- Time Information Segment : Down 0.1%
- Environmental Segment : Up 2.3%

3. SG&A: Up ¥321Mil (Up 1.7%)

- Labor Cost : Up ¥680Mil (Up 5.7%)
- Other Costs : Down ¥360Mil (Down 5.1%)

4. Operating Profit: Up ¥2,261Mil (Up 95.9%)

- Time Information Segment: ¥4,380Mil (Up 1,480Mil)
- Environmental Segment: ¥1,890Mil (Up 950Mil)
- Company-wide Expense: ¥1,650Mil (Dn 180Mil)

● Operating profit Ratio : 8.4%
FY2014; 8.5%
Half ended Sep.30,2015; 4.8%

● ROE : - (FY2014; 7.7%)

● Cons Profit / Parent Profit : 1.79 times
FY2014; 1.66 times
Half ended Sep.30,2015; 1.67 times

FY 2015: 2nd Quarter Accumulated Results (FY end March 2016)

Sales by business division



◆ Consolidated

(In million yen)

Business division	Disclosed plan			Half ended September 30, 2015		Half ended September 30, 2014		Change		Change over plan	
	Amount	%	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Information Systems	11,000	20.0	2.3	11,788	21.5	10,750	21.7	1,038	9.7	788	107.2
Time Management Products	2,000	3.6	2.2	2,015	3.7	1,957	4.0	57	3.0	15	100.8
Parking Systems	26,300	47.7	11.7	25,478	46.4	23,551	47.7	1,926	8.2	-822	96.9
Total: Time Information Segment	39,300	71.3	8.4	39,283	71.6	36,260	73.4	3,022	8.3	-17	100.0
Environmental Systems	10,400	18.9	19.1	9,849	18.0	8,732	17.7	1,116	12.8	-551	94.7
Clean Systems	5,400	9.8	22.9	5,719	10.4	4,392	8.9	1,327	30.2	319	105.9
Total: Environmental Segment	15,800	28.7	20.4	15,568	28.4	13,124	26.6	2,444	18.6	-232	98.5
Grand total	55,100	100.0	11.6	54,851	100.0	49,385	100.0	5,466	11.1	-249	99.5

◆ Unconsolidated

(In million yen)

Business division	Disclosed plan			Half ended September 30, 2015		Half ended September 30, 2014		Change		Change over plan	
	Amount	%	Change%	Amount	%	Amount	%	Amount	%	Amount	%
Information Systems	6,200	19.8	5.7	6,457	21.1	5,866	19.9	590	10.1	257	104.1
Time Management Products	1,500	4.8	0.9	1,508	4.9	1,486	5.0	21	1.5	8	100.5
Parking Systems	13,000	41.5	3.2	12,148	39.6	12,597	42.7	-449	-3.6	-852	93.4
Total: Time Information Segment	20,700	66.1	3.8	20,113	65.6	19,951	67.6	162	0.8	-587	97.2
Environmental Systems	8,200	26.2	14.0	8,223	26.8	7,190	24.4	1,033	14.4	23	100.3
Clean Systems	2,400	7.7	1.1	2,336	7.6	2,372	8.0	-36	-1.5	-64	97.3
Total: Environmental Segment	10,600	33.9	10.8	10,560	34.4	9,563	32.4	996	10.4	-40	99.6
Grand total	31,300	100.0	6.0	30,673	100.0	29,514	100.0	1,159	3.9	-627	98.0

FY 2015: Consolidated performance by quarter

(FY end March 2015)



◆ Quarterly Financials

(In million yen)

	First quarter		Second quarter		First half	
	Amount	%	Amount	%	Amount	%
Net sales	25,246	100.0	29,605	100.0	54,851	100.0
Gross profit	11,286	44.7	12,788	43.2	24,075	43.9
SG&A	9,588	38.0	9,865	33.3	19,454	35.5
Operating profit	1,698	6.7	2,923	9.9	4,621	8.4
Non-operating income	242	1.0	185	0.6	427	0.8
Non-operating expense	19	0.1	38	0.1	58	0.1
Ordinary profit	1,920	7.6	3,070	10.4	4,990	9.1
Extraordinary profit	0		0		0	
Extraordinary loss	18		69		88	
Net income attributable to owners of the parent company	1,098	4.4	1,968	6.6	3,067	5.6

*Exchange rate: US \$ 119.26 US \$ 121.74 US \$ 120.50
 EUR 132.66 EUR 135.00 EUR 133.83

◆ Quarterly Sales

(In million yen)

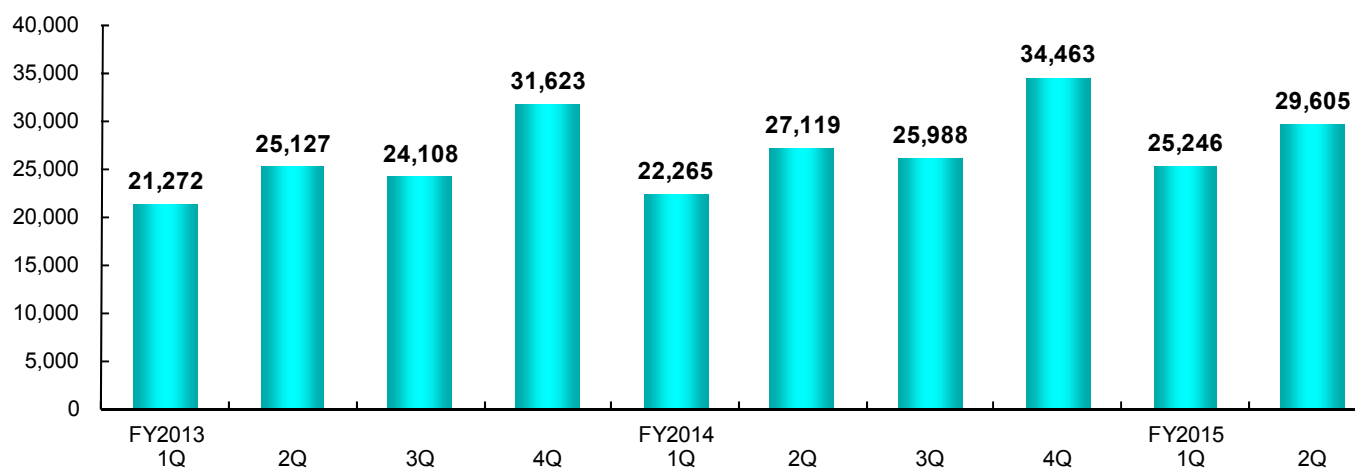
Business division	First quarter		Second quarter		First half	
	Amount	%	Amount	%	Amount	%
Information Systems	5,358	21.2	6,430	21.7	11,788	21.5
Time Management Products	1,017	4.0	998	3.4	2,015	3.7
Parking Systems	11,808	46.8	13,669	46.2	25,478	46.4
Total: Time Information Segment	18,184	72.0	21,098	71.3	39,283	71.6
Environmental Systems	4,447	17.6	5,401	18.2	9,849	18.0
Clean Systems	2,613	10.4	3,105	10.5	5,719	10.4
Total: Environmental Segment	7,061	28.0	8,507	28.7	15,568	28.4
Grand total	25,246	100.0	29,605	100.0	54,851	100.0

Consolidated Sales & Operating Profit (Quarterly)



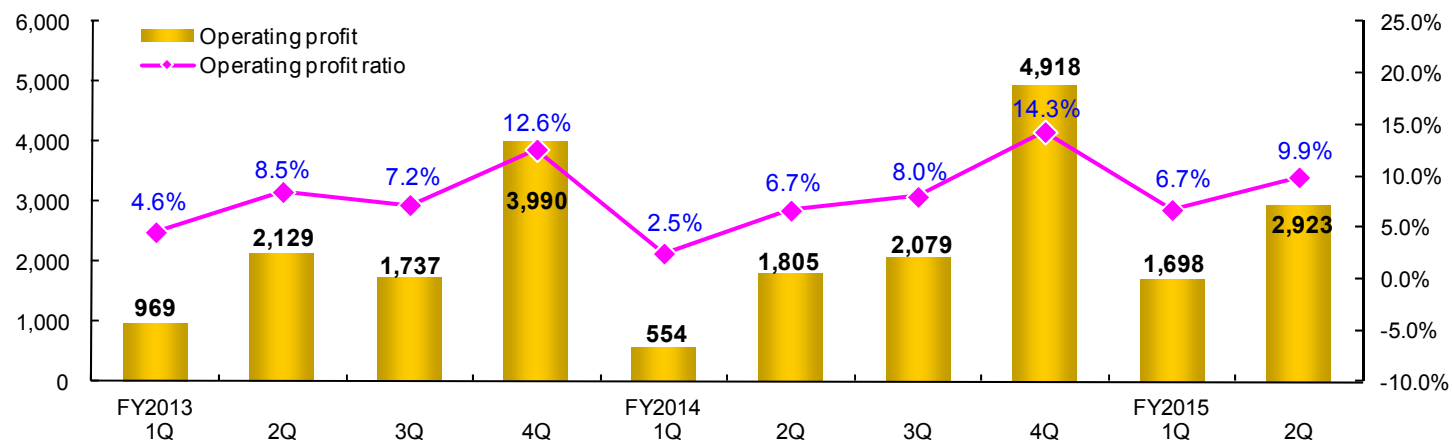
■ Sales

(In million yen)



■ Operating Profit

(In million yen)



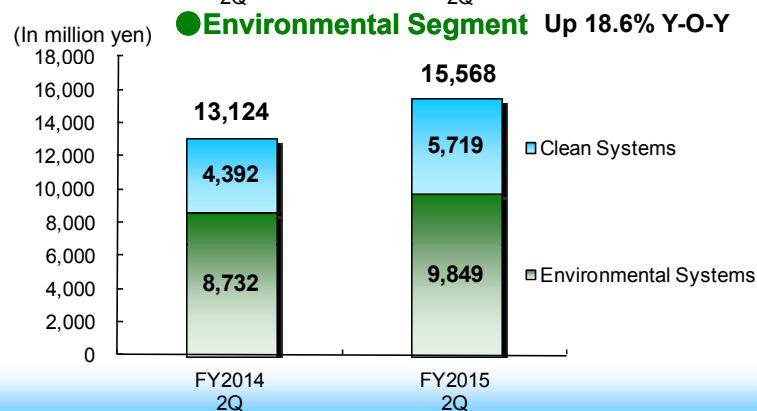
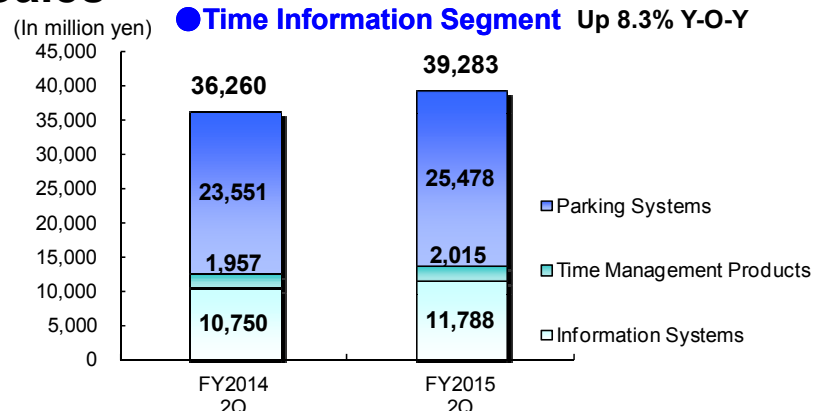
Sales & Operating Profit by Business Segment



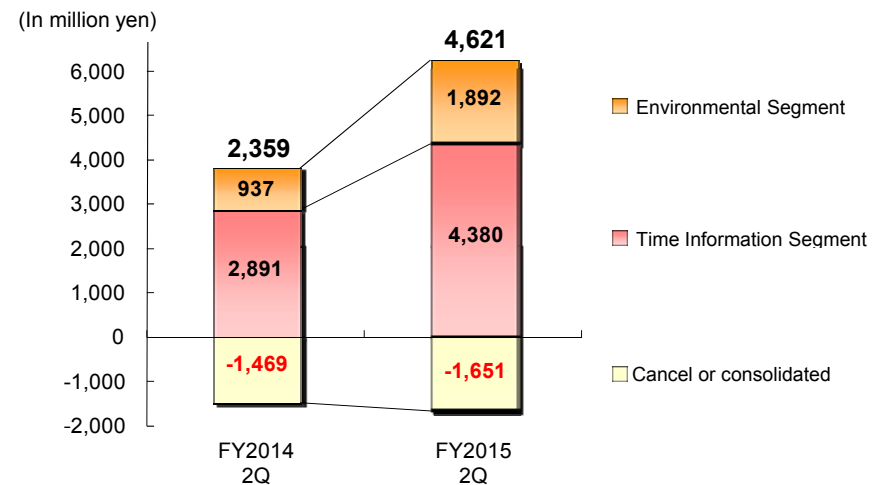
(In million yen)

	Half ended September 30, 2015			Half ended September 30, 2014			Change			
	Sales	Operating profit	%	Sales	Operating profit	%	Sales		Operating profit	
Time Information Segment	39,283	4,380	11.2	36,260	2,891	8.0	3,022	8.3	1,488	51.5
Environmental Segment	15,568	1,892	12.2	13,124	937	7.1	2,444	18.6	955	102.0
Company-wide Expenses		-1,651			-1,469				-182	
Total	54,851	4,621	8.4	49,385	2,359	4.8	5,466	11.1	2,261	95.9

< Sales >



< Operating profit >



Time Information Segment Up 51.5% Y-O-Y

Time Information Systems Up JPY 1,030Mil
 Parking Systems Up JPY 1,920Mil

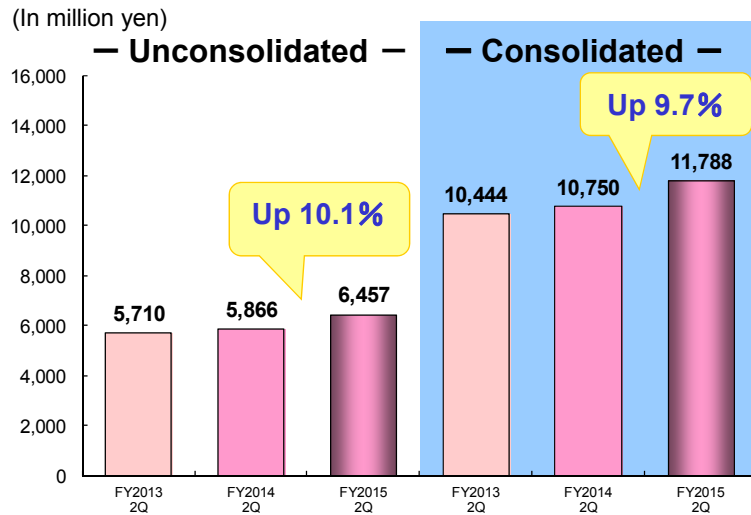
Environmental Segment Up 102.0% Y-O-Y

Environmental Systems Up JPY 1,110Mil
 Clean Systems Up JPY 1,320Mil

Performance by Business Division

※ Domestic ; Double digit growth, Overseas ; Strong

<Sales (Y-O-Y)>



Domestic



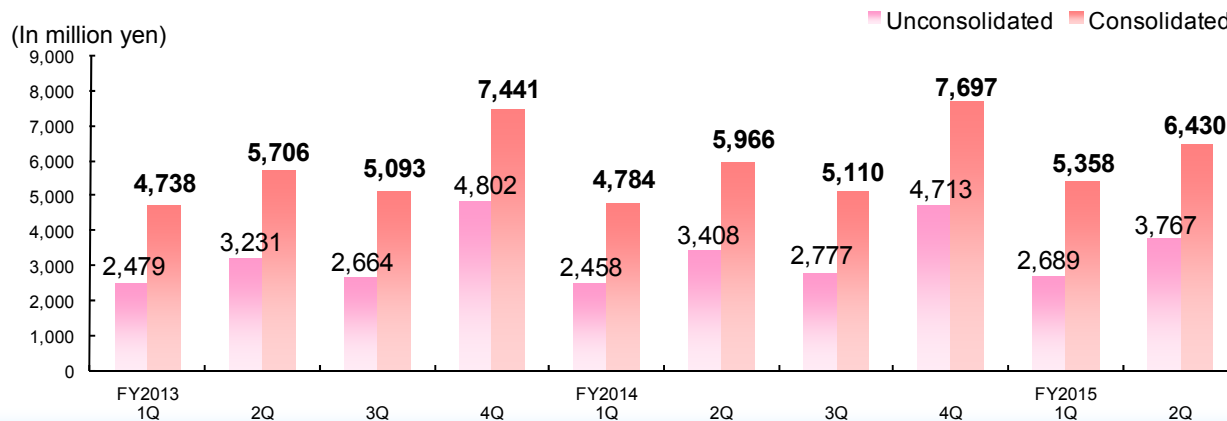
- Expanding sales of software for MH(Middle High) market.
- T&A terminals selling firmly
- Cloud services expanding smoothly

Overseas

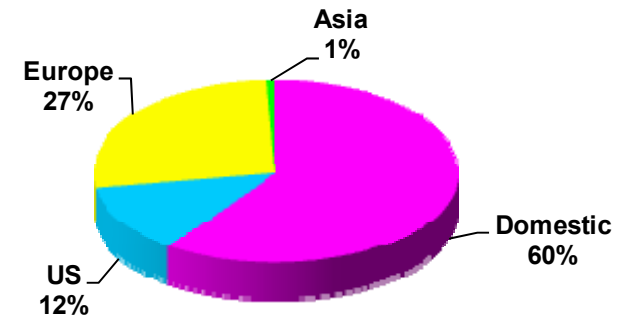


- N. America: Accu-Time Systems Inc. ; Strong
- Europe: Horosmart S.A. ; decreased profits (Sale of a subsidiary)

<Quarterly Sales (FY13.1Q~FY15.2Q)>



<Sales by Region >

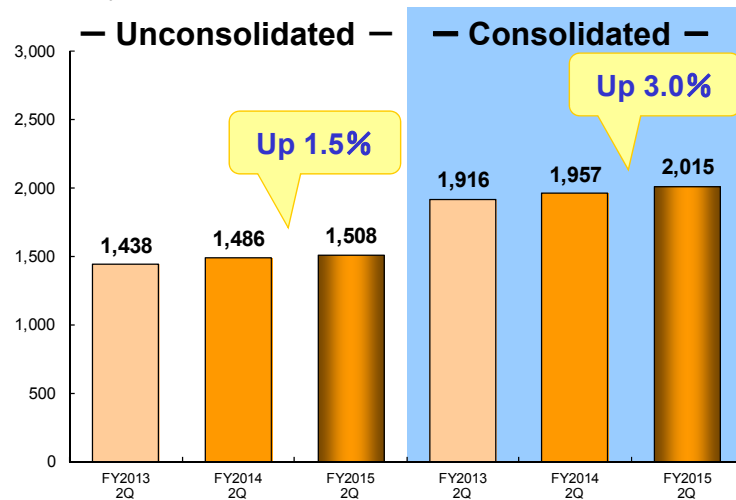


Time Management Products

※ Domestic ; Up Slightly, Overseas ; Strong (due to foreign exchange rates)

<Sales (Y-O-Y)>

(In million yen)



Domestic



Overseas

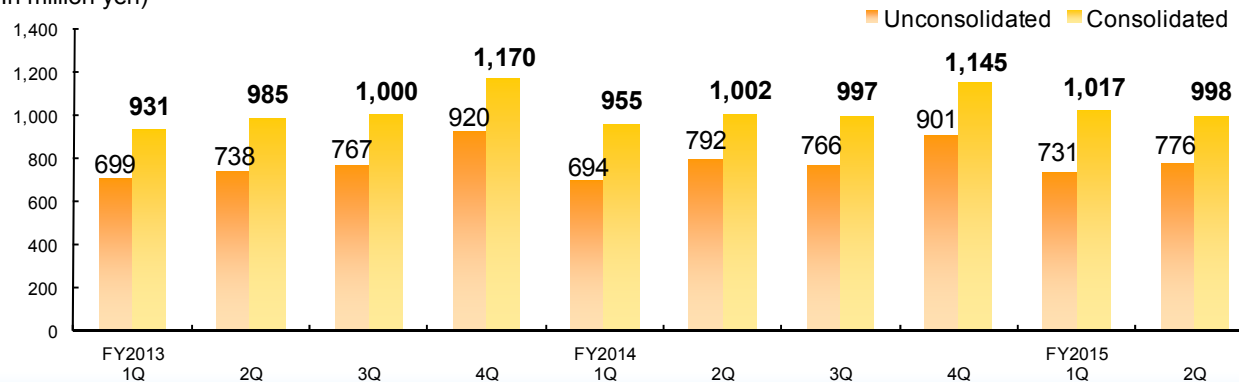


- Domestic & overseas sales down for standard equipment.
- Increased membership for TimeP@CK fee-based service
(※)TimeP@CK: Time recorder equipped with PC compatible aggregation software

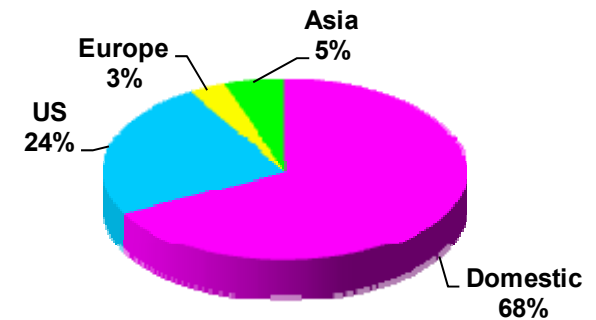
- N. America: achieved higher revenues (due to foreign exchange rates)
- Europe: Flat, Asia; decreased profits

<Quarterly Sales (FY13.1Q~FY15.2Q)>

(In million yen)



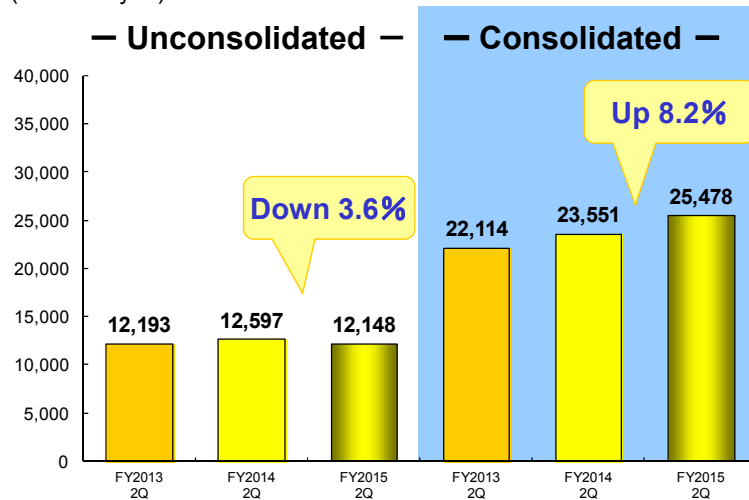
<Sales by Region >



※ Domestic; Decline, Overseas; Strong

<Sales (Y-O-Y)>

(In million yen)



Domestic



Overseas

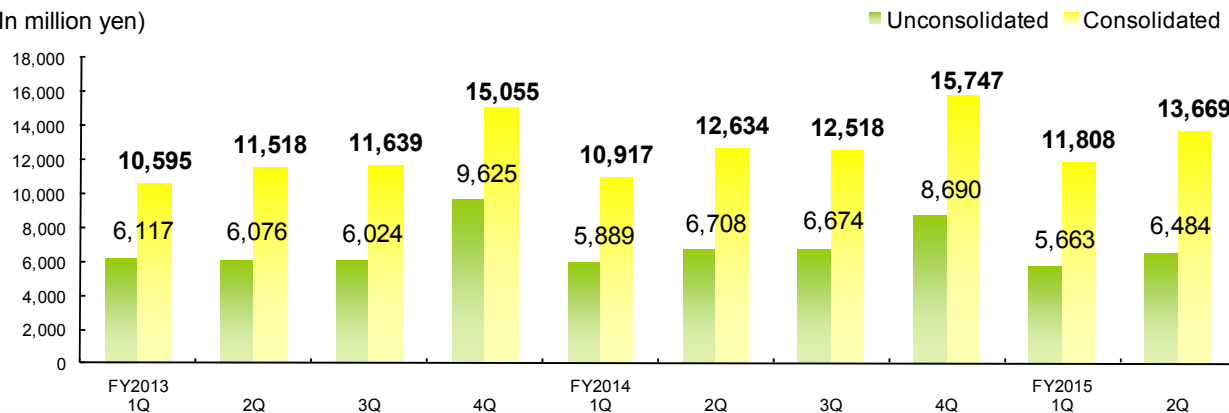


- Decreasing large scale projects
- Growing small and medium scale system projects
- Firm commissioned management service business

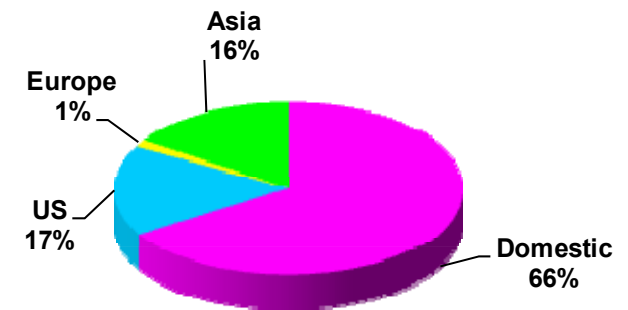
- N. America: McGann achieved higher revenues
Firm orders for New system
- Europe: Increased Bar code systems
- Korea & Hong Kong; Management Services advancing smoothly

<Quarterly Sales (FY13.1Q~FY15.2Q)>

(In million yen)



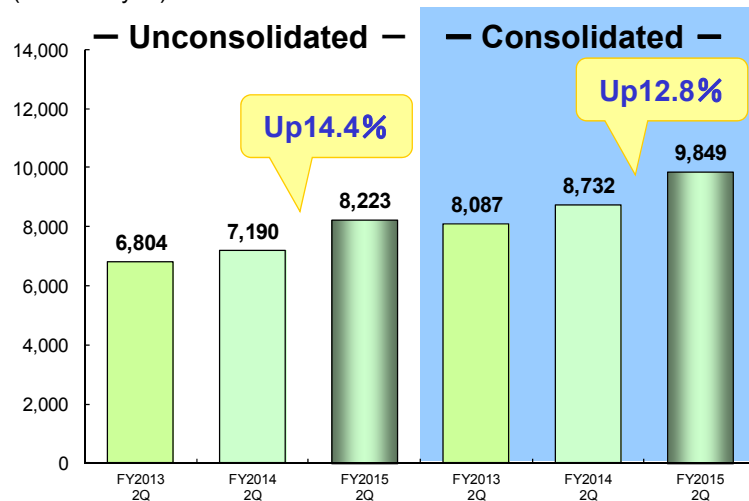
<Sales by Region >



※ Domestic; Double digit growth, Asia; Strong

<Sales (Y-O-Y)>

(In million yen)



Domestic



Overseas

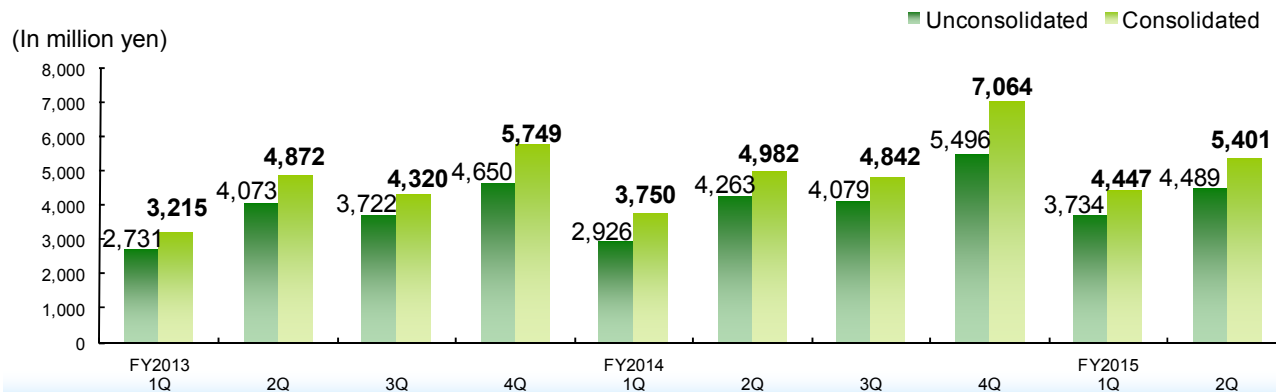


- Both standard dust Collectors & large scale systems expanding smoothly.
- Strong sales in the pharmaceutical, food, and cosmetics industries
- Orders up for domestically initiated projects

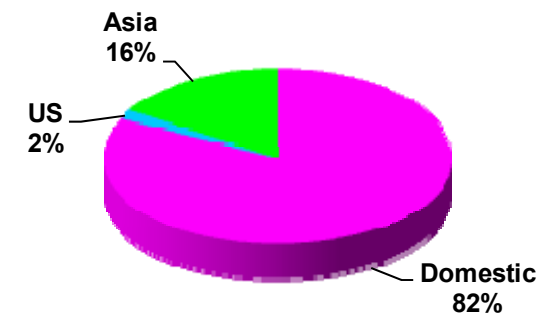
- Asia
China, Thailand; Sales expand

<Quarterly Sales (FY13.1Q~FY15.2Q) >

(In million yen)



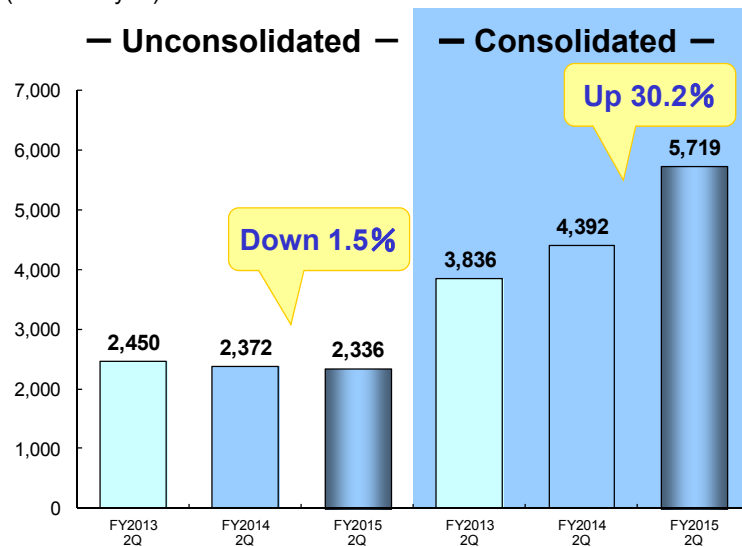
< Sales by Region >



※ Domestic; Down Slightly, N. America; Revenue Growth

<Sales (Y-O-Y)>

(In million yen)



Domestic

- Buffers (polishers) down
- Floor scrubbers; Sales expand
- Sales targeting the factory market increased



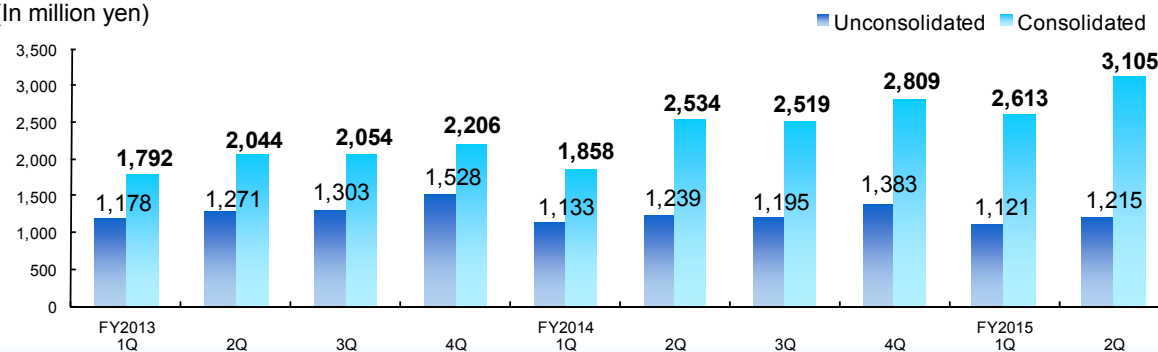
Overseas

- N. America
- APEC achieved higher revenues
- The acquired sanding machine business contributed (Sanding Machine)

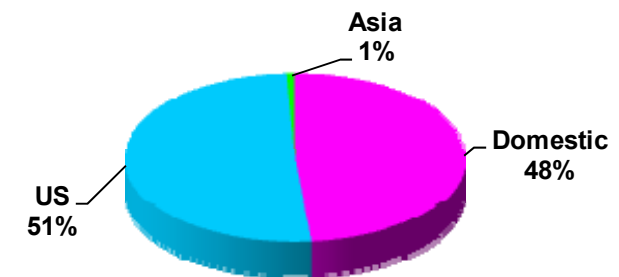


<Quarterly Sales (FY13.1Q~FY15.2Q)>

(In million yen)



< Sales by Region >



Performance of overseas group companies



Performance by region

*The Financial Year of all overseas subsidiaries is January to December.

(In million yen)

	FY2015 Second Quarter (Jan - Jun, 2015)			FY2014 Second Quarter (Jan - Jun, 2014)			Year on Year Change			
	Sales	Operating profit	%	Sales	Operating profit	%	Sales	Operating profit	%	
North America	9,314	356	3.8	6,476	-255	—	2,837	43.8	611	—
Europe	3,618	253	7.0	3,809	176	4.6	-191	-5.0	76	43.4
Asia	5,967	386	6.5	5,060	342	6.8	907	17.9	43	12.6

*Exchange rate: US \$ 120.50
EUR 133.83

US \$ 102.21
EUR 139.81

*Goodwill Amortization: N. America: JPY243Mil
Europe: JPY146Mil

N. America: JPY192Mil
Europe: JPY174Mil

Consolidated Balance Sheet

AMANO

CONSOLIDATED B/S	FY2015 2Q 15.9.30	FY2014 15.3.31	(In million yen) Change
Assets	130,440	131,560	-1,119
Cash & Bank Deposits	37,610	35,126	2,484
Notes and accounts receivable - trade	28,900	32,861	-3,960
Inventories	9,617	8,616	1,000
Deferred Tax Assets	1,498	1,507	-8
Othe Current Assets	4,338	3,522	816
Fixed Assets	48,475	49,926	-1,451
Liabilities	37,409	39,411	-2,001
Notes and accounts payable - trade	11,622	13,664	-2,042
Other Current Liabilities	18,888	17,316	1,572
Other Fixed Liabilities	6,899	8,431	-1,531
Net Assets	93,030	92,148	882
Shareholder's Equity	93,428	92,123	1,304
Valuation & Conversion Adjustments	-767	-350	-417
Minority Interest	370	375	-5
Total Liabilities & Net Assets	130,440	131,560	-1,119

Consolidated Statements of Cash Flows

AMANO

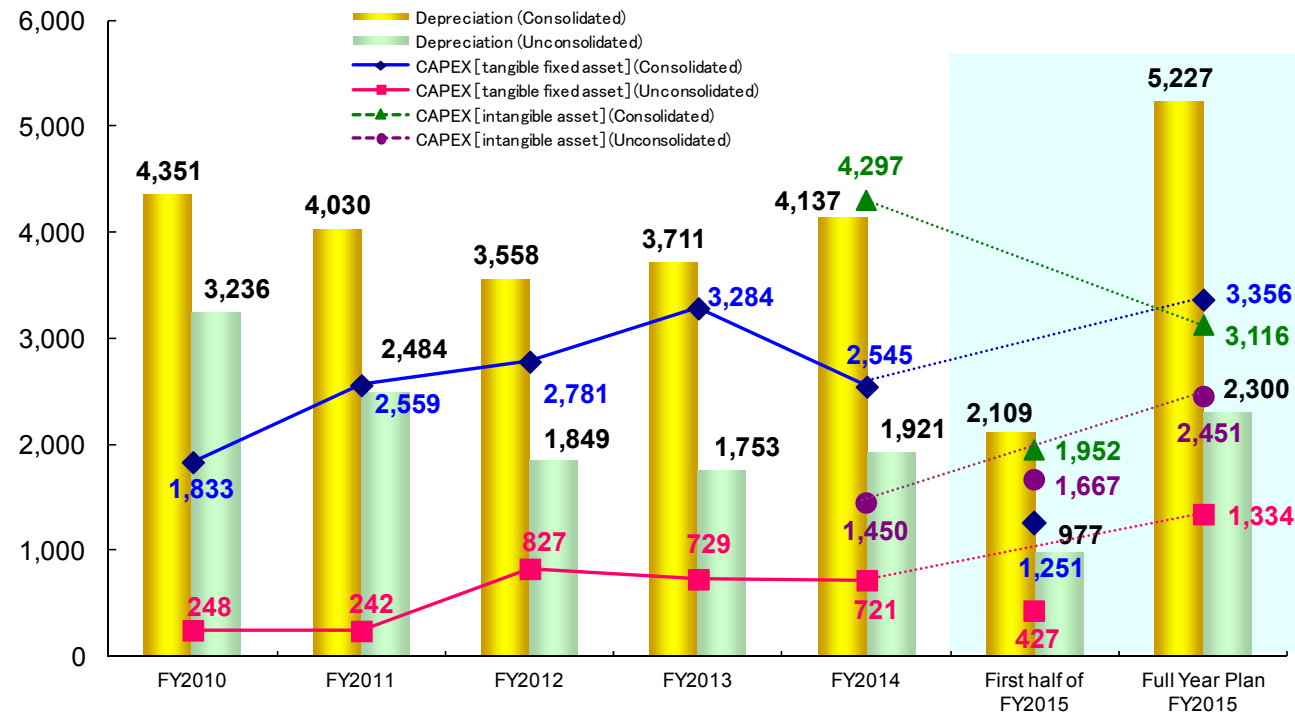
Consolidated Cash Flows (CF)	FY2015 2Q 15.9.30	FY2014 2Q 14.9.30	(In million yen) Change
CF from Operating Activities	6,280	4,636	1,644
CF from Investing Activities	-2,033	-4,866	2,833
FCF	4,247	-230	4,478
CF from Financial Activities	-2,183	-1,685	-497
Net Increase (decrease) in Cash & Equivalents	1,993	-2,058	4,052
Cash & Cash Equivalents at End of Year	32,520	29,718	2,801
CAPEX(tangible fixed asset)	1,251	1,337	-85
CAPEX(intangible asset)	1,952	2,609	-656
Depreciation	2,109	1,991	117

CAPEX & Depreciation

(in million yen)

	FY2010	FY2011	FY2012	FY2013	FY2014	First half of FY2015	Full Year Plan FY2015
CAPEX[tangible fixed asset](Consolidated)	1,833	2,559	2,781	3,284	2,545	1,251	3,356
(Unconsolidated)	248	242	827	729	721	427	1,334
CAPEX[intangible asset](Consolidated)	—	—	—	—	4,297	1,952	3,116
(Unconsolidated)	—	—	—	—	1,450	1,667	2,451
Depreciation (Consolidated)	4,351	4,030	3,558	3,711	4,137	2,109	5,227
Depreciation (Unconsolidated)	3,236	2,484	1,849	1,753	1,921	977	2,300

(In million yen)





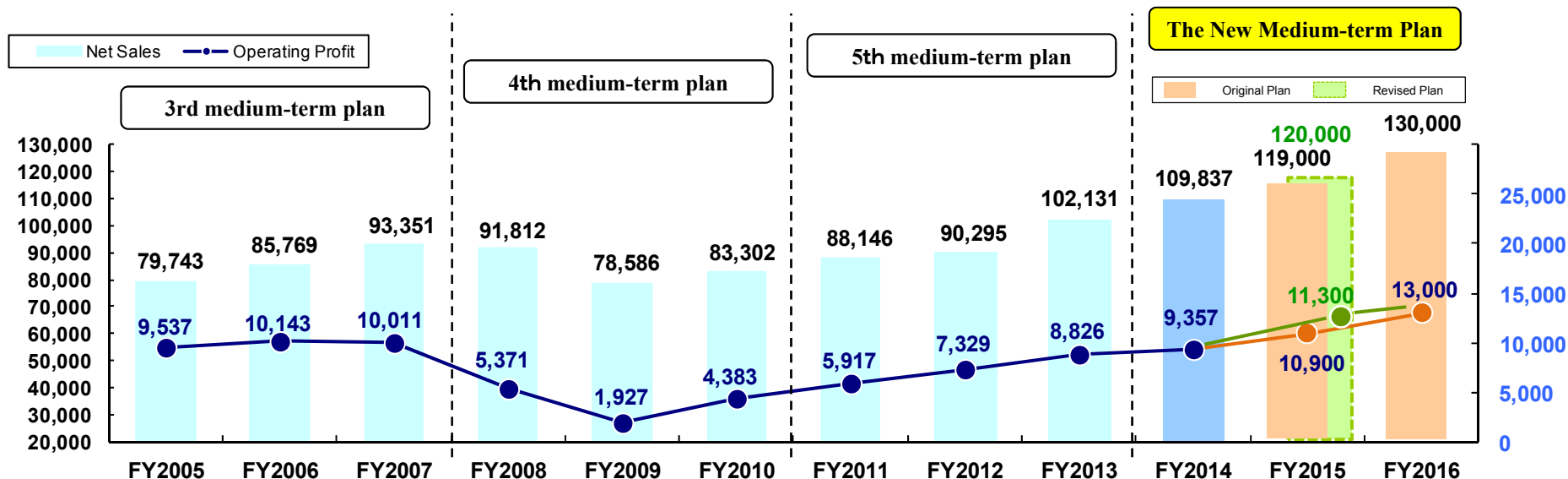
The New Medium-Term Business Plan
(FY2014-FY2017)

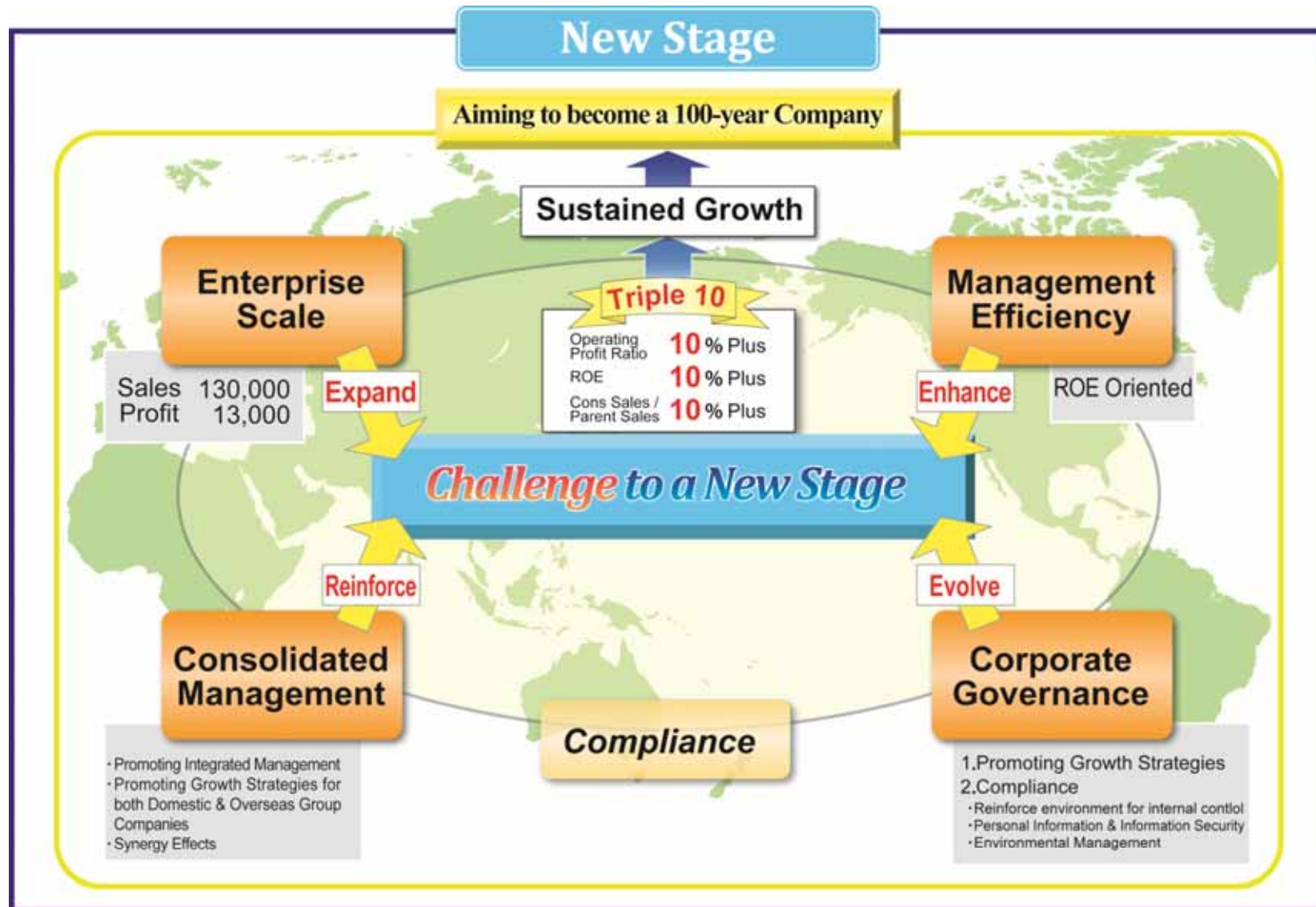
Challenge to a New Stage

Roadmap of the Medium-term Business Plan



FY2005	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016
3rd medium-term plan			4th medium-term plan			5th medium-term plan			The New Medium-term Plan		
For additional growth			Global Growth Strategy			To become a 100-year Company			Challenge to aNew Stage		
FY2007 For ¥90Billion Sales and over 13% Operating Profit			FY2010 Net Sales: over ¥114bn Ordinary Profit: over ¥12.7bn			FY2013 Sales: over ¥103Bn Operating Profit: over ¥10Bn			FY2016 Sales: over ¥130Bn Operating Profit: over ¥13Bn		
For more profitability and sustainable growth			Re-building profit structure & strengthening global strategy			Global Niche Top Establishing new businesses			Expand Corporate Scale & Establish Growth Drivers		



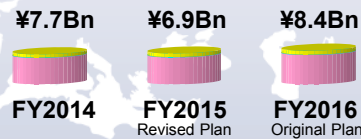


The New Medium-Term Business Plan “Establishing Growth Drivers”



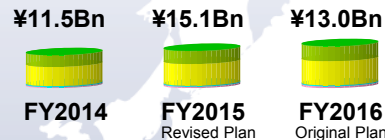
[Europe: Main Initiative]

- Horosmart
Further reinforcement of customer base through T&A, Access, and Cloud
- Accelerated deployment of Bar code Systems
- Deploying commissioned management services



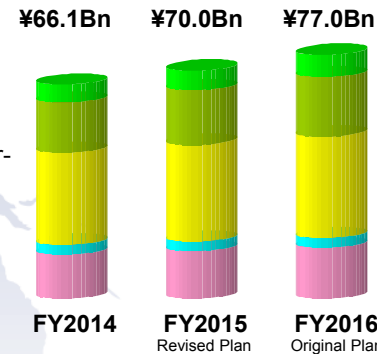
[Asia : Main Initiatives]

- ※ Common Goals: Establish a second core business
- KOREA : Expand parking management services business, Expand LED business
- CHINA : Expand Parking systems
- S.E. ASIA : Launch low-end bar code systems
- MALAYSIA, HONG KONG : Expand parking management services
- THAILAND, INDIA : Expand environmental business , pioneer new markets



[Domestic: Main Initiatives]

- Expand Sales, Profit, and Customer Base
- From intra-business unit 3in1 proposals to inter-business unit 3in1 proposals
- Enhance collaboration among domestic group companies
Strengthen the ability to offer comprehensive holistic solutions
- Enhance alliance with overseas group companies

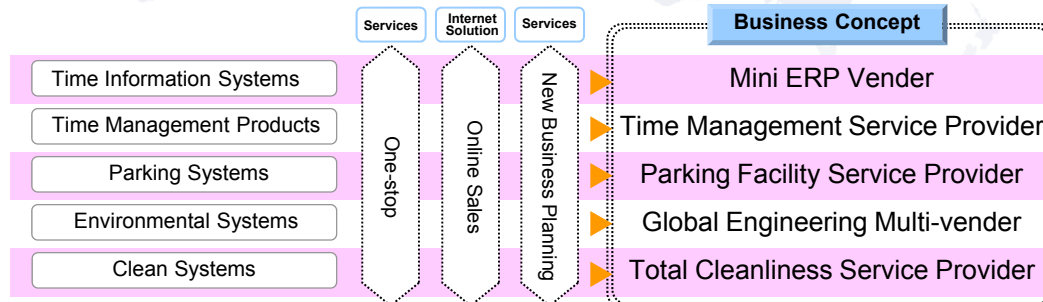


[N.AmericaDomestic :Main Initiatives]

- Amano McGann Inc.
Launch new systems and enhance peripheral services (Vehicle guidance, net solutions etc)
- Accu-Time Systems Inc.
Launch new series of terminals
Deploy cloud services
- Amano Pioneer Eclipse Corp.
Business expansion (sanding machines)
Expand environmental standard machines (expand dealer network)



- ← Clean Systems
- ← Environmental Systems
- ← Parking Systems
- ← Time Management Products
- ← Time Information Systems



[Maximizing Corporate Value]

(Establishing Growth Drivers & Expanding Corporate Scale)

- Create NEW Values
- Alliance Strategy
- Improve Competitive

(In million yen)

	Result of FY2014		MTBP FY2015 Target	Revised plan MTBP FY2015 Target		MTBP FY2016 Target	
	Amount	Change%	Amount	Amount	Change%	Amount	Change%
Sales	109,837	7.5	119,000	120,000	9.3	130,000	8.3
Operating profit	9,357	6.0	10,900	11,300	20.8	13,000	15.0
Operating profit(%)	8.5%		9.2%	9.4%		10.0%	
Ordinary profit	10,189	8.1	11,600	11,700	14.8	13,600	16.2
Net income attributable to owners of the parent company	6,794	28.2	6,900	7,300	7.4	8,300	13.7

Business division	Result of FY2014			MTBP FY2015 Target		Revised plan MTBP FY2015 Target			MTBP FY2016 Target		
	Amount	%	Change%	Amount	%	Amount	%	Change%	Amount	%	Change%
Information Systems	23,558	21.5	2.5	26,000	21.9	24,200	20.2	2.7	28,300	21.8	16.9
Time Management Products	4,100	3.7	0.3	4,200	3.5	4,200	3.5	2.4	4,200	3.2	0.0
Parking Systems	51,817	47.2	6.2	56,500	47.5	57,000	47.5	10.0	62,000	47.7	8.8
Time Information Segment	79,477	72.4	4.7	86,700	72.9	85,400	71.2	7.5	94,500	72.7	10.7
Environmental Systems	20,639	18.8	13.7	21,100	17.7	23,600	19.7	14.3	23,300	17.9	-1.3
Clean Systems	9,720	8.8	20.1	11,200	9.4	11,000	9.1	13.2	12,200	9.4	10.9
Environmental Segment	30,360	27.6	15.6	32,300	27.1	34,600	28.8	14.0	35,500	27.3	2.6
Total	109,837	100.0	7.5	119,000	100.0	120,000	100.0	9.3	130,000	100.0	8.3

FX Conversion Rates:

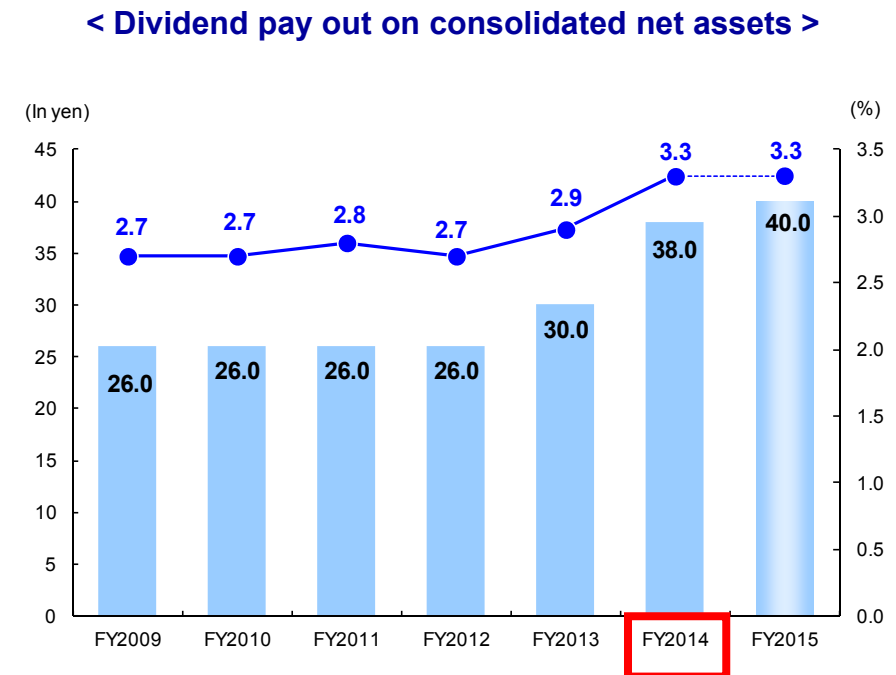
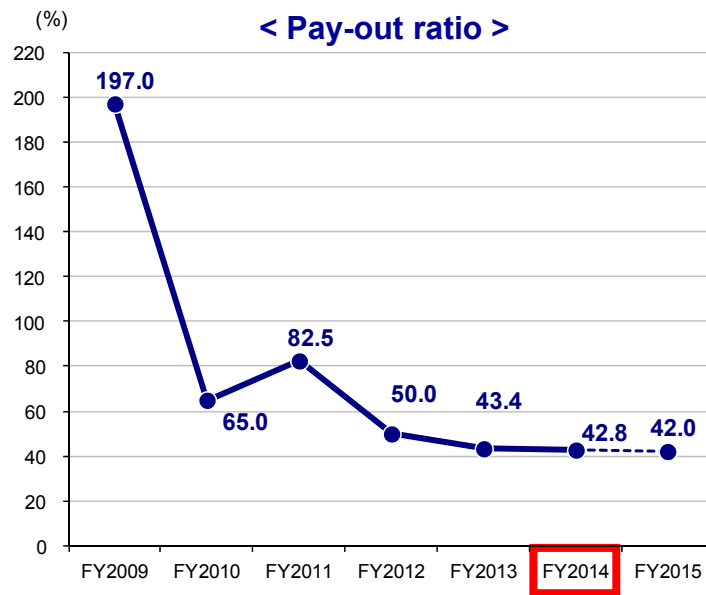
US\$ 106.45
EUR 140.31US\$ 100.00
EUR 137.00US\$ 117.00
EUR 125.00US\$ 100.00
EUR 137.00

1) Dividend Policy

Stable Dividend : JPY 26 p.a + Achievement Allocation based on performance.

- Consolidated dividend payout: Over 40% as a standard.
- Dividend payout on net assets: Target over 2.5%.

2) Total Dividend Payout (Return to Shareholders)



★The acquisition status of Treasury Stock

- Acquisition period: From August 1, 2008 to March 31, 2009
- Total number of acquired stocks: 3.78 Mil.
- Total amount of acquired stocks: JPY3.0Bil.
- ※ 8th April 2013, cancelled 4.6million treasury stocks

Business Forecast for FY2015 (Fiscal Year ending March 2016)

Business Forecast for the Full FY2015 (Fiscal Year ending March 2016)

- Initial FY plans remains unchanged -



◆ Consolidated

	Year ending March 31, 2016		Year ended March 31, 2015		Change	
	Amount	%	Amount	%	Amount	%
Net sales	120,000	100.0	109,837	100.0	10,163	9.3
Gross profit	50,500	42.1	47,616	43.4	2,884	6.1
SG&A	39,200	32.7	38,259	34.8	941	2.5
Operating profit	11,300	9.4	9,357	8.5	1,943	20.8
Non-operating income	500	0.4	980	0.9	-480	-49.0
Non-operating expense	100	0.1	148	0.1	-48	-32.7
Ordinary profit	11,700	9.8	10,189	9.3	1,511	14.8
Extraordinary profit	0		393		-393	—
Extraordinary loss	50		274		-224	-81.8
Net income attributable to owners of the parent company	7,300	6.1	6,794	6.2	506	7.4

◆ Unconsolidated

	Year ending March 31, 2016		Year ended March 31, 2015		Change	
	Amount	%	Amount	%	Amount	%
Net sales	70,000	100.0	66,193	100.0	3,807	5.8
Gross profit	27,300	39.0	26,229	39.6	1,071	4.1
SG&A	20,200	28.9	19,764	29.9	436	2.2
Operating profit	7,100	10.1	6,465	9.8	635	9.8
Non-operating income	1,250	1.8	1,535	2.3	-285	-18.6
Non-operating expense	50	0.1	82	0.1	-32	-39.2
Ordinary profit	8,300	11.9	7,918	12.0	382	4.8
Extraordinary profit	0		0		0	—
Extraordinary loss	50		192		-142	-74.1
Net income attributable to owners of the parent company	5,500	7.9	5,073	7.7	427	8.4

Sales Forecast for the Full FY2015 by Business Division



◆ Consolidated * The plan for the second half is shown as the balance of the result of first half and full-year revised plan. (In million yen)

Business division	Plan Year ending March 31, 2016				First half		Second half		Year ended March 31, 2015	
	Amount	%	Change		Amount	%	Amount	%	Amount	%
Information Systems	24,200	20.2	642	2.7	11,788	21.5	12,412	19.0	23,558	21.5
Time Management Products	4,200	3.5	100	2.4	2,015	3.7	2,185	3.4	4,100	3.7
Parking Systems	57,000	47.5	5,183	10.0	25,478	46.4	31,522	48.4	51,817	47.2
Total: Time Information Segment	85,400	71.2	5,923	7.5	39,283	71.6	46,117	70.8	79,477	72.4
Environmental Systems	23,600	19.7	2,961	14.3	9,849	18.0	13,751	21.1	20,639	18.8
Clean Systems	11,000	9.1	1,280	13.2	5,719	10.4	5,281	8.1	9,720	8.8
Total: Environmental Segment	34,600	28.8	4,240	14.0	15,568	28.4	19,032	29.2	30,360	27.6
Grand total	120,000	100.0	10,163	9.3	54,851	100.0	65,149	100.0	109,837	100.0

◆ Unconsolidated

(In million yen)

Business division	Plan Year ending March 31, 2016				First half		Second half		Year ended March 31, 2015	
	Amount	%	Change		Amount	%	Amount	%	Amount	%
Information Systems	14,200	20.3	842	6.3	6,457	21.1	7,743	19.7	13,358	20.2
Time Management Products	3,200	4.6	46	1.4	1,508	4.9	1,692	4.3	3,154	4.8
Parking Systems	29,000	41.4	1,037	3.7	12,148	39.6	16,852	42.8	27,963	42.2
Total: Time Information Segment	46,400	66.3	1,924	4.3	20,113	65.6	26,287	66.8	44,476	67.2
Environmental Systems	18,500	26.4	1,735	10.3	8,223	26.8	10,277	26.2	16,765	25.3
Clean Systems	5,100	7.3	149	3.0	2,336	7.6	2,764	7.0	4,951	7.5
Total: Environmental Segment	23,600	33.7	1,883	8.7	10,560	34.4	13,040	33.2	21,717	32.8
Grand total	70,000	100.0	3,807	5.8	30,673	100.0	39,327	100.0	66,193	100.0

Information Systems FY2015 Full Year Forecast



※ Domestic; Strengthen holistic solutions,
Overseas; Strengthen cloud businesses

Domestic



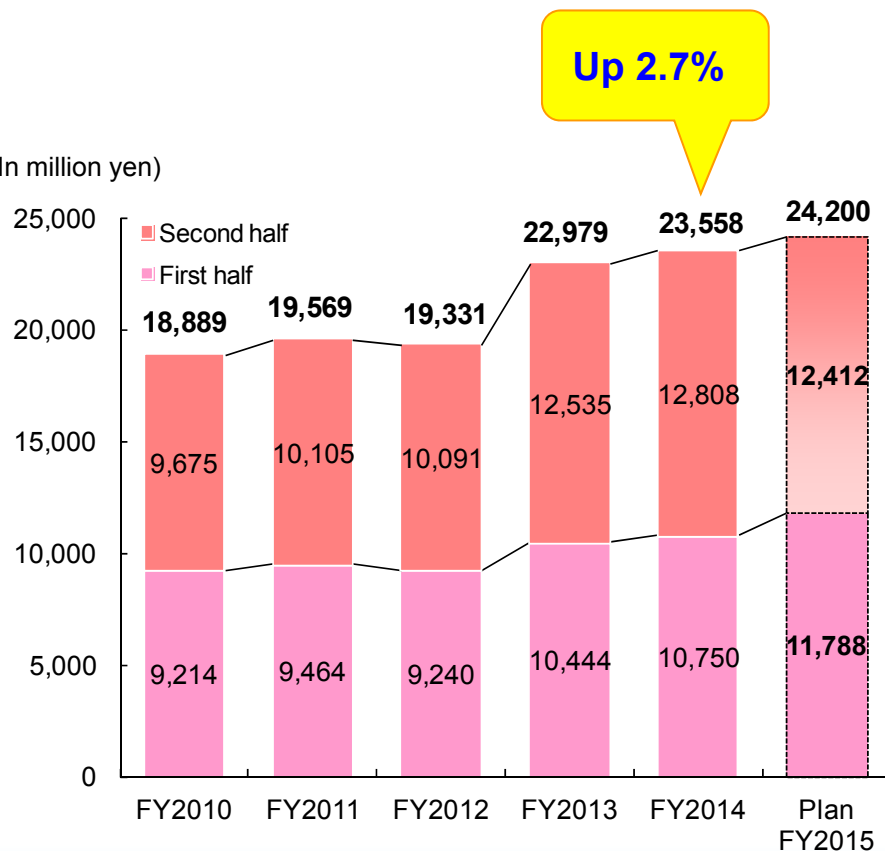
- MH(Middle High) market: Strengthen mini-ERP solutions
Collaborate with CREO / Enhance consultancy
- ML(Middle Low) market: Promote total solutions
T&A, Payroll, HR, and Room Access/Security
- Enhance HR total Cloud services
- Mining the public market

Overseas



- N. America: Accu-Time Systems Inc.
Cloud business deployment,
Strengthen Information Terminals
- Europe: Horosmart S.A. Reinforce customer base
Expand Access, and Cloud services

(In million yen)

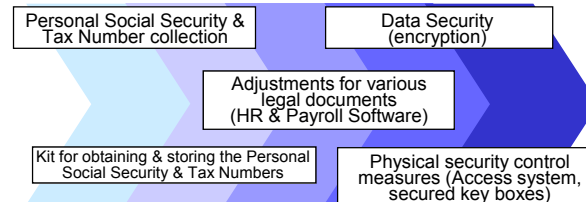


Enhanced Solutions

Topics

Capturing the demand created by the implementation of the Personal Social Security & Tax Number System

Providing comprehensive solutions for stringent control at each phase, such as obtaining, utilizing, controlling, storing, and destroying the numbers.

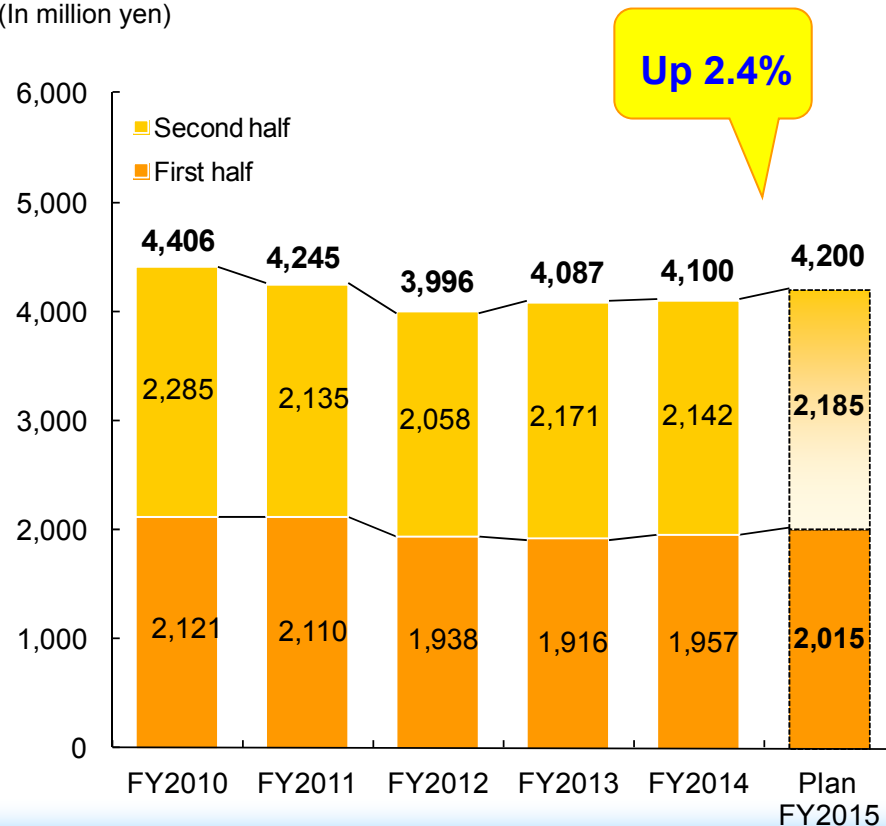


Time Management Products FY2015 Full Year Forecast



※ Domestic & Overseas; Strengthen online store and internet sales

(In million yen)



Domestic



- Uncovering new demand from the standard equipment market
- Strengthen online store and internet sales
- Increased sales of the enhanced TimeP@CK model
- Increased membership for TimeP@CK fee-based service
- Develop new business partners

Overseas



- N. America: Reconstructing the brand
- Deployment of Cloud Services
- Europe: Reorganizing the sales network
- New product launch, Deployment of internet sales

Strengthen Supply Sales

Topics

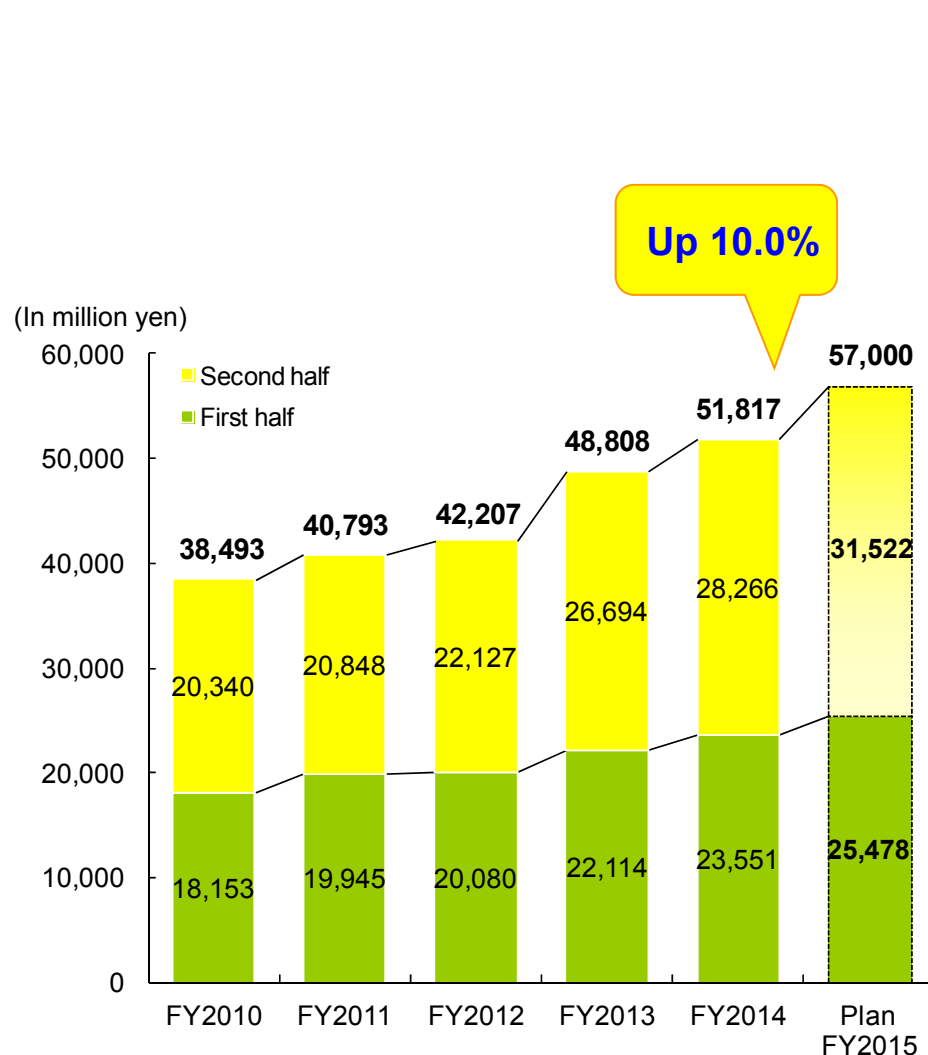
Growing Online Shop Users

Increased sales of supplies such as Time Cards and various documents!
 Parking, Environmental and Clean business divisions ramping up supply product offerings!



Parking Systems FY2015 Full Year Forecast

※ Domestic & Asia: Accelerate Deployment of Parking Management Services N.America; Expanding New System Sales



Domestic



Domestic

- Closer ties with major operators
- Medium small operators
 - Parking data center: enhance services
- Management services: Expand holistic solutions
- Mining new markets
 - Bicycle parking, security gates, toll roads

Overseas



Global

- N. America : Reinforcing sales of the new system, Expanding business domain
- Europe: Accelerated deployment of bar code systems (US market)
- Asia:
 - Deploy Management service business
 - Capturing the demand in the Chinese market

Expand Business Domain

Topics

Expand & enhance the capabilities of the data center

Promote business development utilizing the data center!

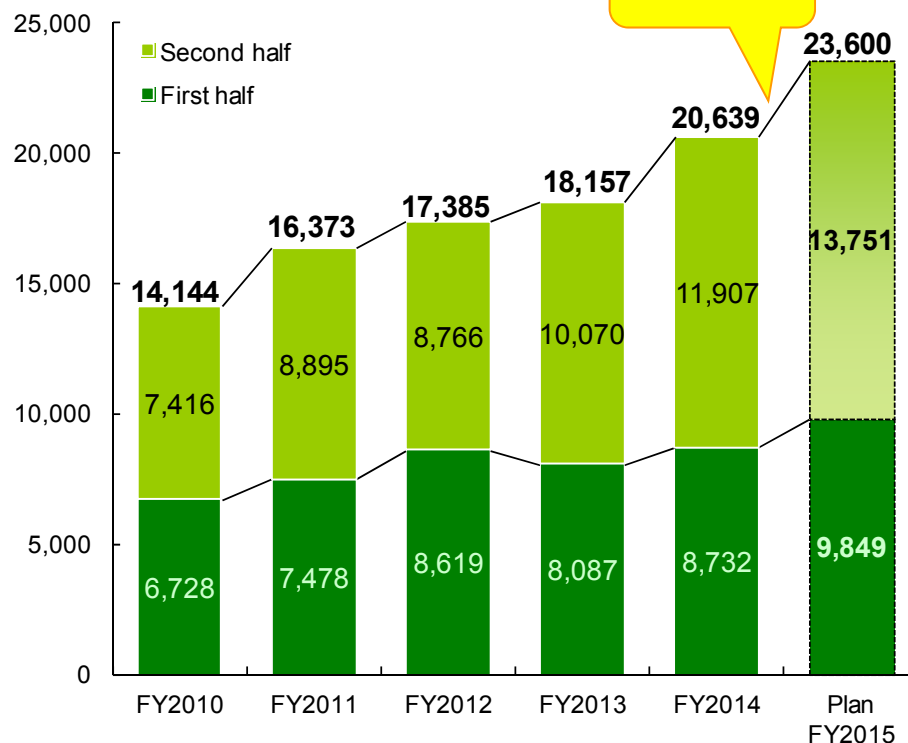


Environmental Systems FY2015 Full Year Forecast



✂ Enhance Global Sales Structure, Reinforce engineering

(In million yen)



Domestic

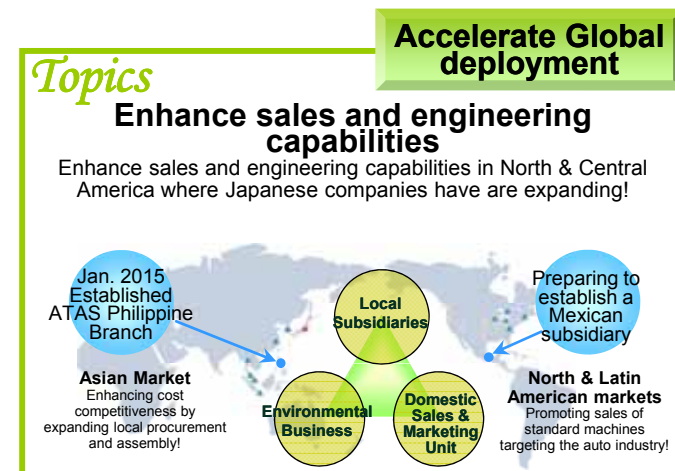


- Increase global project orders initiated domestically
- Standard dust collectors: absorb the demand
- Mining the pharmaceutical, foods, and cosmetics markets
- Strengthen holistic sales by including peripheral devices

Overseas



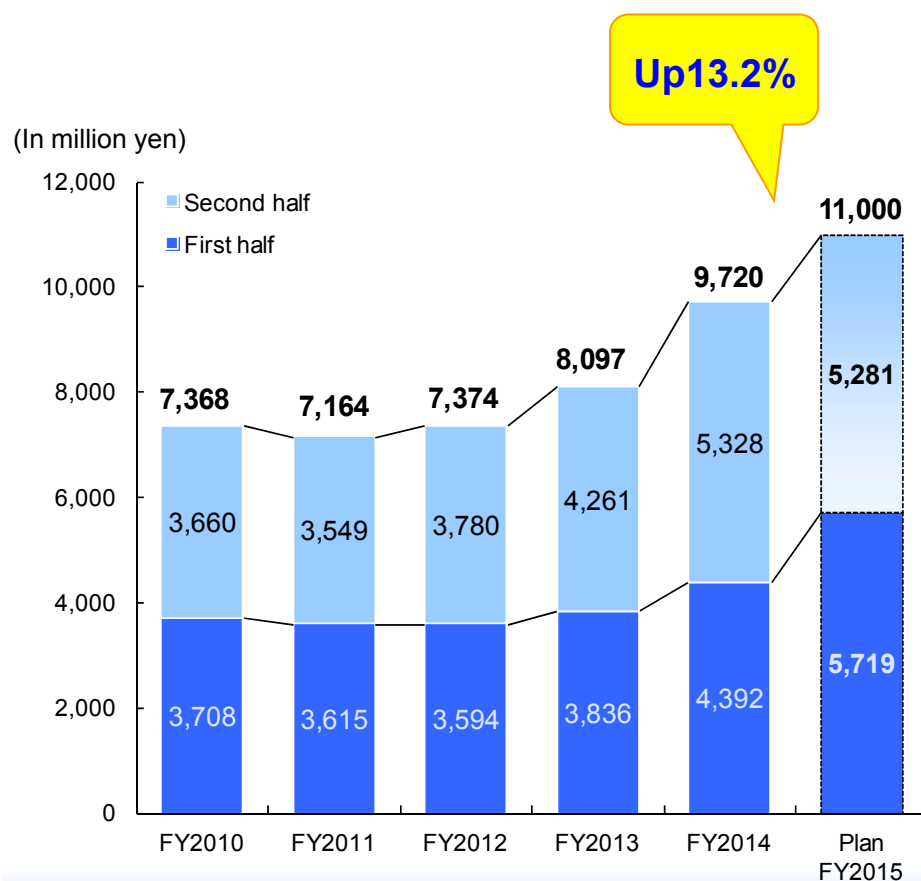
- North America / Central America; Expand standard equipment sales to the auto industry
- Asia: Reinforce sales and engineering
- Capture untapped overseas markets



Clean Systems FY2015 Full Year Forecast



※ Domestic: Strengthen comprehensive solutions,
N. America : Expanding the business



Domestic



- Promote comprehensive solutions
Enhanced commissioned cleaning services,
aesthetic maintenance proposals
- Explore demands with the new robotic cleaner
- Mining the factory market

Overseas



- N. America: Strengthen business foundation
Expand the wooden floor sanding business

New Product Launch

Topics

Expanding the robotic cleaner market

Subsequent to the floor scrubber, the second robot is a "commercial robotic vacuum cleaner"!

Sep. 2015 Release



Promoting robotization of cleaners to suit the cleaning site!

Commercial Robotic Vacuum Cleaner
RcDC RV-380iX

Sales & Operating Profit by Segment FY2015 Forecast

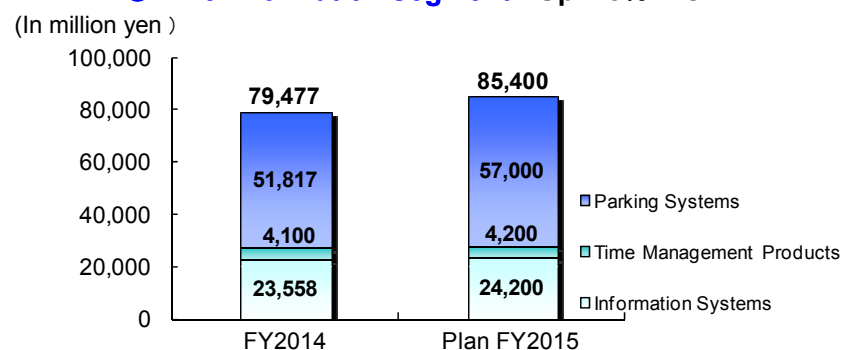


(In million yen)

	Year ending March 31, 2016			Year ended March 31, 2015			Change			
	Sales	Operating profit	%	Sales	Operating profit	%	Sales		Operating profit	
Time Information Segment	85,400	10,345	12.1	79,477	8,961	11.3	5,922	7.5	1,383	15.4
Environmental Segment	34,600	3,955	11.4	30,360	3,363	11.1	4,239	14.0	591	17.6
Company-wide Expenses		-3,000			-2,967				-32	
Total	120,000	11,300	9.4	109,837	9,357	8.5	10,162	9.3	1,942	20.8

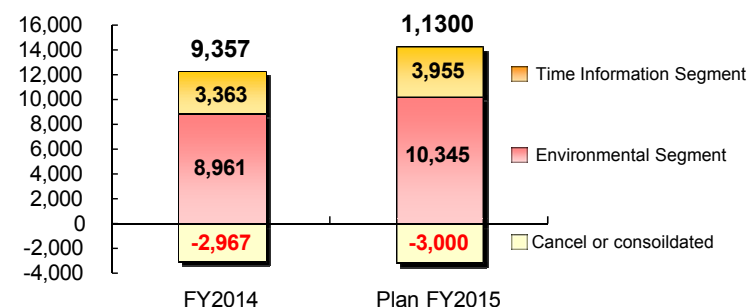
< Sales >

● **Time Information Segment** Up 7.5% Y-O-Y

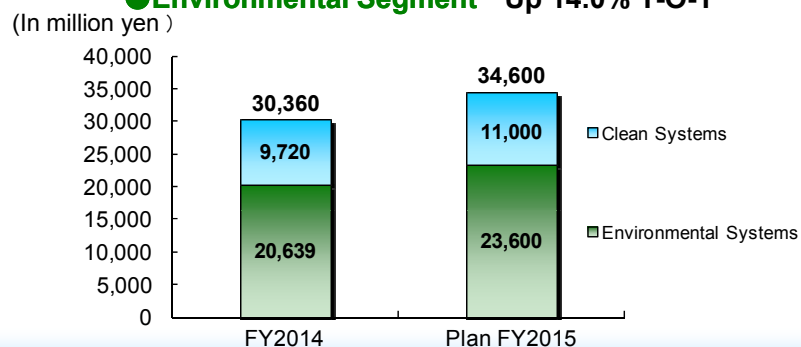


< Operating profit >

(In million yen)



● **Environmental Segment** Up 14.0% Y-O-Y



✳ **Operating Profit** Up 20.8% Y-O-Y

● **Time Information Segment** Up 15.4% Y-O-Y

● **Environmental Segment** Up 17.6% Y-O-Y

AMANO