

3rd Quarter Report for FY2024

(Fiscal Year ending March 2025)

AMANO

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FY 2024 3rd Quarter Report

(Apr. 2024 - Dec. 2024)

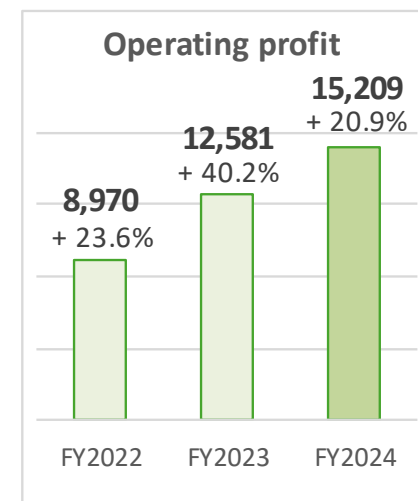
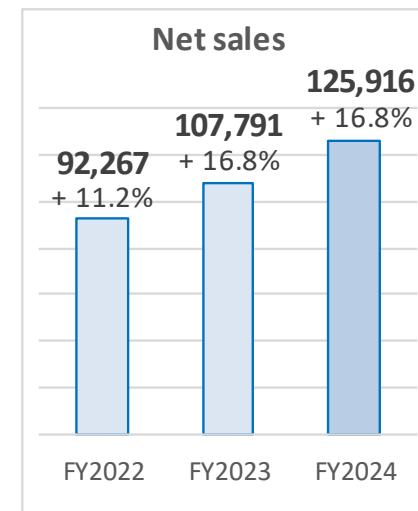
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The prospect of operating performance or forecast compiled by Amano is based on the current information available, and it includes potential risks or uncertainties. Please note that actual operating performance may change substantially from what is described here as a result of various changing factors.

FY 2024: 3rd Quarter Accumulated Results

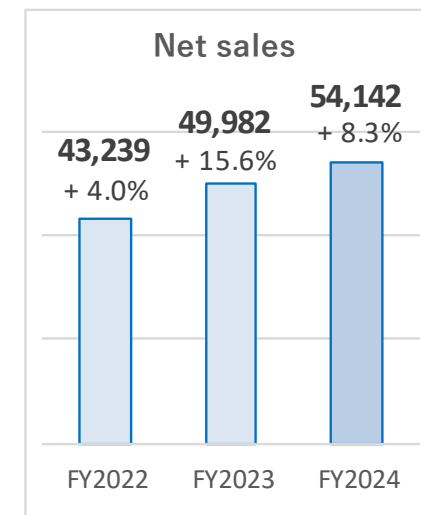
(Millions of yen)

| | FY2024 Plan | FY2024 3Q Total | % | FY2023 3Q Total | % | Change YoY |
|---|-------------------------|-------------------------|--------|-------------------------|--------|---------------|
| Net sales | 160,000 | 125,916 | 100.0% | 107,791 | 100.0% | + 16.8% |
| Gross profit | 72,600 | 55,925 | 44.4% | 48,565 | 45.1% | + 15.2% |
| SG&A | 51,600 | 40,715 | 32.3% | 35,984 | 33.4% | + 13.1% |
| Operating profit | 21,000 | 15,209 | 12.1% | 12,581 | 11.7% | + 20.9% |
| Operating profit ratio | 13.1 % | 12.1 % | | 11.7 % | | + 0.4Pt |
| Ordinary profit | 22,000 | 16,332 | 13.0% | 13,470 | 12.5% | + 21.2% |
| Net income attributable to owners of the parent company | 14,500 | 12,187 | 9.7% | 9,094 | 8.4% | + 34.0% |
| FX Rates | US\$140.00 EUR150.00 | US\$151.63 EUR164.63 | | US\$139.56 EUR151.16 | | |



(Millions of yen)

| | FY2024 Plan | FY2024 3Q Total | % | FY2023 3Q Total | % | Change YoY |
|------------------------|----------------|--------------------|--------|--------------------|--------|---------------|
| Net sales | 76,000 | 54,142 | 100.0% | 49,982 | 100.0% | + 8.3% |
| Gross profit | 35,200 | 25,026 | 46.2% | 22,618 | 45.3% | + 10.6% |
| SG&A | 22,400 | 16,147 | 29.8% | 15,557 | 31.1% | + 3.8% |
| Operating profit | 12,800 | 8,879 | 16.4% | 7,061 | 14.1% | + 25.7% |
| Operating profit ratio | 16.8 % | 16.4 % | | 14.1 % | | + 2.3Pt |
| Ordinary profit | 16,600 | 13,924 | 25.7% | 10,155 | 20.3% | + 37.1% |
| Net income | 11,800 | 11,759 | 21.7% | 7,514 | 15.0% | + 56.5% |



(Millions of yen)

| | FY2024 Plan | FY2024 3Q Total | % | FY2023 3Q Total | % | Change YoY |
|----------------------------------|-------------------------|-------------------------|--------|-------------------------|--------|---------------|
| Information Systems | 37,500 | 27,610 | 21.9% | 24,830 | 23.0% | + 11.2% |
| Time Management Products | 2,500 | 1,767 | 1.4% | 1,863 | 1.8% | (5.1%) |
| Parking Systems | 82,100 | 67,928 | 54.0% | 54,779 | 50.8% | + 24.0% |
| Time Information System business | 122,100 | 97,306 | 77.3% | 81,472 | 75.6% | + 19.4% |
| Environmental Systems | 24,000 | 17,726 | 14.1% | 16,512 | 15.3% | + 7.4% |
| Clean Systems | 13,900 | 10,882 | 8.6% | 9,806 | 9.1% | + 11.0% |
| Environment System business | 37,900 | 28,609 | 22.7% | 26,319 | 24.4% | + 8.7% |
| Grand total | 160,000 | 125,916 | 100.0% | 107,791 | 100.0% | + 16.8% |
| FX Rates | US\$140.00 EUR150.00 | US\$151.63 EUR164.63 | | US\$139.56 EUR151.16 | | |

(Millions of yen)

| | FY2024 Plan | FY2024 3Q Total | % | FY2023 3Q Total | % | Change YoY |
|----------------------------------|----------------|--------------------|--------|--------------------|--------|---------------|
| Information Systems | 19,500 | 13,231 | 24.4% | 12,255 | 24.5% | + 8.0% |
| Time Management Products | 2,200 | 1,414 | 2.6% | 1,579 | 3.2% | (10.5%) |
| Parking Systems | 29,600 | 22,267 | 41.2% | 19,082 | 38.2% | + 16.7% |
| Time Information System business | 51,300 | 36,913 | 68.2% | 32,918 | 65.9% | + 12.1% |
| Environmental Systems | 19,600 | 13,773 | 25.4% | 13,712 | 27.4% | + 0.4% |
| Clean Systems | 5,100 | 3,456 | 6.4% | 3,351 | 6.7% | + 3.1% |
| Environment System business | 24,700 | 17,229 | 31.8% | 17,064 | 34.1% | + 1.0% |
| Grand total | 76,000 | 54,142 | 100.0% | 49,982 | 100.0% | + 8.3% |

FY2024: Quarterly Performance (Consolidated)

(Millions of yen)

| Actual | 1Q | | 2Q | | 3Q | | FY2024 3Q Total | |
|---|--------|---------|--------|---------|--------|---------|-----------------|---------|
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Net sales | 39,032 | 100.0 % | 45,195 | 100.0 % | 41,687 | 100.0 % | 125,916 | 100.0 % |
| Gross profit | 17,088 | 43.8 % | 20,234 | 44.8 % | 18,601 | 44.6 % | 55,925 | 44.4 % |
| SG&A | 13,856 | 35.5 % | 13,569 | 30.0 % | 13,290 | 31.9 % | 40,715 | 32.3 % |
| Operating profit | 3,232 | 8.3 % | 6,665 | 14.7 % | 5,311 | 12.7 % | 15,209 | 12.1 % |
| Non-operating income | 537 | 1.4 % | 443 | 1.0 % | 548 | 1.3 % | 1,529 | 1.2 % |
| Non-operating expense | 128 | 0.3 % | 216 | 0.5 % | 61 | 0.1 % | 406 | 0.3 % |
| Ordinary profit | 3,642 | 9.3 % | 6,892 | 15.3 % | 5,798 | 13.9 % | 16,332 | 13.0 % |
| Extraordinary profit | 2 | | 366 | | 872 | | 1,240 | |
| Extraordinary loss | 21 | | 9 | | 12 | | 42 | |
| Net income attributable to owners of the parent company | 1,600 | 4.1 % | 5,561 | 12.3 % | 5,026 | 12.1 % | 12,187 | 9.7 % |

FX Rates

US\$149.89
EUR162.17

US\$158.27
EUR170.09

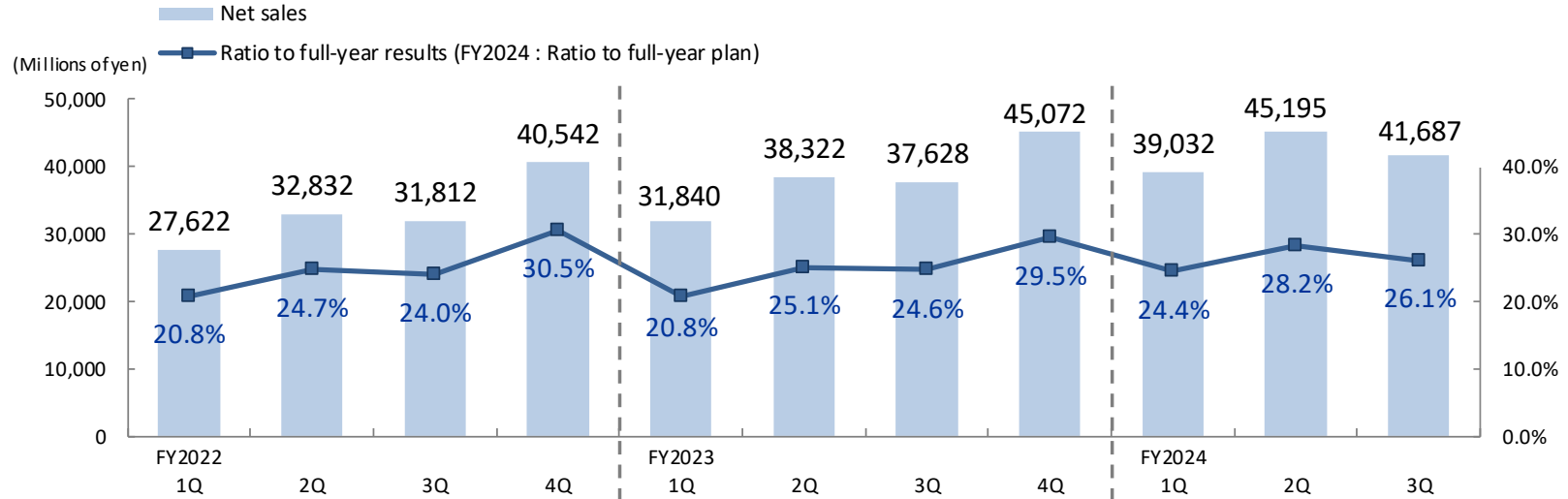
US\$146.72
EUR161.64

US\$151.63
EUR164.63

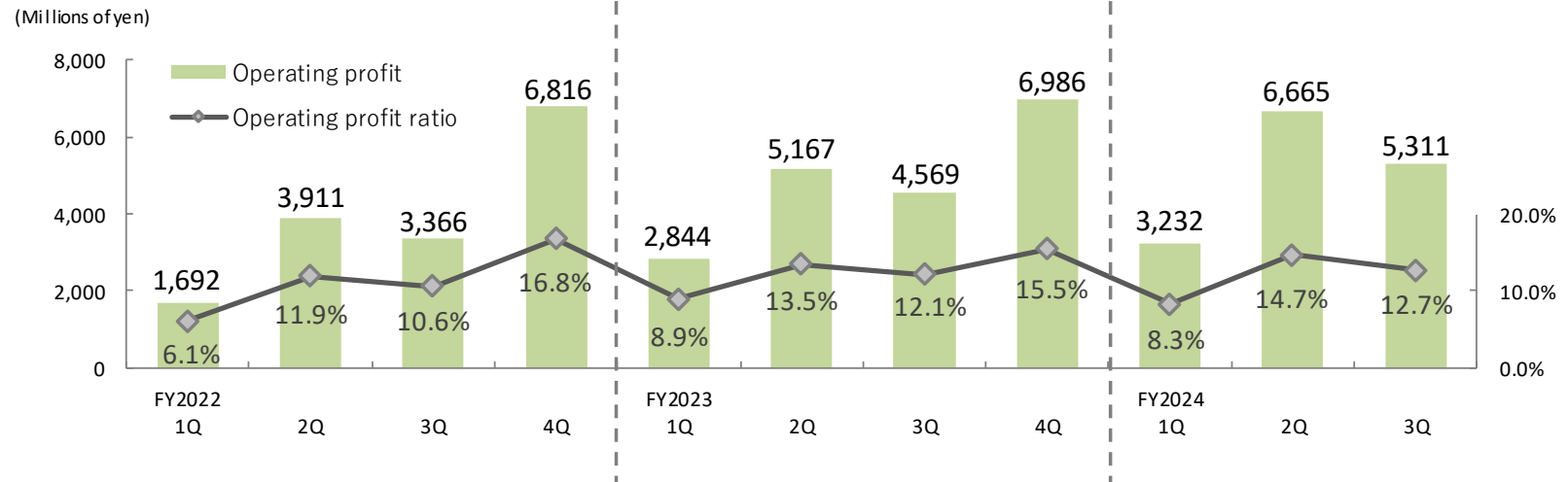
| Business division | 1Q | | 2Q | | 3Q | | FY2024 3Q Total | |
|----------------------------------|--------|---------|--------|---------|--------|---------|-----------------|---------|
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Information Systems | 8,376 | 21.4 % | 9,692 | 21.4 % | 9,541 | 22.9 % | 27,610 | 21.9 % |
| Time Management Products | 579 | 1.5 % | 572 | 1.3 % | 615 | 1.5 % | 1,767 | 1.4 % |
| Parking Systems | 21,572 | 55.3 % | 24,260 | 53.7 % | 22,095 | 53.0 % | 67,928 | 54.0 % |
| Time Information System business | 30,528 | 78.2 % | 34,525 | 76.4 % | 32,252 | 77.4 % | 97,306 | 77.3 % |
| Environmental Systems | 5,117 | 13.1 % | 6,376 | 14.1 % | 6,233 | 14.9 % | 17,726 | 14.1 % |
| Clean Systems | 3,386 | 8.7 % | 4,294 | 9.5 % | 3,202 | 7.7 % | 10,882 | 8.6 % |
| Environment System business | 8,503 | 21.8 % | 10,670 | 23.6 % | 9,435 | 22.6 % | 28,609 | 22.7 % |
| Grand total | 39,032 | 100.0 % | 45,195 | 100.0 % | 41,687 | 100.0 % | 125,916 | 100.0 % |

Quarterly Sales and Operating Profit Trends (Consolidated)

Net sales



Operating profit

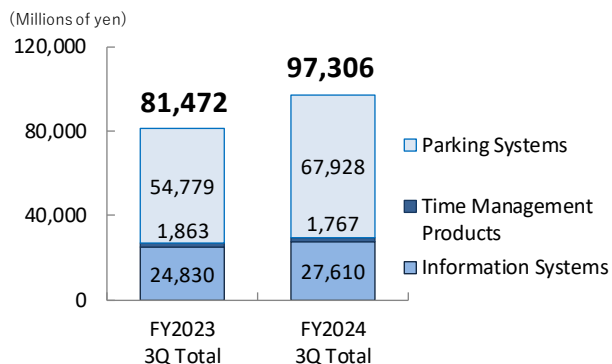


(Millions of yen)

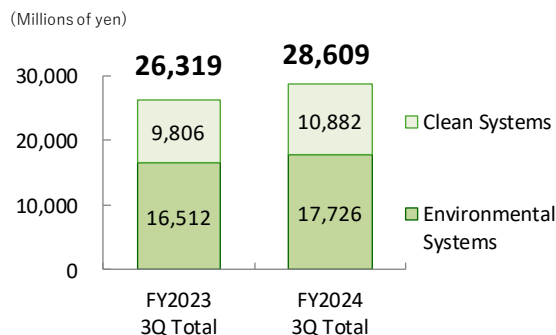
| | FY2024 1Q | | | FY2024 2Q | | | FY2024 3Q | | | FY2024 3Q Total | | | FY2023 3Q Total | | | Change | | | |
|----------------------------------|-----------|------------------|-------|-----------|------------------|-------|-----------|------------------|-------|-----------------|------------------|-------|-----------------|------------------|-------|-----------|------------------|-------|--------|
| | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | |
| Time Information System business | 30,528 | 3,727 | 12.2% | 34,525 | 6,055 | 17.5% | 32,252 | 5,336 | 16.5% | 97,306 | 15,119 | 15.5% | 81,472 | 12,074 | 14.8% | 15,834 | +19.4% | 3,045 | +25.2% |
| Environment System business | 8,503 | 567 | 6.7% | 10,670 | 1,557 | 14.6% | 9,435 | 912 | 9.7% | 28,609 | 3,037 | 10.6% | 26,319 | 3,296 | 12.5% | 2,290 | +8.7% | (258) | (7.8%) |
| Company-wide Expenses | | (1,062) | | | (947) | | | (938) | | | (2,948) | | | (2,789) | | | | | (158) |
| Grand total | 39,032 | 3,232 | 8.3% | 45,195 | 6,665 | 14.7% | 41,687 | 5,311 | 12.7% | 125,916 | 15,209 | 12.1% | 107,791 | 12,581 | 11.7% | 18,124 | +16.8% | 2,627 | +20.9% |

Net sales

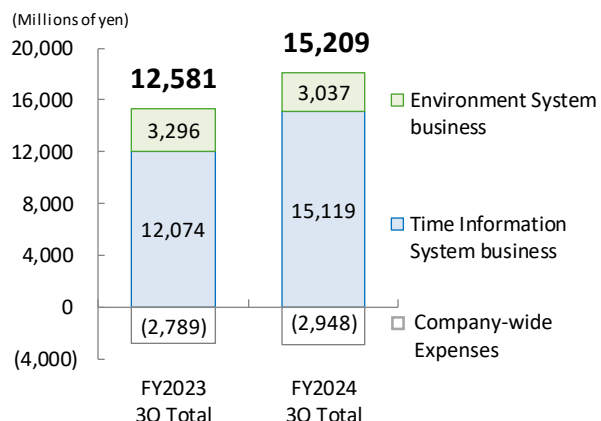
Time Information System business Up 19.4% YoY



Environment System business Up 8.7% YoY



Operating profit



Time Information System business Up 25.2% YoY
Environment System business Dn 7.8% YoY

References

Increase / decrease in Gross Profit Margin

(1) FY2023 3Q Total / FY2024 3Q Total

| | Consolidated | ACJ |
|--------------------------|--------------|-----|
| Information Systems | ↑ | ↓ |
| Time Management Products | ↑ | ↑ |
| Parking Systems | ↑ | ↑ |
| Environmental Systems | ↓ | ↓ |
| Clean Systems | ↓ | ↓ |

(2) FY2023 / FY2024 3Q Total

| | Consolidated | ACJ |
|--------------------------|--------------|-----|
| Information Systems | ↑ | ↓ |
| Time Management Products | ↑ | ↑ |
| Parking Systems | ↑ | ↑ |
| Environmental Systems | ↓ | ↓ |
| Clean Systems | ↓ | ↓ |

Group Companies Performance by Region

(Millions of yen)

| | 1Q | | | 2Q | | | 3Q | | | FY2024 3Q Total | | | FY2023 3Q Total | | | Change | | | |
|--------------------------------|------------|------------------|--------|------------|------------------|--------|------------|------------------|--------|-----------------|------------------|--------|-----------------|------------------|--------|-----------|------------------|-----|--------|
| | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | Net sales | Operating profit | | |
| North America | 6,041 | (123) | (2.0%) | 7,162 | 154 | 2.2 % | 6,062 | 217 | 3.6 % | 19,265 | 248 | 1.3 % | 15,351 | (68) | (0.4%) | 3,913 | +25.5% | 316 | — |
| Europe | 3,942 | 410 | 10.4 % | 4,155 | 504 | 12.1 % | 3,858 | 628 | 16.3 % | 11,955 | 1,542 | 12.9 % | 9,700 | 1,479 | 15.2 % | 2,254 | +23.2% | 63 | +4.3% |
| Asia | 9,612 | 588 | 6.1 % | 10,107 | 688 | 6.8 % | 10,367 | 673 | 6.5 % | 30,086 | 1,949 | 6.5 % | 22,761 | 1,585 | 7.0 % | 7,325 | +32.2% | 363 | +22.9% |
| Overseas group companies Total | 19,597 | 876 | 4.5 % | 21,423 | 1,346 | 6.3 % | 20,287 | 1,517 | 7.5 % | 61,307 | 3,739 | 6.1 % | 47,813 | 2,996 | 6.3 % | 13,494 | +28.2% | 743 | +24.8% |
| *FX rate: | US\$ | 149.89 | | US\$ | 158.27 | | US\$ | 146.72 | | US\$ | 151.63 | | US\$ | 139.56 | | | | | |
| | EUR | 162.17 | | EUR | 170.09 | | EUR | 161.64 | | EUR | 164.63 | | EUR | 151.16 | | | | | |
| Domestic Group companies Total | 5,721 | 823 | 14.4 % | 5,956 | 1,028 | 17.3 % | 6,086 | 1,058 | 17.4 % | 17,765 | 2,910 | 16.4 % | 17,083 | 2,696 | 15.8 % | 682 | +4.0% | 214 | +7.9% |
| Goodwill Amortization | N. America | 11Mil | | N. America | 11Mil | | N. America | 10Mil | | N. America | 33Mil | | N. America | — | | | | | |
| | Europe | 74Mil | | Europe | 78Mil | | Europe | 74Mil | | Europe | 227Mil | | Europe | 209Mil | | | | | |
| | Asia | 32Mil | | Asia | 33Mil | | Asia | 31Mil | | Asia | 97Mil | | Asia | — | | | | | |
| | ACJ | — | | ACJ | — | | ACJ | — | | ACJ | — | | ACJ | — | | | | | |

Forecast for FY2024

*The Remaining Plan for FY2024 4Q is shown as FY2024 Plan minus FY2024 3Q Total Results (Millions of yen)

| | FY2024 Plan | | Change YoY | FY2024 3Q Total Results | | FY2024 Plan Remaining for 4Q | | FY2023 Results | |
|---|-------------------------|--------|------------|-------------------------|--------|------------------------------|--------|-------------------------|--------|
| | | % | | | % | | % | | % |
| Net sales | 160,000 | 100.0% | + 4.7% | 125,916 | 100.0% | 34,084 | 100.0% | 152,864 | 100.0% |
| Gross profit | 72,600 | 45.4% | + 5.3% | 55,925 | 44.4% | 16,675 | 48.9% | 68,948 | 45.1% |
| SG&A | 51,600 | 32.3% | + 4.5% | 40,715 | 32.3% | 10,885 | 31.9% | 49,380 | 32.3% |
| Operating profit | 21,000 | 13.1% | + 7.3% | 15,209 | 12.1% | 5,791 | 17.0% | 19,567 | 12.8% |
| Operating profit ratio | 13.1 % | | | 12.1 % | | 17.0 % | | 12.8 % | |
| Ordinary profit | 22,000 | 13.8% | + 5.5% | 16,332 | 13.0% | 5,668 | 16.6% | 20,855 | 13.6% |
| Net income attributable to owners of the parent company | 14,500 | 9.1% | + 10.3% | 12,187 | 9.7% | 2,313 | 6.8% | 13,141 | 8.6% |
| FX Rates | US\$140.00 EUR150.00 | | | US\$151.63 EUR164.63 | | | | US\$141.20 EUR153.14 | |

*The Remaining Plan for FY2024 4Q is shown as FY2024 Plan minus FY2024 3Q Total Results (Millions of yen)

| | FY2024 Plan | | Change YoY | FY2024 3Q Total Results | | FY2024 Plan Remaining for 4Q | | FY2023 Results | |
|------------------------|-------------|--------|------------|-------------------------|--------|------------------------------|--------|----------------|--------|
| | | % | | | % | | % | | % |
| Net sales | 76,000 | 100.0% | + 4.6% | 54,142 | 100.0% | 21,858 | 100.0% | 72,685 | 100.0% |
| Gross profit | 35,200 | 46.3% | + 5.5% | 25,026 | 46.2% | 10,174 | 46.5% | 33,376 | 45.9% |
| SG&A | 22,400 | 29.5% | + 5.2% | 16,147 | 29.8% | 6,253 | 28.6% | 21,286 | 29.3% |
| Operating profit | 12,800 | 16.8% | + 5.9% | 8,879 | 16.4% | 3,921 | 17.9% | 12,090 | 16.6% |
| Operating profit ratio | 16.8 % | | | 16.4 % | | 17.9 % | | 16.6 % | |
| Ordinary profit | 16,600 | 21.8% | + 3.8% | 13,924 | 25.7% | 2,676 | 12.2% | 15,986 | 22.0% |
| Net income | 11,800 | 15.5% | + 10.4% | 11,759 | 21.7% | 41 | 0.2% | 10,684 | 14.7% |

Sales Forecast for FY2024 by Business Division (Consolidated)

*The Remaining Plan for FY2024 4Q is shown as FY2024 Plan minus FY2024 3Q Total Results

(Millions of yen)

| | FY2024 Plan | % | Change YoY | FY2024 3Q Total Results | % | FY2024 Plan Remaining for 4Q | % | FY2023 Results | % |
|----------------------------------|-------------|--------|------------|-------------------------|--------|------------------------------|--------|----------------|--------|
| Information Systems | 37,500 | 23.4% | + 4.9% | 27,610 | 21.9% | 9,890 | 29.0% | 35,757 | 23.4% |
| Time Management Products | 2,500 | 1.6% | (2.8%) | 1,767 | 1.4% | 733 | 2.2% | 2,572 | 1.7% |
| Parking Systems | 82,100 | 51.3% | + 4.6% | 67,928 | 54.0% | 14,172 | 41.6% | 78,510 | 51.3% |
| Time Information System business | 122,100 | 76.3% | + 4.5% | 97,306 | 77.3% | 24,794 | 72.7% | 116,840 | 76.4% |
| Environmental Systems | 24,000 | 15.0% | + 3.9% | 17,726 | 14.1% | 6,274 | 18.4% | 23,089 | 15.1% |
| Clean Systems | 13,900 | 8.7% | + 7.5% | 10,882 | 8.6% | 3,018 | 8.9% | 12,935 | 8.5% |
| Environment System business | 37,900 | 23.7% | + 5.2% | 28,609 | 22.7% | 9,291 | 27.3% | 36,024 | 23.6% |
| Grand total | 160,000 | 100.0% | + 4.7% | 125,916 | 100.0% | 34,084 | 100.0% | 152,864 | 100.0% |
| FX Rates | US\$140.00 | | | US\$151.63 | | | | US\$141.20 | |
| | EUR150.00 | | | EUR164.63 | | | | EUR153.14 | |

Sales Forecast for FY2024 by Business Division (ACJ)

*The Remaining Plan for FY2024 4Q is shown as FY2024 Plan minus FY2024 3Q Total Results (Millions of yen)

| | FY2024 Plan | % | Change YoY | FY2024 3Q Total Results | % | FY2024 Plan Remaining for 4Q | % | FY2023 Results | % |
|----------------------------------|-------------|--------|------------|-------------------------|--------|------------------------------|--------|----------------|--------|
| Information Systems | 19,500 | 25.7% | + 6.1% | 13,231 | 24.4% | 6,269 | 28.7% | 18,375 | 25.3% |
| Time Management Products | 2,200 | 2.9% | (1.6%) | 1,414 | 2.6% | 786 | 3.6% | 2,235 | 3.1% |
| Parking Systems | 29,600 | 38.9% | + 4.8% | 22,267 | 41.2% | 7,333 | 33.5% | 28,236 | 38.8% |
| Time Information System business | 51,300 | 67.5% | + 5.0% | 36,913 | 68.2% | 14,387 | 65.8% | 48,848 | 67.2% |
| Environmental Systems | 19,600 | 25.8% | + 2.6% | 13,773 | 25.4% | 5,827 | 26.7% | 19,110 | 26.3% |
| Clean Systems | 5,100 | 6.7% | + 7.9% | 3,456 | 6.4% | 1,644 | 7.5% | 4,726 | 6.5% |
| Environment System business | 24,700 | 32.5% | + 3.6% | 17,229 | 31.8% | 7,471 | 34.2% | 23,837 | 32.8% |
| Grand total | 76,000 | 100.0% | + 4.6% | 54,142 | 100.0% | 21,858 | 100.0% | 72,685 | 100.0% |

The 9th Medium-Term Business Plan (FY2023 - FY2025)

The 4th Stage Towards a 100-year Company

The 9th Medium-Term Business Plan (FY2023 - FY2025)
The 4th Stage Towards a 100-year Company

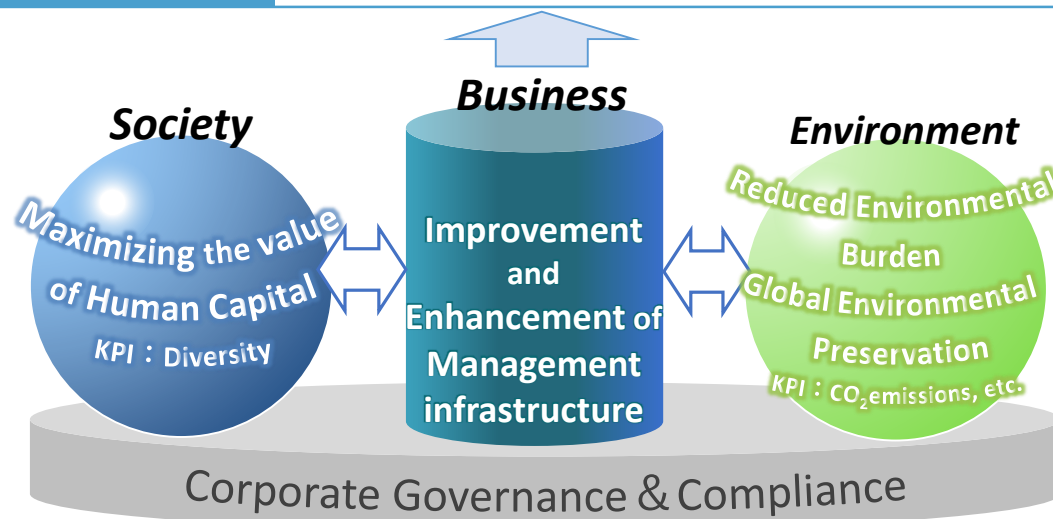
**Commitment to a Paradigm Shift
Leading to Sustainable Management**

不易
流行

*Evolution
built on Tradition*

| | | | | |
|---|-----------------------|---------------------------------|------------------|------------------|
| Numerical Targets(Consolidated) for FY2025 | Sales : 168Bil | Operating Profit : 23Bil | OPR : 13% | ROE : 12% |
| Original Plan | Sales : 160Bil | Operating Profit : 21Bil | OPR : 13% | ROE : 12% |

| | |
|--|--|
| Expand business performance through Three growth drivers | (1) Information Systems : Software plus cloud services |
| | (2) Parking Systems : Proposals centric to the Data center for Systems and Management Services |
| | (3) Clean Systems : Robot plus cloud service proposals |



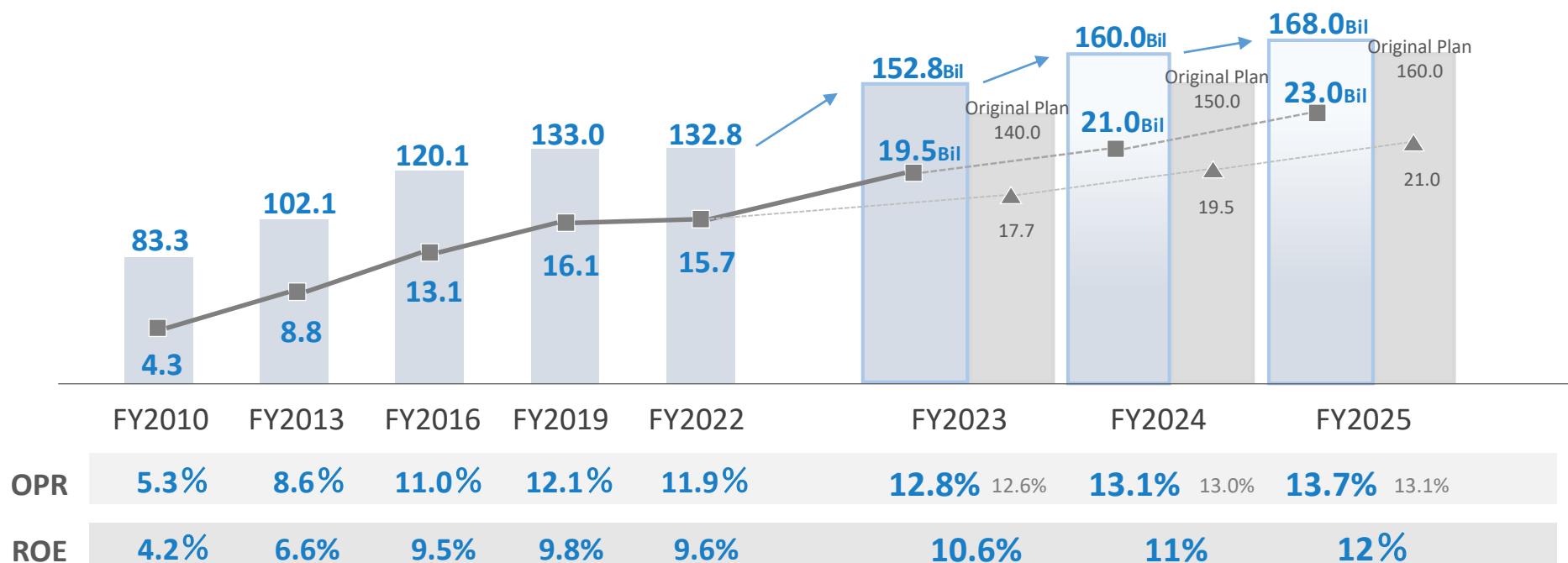
Engineers For Time & Air

In the fields of “People & Time” and “People & Air”, we will create new values and contribute to the realization of a safe, comfortable, and wholesome society.

Numerical Targets : Average annual sales growth of more than 5%
Highly efficient management with ROE of over 10%

Consolidated Net Sales • Operating Profit (Billions of yen)

Consolidated Net Sales Consolidated Operating Profit



FY2025 Domestic vs Overseas

Net Sales Ratio
60 : 40

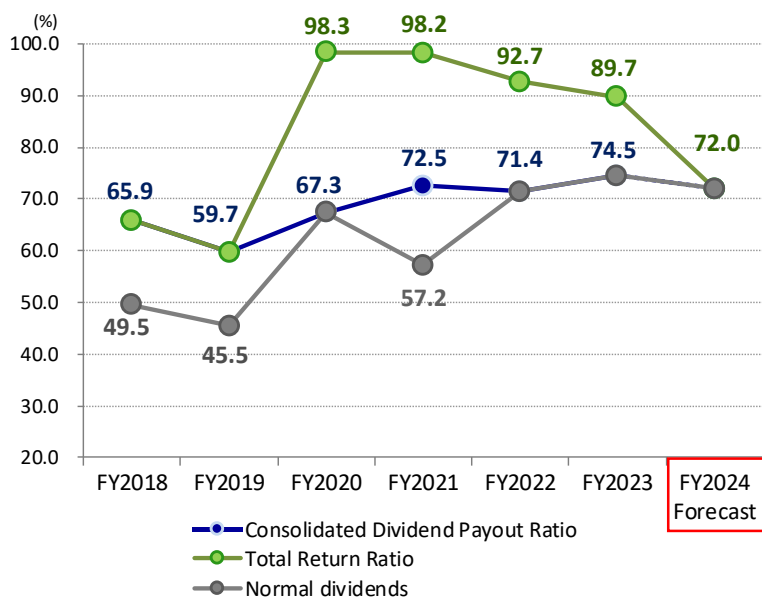
Operating Profit Ratio
75 : 25

Dividend Policy

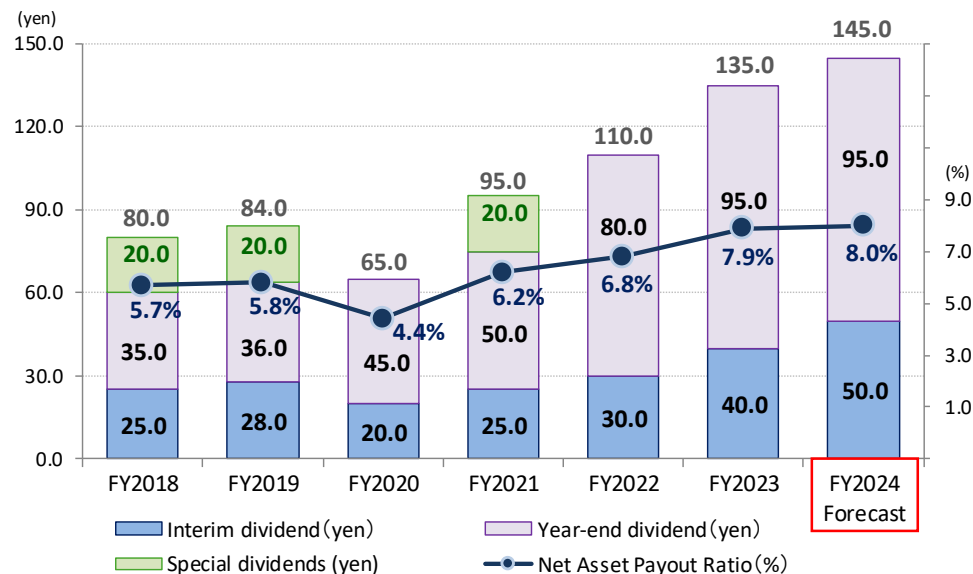
Stable dividends plus Performance based incentives

- Consolidated Dividend Payout Ratio : Target above 40.0%
- Total Return Ratio : Target above 55.0%
- Net Asset Payout Ratio : Target above 2.5%

Consolidated Dividend Payout Ratio and Total Return Ratio



Dividend per Share and Consolidated Net Asset Payout Ratio



The Acquisition of Treasury Stock

Appropriately exercised with discretion and agility

| Acquisition period | From April 27, 2021 to September 30, 2021 | From April 27, 2022 to August 31, 2022 | From April 27, 2023 to August 31, 2023 | From April 26, 2024 to July 31, 2024 |
|---------------------------------|---|--|--|--------------------------------------|
| Total number of acquired stocks | 750,000 shares | 993,900 shares | 795,100 shares | 495,700 shares |
| Total amount of acquired stocks | 2,151 Million yen | 2,477 Million yen | 2,363 Million yen | 1,949 Million yen |

Numerical Targets for FY2023-FY2025 (Consolidated)

(Millions of yen)

| Business Plan | FY2023 Results | | FY2024 Original Plan | FY2024 Revised Plan | | FY2025 Original Plan | FY2025 Revised Plan | |
|---|----------------|---------|----------------------|---------------------|---------|----------------------|---------------------|---------|
| | Amount | Change | Amount | Amount | Change | Amount | Amount | Change |
| | Net sales | 152,864 | + 15.1% | 150,000 | 160,000 | + 4.7% | 160,000 | 168,000 |
| Operating profit | 19,567 | + 23.9% | 19,500 | 21,000 | + 7.3% | 21,000 | 23,000 | + 9.5% |
| Operating profit ratio | 12.8% | | 13.0% | 13.1% | | 13.1% | 13.7% | |
| Ordinary profit | 20,855 | + 23.0% | 20,500 | 22,000 | + 5.5% | 22,000 | 24,000 | + 9.1% |
| Net income attributable to owners of the parent company | 13,141 | + 16.4% | 13,500 | 14,500 | + 10.3% | 14,500 | 15,500 | + 6.9% |

| Sales Plan | FY2023 Results | | | FY2024 Original Plan | FY2024 Revised Plan | | | FY2025 Original Plan | FY2025 Revised Plan | | |
|----------------------------------|---------------------|--------|---------|----------------------|---------------------|--------|--------|----------------------|---------------------|--------|--------|
| | Amount | % | Change | Amount | Amount | % | Change | Amount | Amount | % | Change |
| | Information Systems | 35,757 | 23.4% | + 14.0% | 35,900 | 37,500 | 23.4% | + 4.9% | 38,300 | 39,500 | 23.5% |
| Time Management Products | 2,572 | 1.7% | (9.5%) | 2,950 | 2,500 | 1.6% | (2.8%) | 3,000 | 2,500 | 1.5% | 0.0% |
| Parking Systems | 78,510 | 51.3% | + 21.3% | 72,300 | 82,100 | 51.3% | + 4.6% | 77,200 | 85,800 | 51.1% | + 4.5% |
| Time Information System business | 116,840 | 76.4% | + 18.1% | 111,150 | 122,100 | 76.3% | + 4.5% | 118,500 | 127,800 | 76.1% | + 4.7% |
| Environmental Systems | 23,089 | 15.1% | + 10.8% | 23,100 | 24,000 | 15.0% | + 3.9% | 24,300 | 25,200 | 15.0% | + 5.0% |
| Clean Systems | 12,935 | 8.5% | (1.0%) | 15,750 | 13,900 | 8.7% | + 7.5% | 17,200 | 15,000 | 8.9% | + 7.9% |
| Environment System business | 36,024 | 23.6% | + 6.2% | 38,850 | 37,900 | 23.7% | + 5.2% | 41,500 | 40,200 | 23.9% | + 6.1% |
| Grand total | 152,864 | 100.0% | + 15.1% | 150,000 | 160,000 | 100.0% | + 4.7% | 160,000 | 168,000 | 100.0% | + 5.0% |

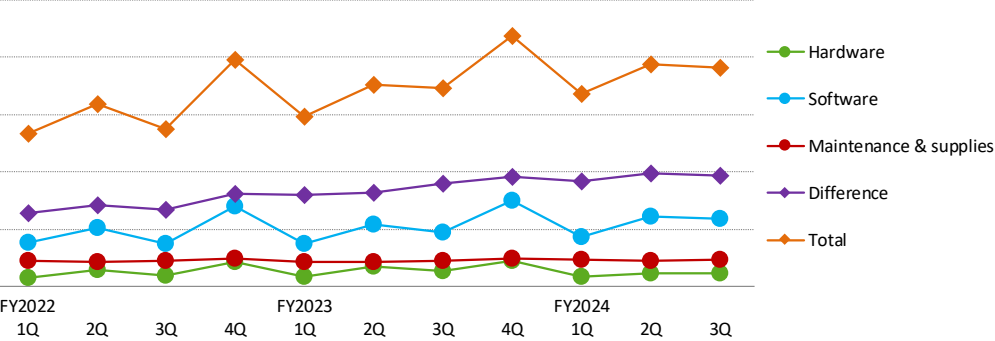
*FX Rates: US\$ 141.20
EUR 153.14

US\$ 140.00
EUR 150.00

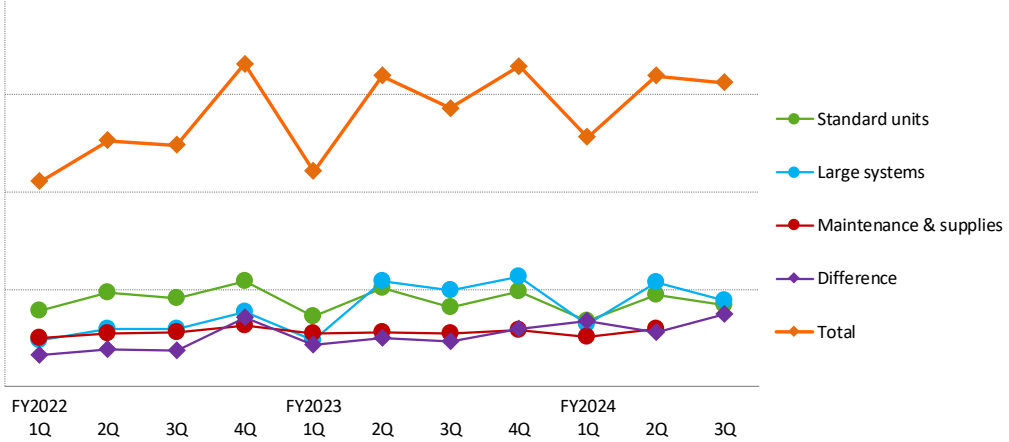
Supplementary Information

Quarterly Sales Trends by Item

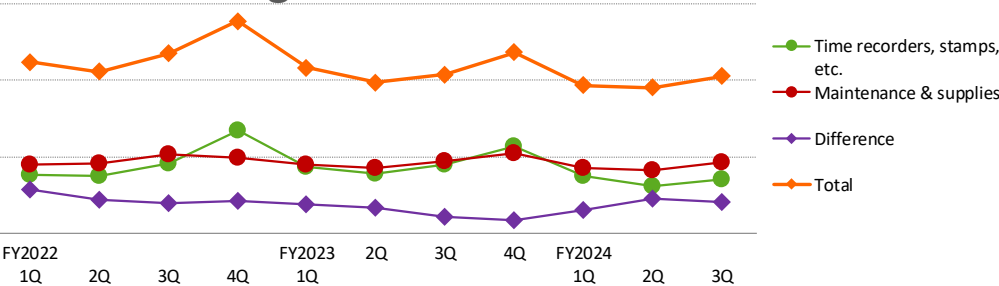
Information Systems



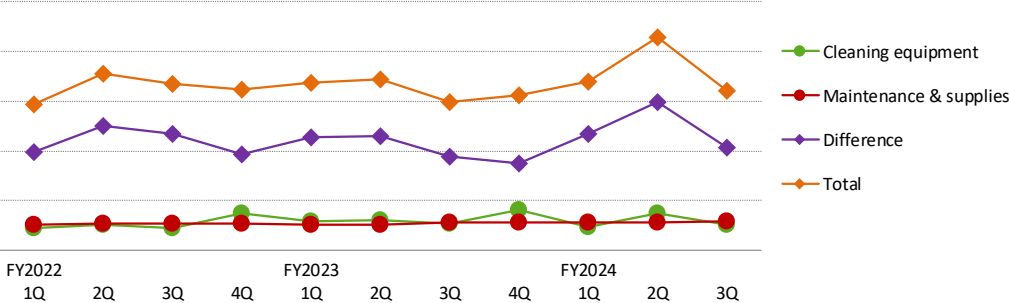
Environmental Systems



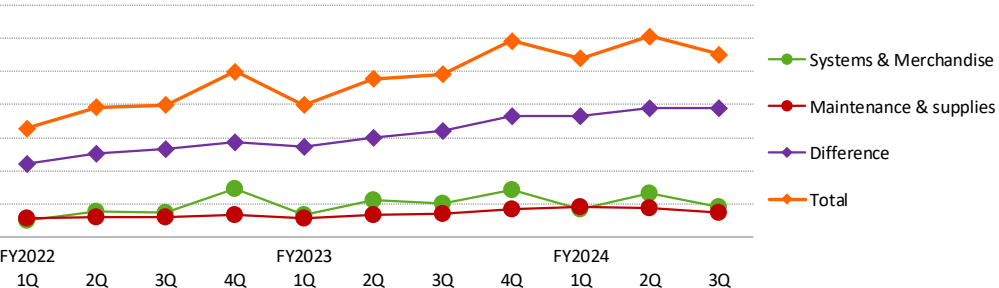
Time Management Products



Clean Systems



Parking Systems



Time & Air
AMANO