# FY 2025: 1st Quarter Report

(Fiscal Year ending March 2026)

# **AMANO**

AMANO CORPORATION (Ticker: 6436) Corporate Planning Unit, Corporate Planning Division

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## FY 2025 1st Quarter Report

(Apr. 2025  $\sim$  Jun. 2025)

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The prospect of operating performance or forecast complied by Amano is based on the current information available, and it includes potential risks or uncertainties. Please note that actual operating performance may change substantially from what is described here as a result of various changing factors.

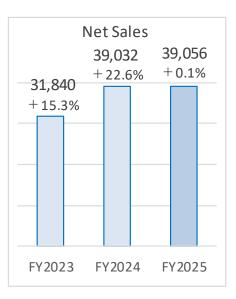


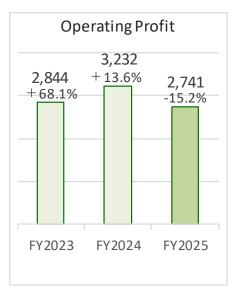
# FY 2025: 1st Quarter Accumulated Results

# FY 2025 1st Quarter Accumulated Results (Consolidated)

(Millions	of yen
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	FY2025	FY2025	%	FY2024	%	Change
	1st Half Plan	1Q Result		1Q Result		Y-o-Y
Net sales	85,800	39,056	100.0%	39,032	100.0%	+ 0.1 %
Gross profit	38,700	17,200	44.0%	17,088	43.8%	+ 0.7 %
SG&A	28,400	14,458	37.0%	13,856	35.5%	+ 4.4 %
Operating profit	10,300	2,741	7.0%	3,232	8.3%	- 15.2 %
Operating profit Ratio	12.0%	7.0%		8.3%		- 1.3 Pt
Ordinary profit	10,900	3,030	7.8%	3,642	9.3%	- 16.8 %
Net income attributable to owners of the parent company	7,200	1,351	3.5%	1,600	4.1%	- 15.5 %
TV Dates	US\$140.00	US\$151.18		US\$149.89		
FX Rates	EUR155.00	EUR159.29		EUR162.17		

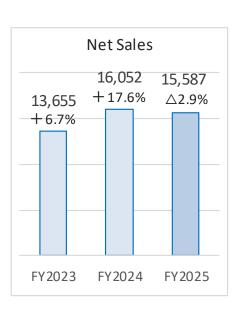


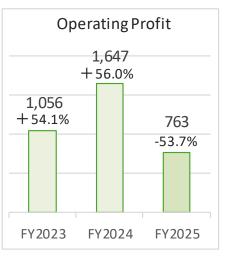


## FY 2025 1st Quarter Accumulated Results (ACJ) \*ACJ:Amano Corporation Japan

(Mi	lions	of	yen)
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	FY2025 1st Half Plan	FY2025 1Q Result	%	FY2024 1Q Result	%	Change Y-o-Y
Net sales	36,900	15,587	100.0%	16,052	100.0%	- 2.9 %
Gross profit	17,100	6,905	44.3%	7,387	46.0%	- 6.5 %
SG&A	10,900	6,141	39.4%	5,739	35.8%	+ 7.0 %
Operating profit	6,200	763	4.9%	1,647	10.3%	- 53.7 %
Operating profit Ratio	16.8%	4.9%		10.3%		- <b>5.4</b> Pt
Ordinary profit	9,300	3,962	25.4%	6,273	39.1%	- 36.8 %
Net income	7,000	2,991	19.2%	4,680	29.2%	- 36.1 %





## FY 2025: 1st Quarter Sales by Business Division (Consolidated)

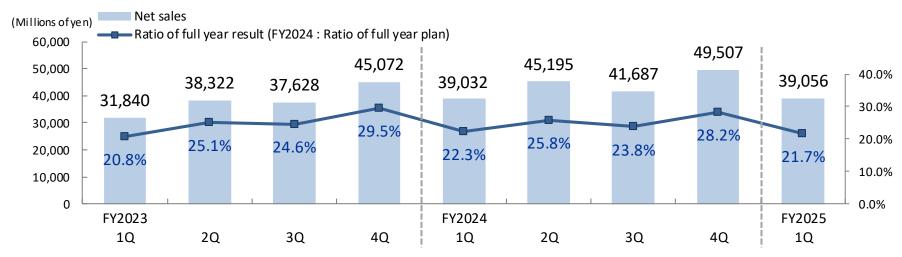
(Millions of yen)

	FY2025 1st Half Plan	FY2025 1Q Result	%	FY2024 1Q Result	%	Change Y-o-Y
Information Systems	18,700	8,840	22.6%	8,376	21.4%	+ 5.5 %
Time Management Products	1,100	534	1.4%	579	1.5%	- 7.7 %
Parking Systems	46,300	21,153	54.2%	21,572	55.3%	- 1.9 %
Time Information System business	66,100	30,528	78.2%	30,528	78.2%	- 0.0 %
Environmental Systems	11,800	5,185	13.2%	5,117	13.1%	+ 1.3 %
Clean Systems	7,900	3,341	8.6%	3,386	8.7%	- 1.3 %
Environment System business	19,700	8,527	21.8%	8,503	21.8%	+ 0.3 %
Grand total	85,800	39,056	100.0%	39,032	100.0%	+ 0.1 %
FX Rates	US\$140.00 EUR155.00	US\$151.18 EUR159.29		US\$149.89 EUR162.17		

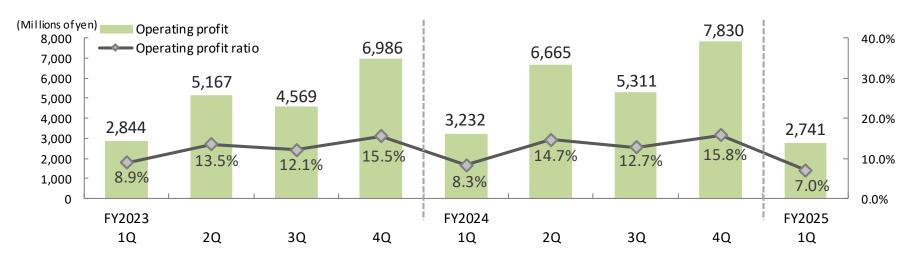
(Millions of yen)

	FY2025 1st Half Plan	FY2025 1Q Result	%	FY2024 1Q Result	%	Change Y-o-Y
Information Systems	8,800	4,078	26.2%	3,781	23.6%	+ 7.9 %
Time Management Products	900	443	2.8%	486	3.0%	- 8.8 %
Parking Systems	15,500	5,636	36.2%	6,988	43.5%	- 19.3 %
Time Information System business	25,200	10,158	65.2%	11,255	70.1%	- 9.7 %
Environmental Systems	9,200	4,273	27.4%	3,766	23.5%	+ 13.4 %
Clean Systems	2,500	1,156	7.4%	1,030	6.4%	+ 12.3 %
Environment System business	11,700	5,429	34.8%	4,796	29.9%	+ 13.2 %
Grand total	36,900	15,587	100.0%	16,052	100.0%	- 2.9 %

#### ■ Net sales



#### **■** Operating profit



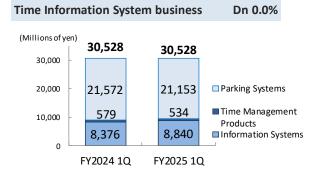
## Sales and Operating Profit by Business Segment (Consolidated)

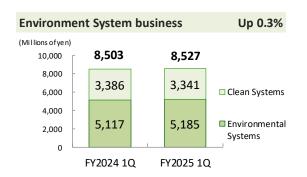


Millions o	of yen)
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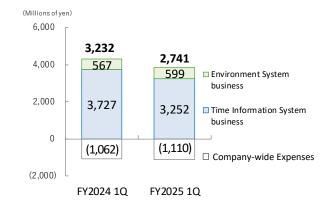
	FY2025 1Q Result			FY2	024 1Q Result	:	Change Y-o-Y			
	Net sales		Net sales	Operating profit		Net sales		Operating profit		
Time Information System business	30,528	3,252	10.7%	30,528	3,727	12.2%	(0)	-0.0%	(474)	-12.7%
Environment System business	8,527	599	7.0%	8,503	567	6.7%	23	+0.3%	31	十5.6%
Company-wide Expenses		(1,110)			(1,062)				(48)	
Grand total	39,056	2,741	7.0%	39,032	3,232	8.3%	23	+0.1%	(491)	-15.2%

#### Net sales





#### Operating profit



Time Information System business Dn 12.7 %

Environment System business Up 5.6 %

[References] Inc	rease / c gross pro	lecrease fit marg	e gin							
①FY2024 1Q/FY2025 1Q										
	Consolidated	ACJ								
Information Systems	<b>⇒</b>	•								
Time Management Products	1	•								
Parking Systems	•	•								
Environmental Systems	1	1								
Clean Systems	1	1								
②FY2024/FY2025 1Q	1									
©: -= <b>, .</b>	Consolidated	ACJ								
Information Systems	•	•								
Time Management Products	1	•								
Parking Systems	•	•								
Environmental Systems	1	•								
Clean Systems	1	Ψ								

(Millions of yen)

		Net Sales		Operating profit					
	FY2025 1Q Result	FY2024 1Q Result						Change Y-o-Y	
North America	6,476	6,041	+ 7.2 %	349	5.4%	-123	- 2.0%	_	
Europe	3,784	3,942	- 4.0 %	352	9.3%	410	10.4%	- 14.1 %	
Asia	9,593	9,612	- 0.2 %	466 4.9%		588	6.1%	- 20.7 %	
Overseas Group Companies Total	19,854	19,597	+ 1.3 %	1,168	5.9%	876	4.5%	+ 33.3 %	
FX Rates	US\$151.18 EUR159.29	US\$149.89 EUR162.17							
Domestic Group Companies Total	6,009	5,721	+ 5.0 %	839	14.0%	823	14.4%	+ 1.9 %	

\* Goodwill Amortization:

N.America 11 million yen

Europe 73 million yen 74 million yen

Asia 29 million yen 32 million yen

ACJ — —



# Forecast for the FY2025 1st Half

(*)The plan for FY2025 2Q Plan is shown as "1st Half Plan minus 1Q Result" (Million											
	FY2025 1st Half Plan	%	Change Y-o-Y	FY2025 1Q Result	%	FY2025 2Q Plan <sup>(*)</sup>	%	FY2024 1st Half Result	%		
Net sales	85,800	100.0%	+ 1.9 %	39,056	100.0%	46,744	100.0%	84,228	100.0%		
Gross profit	38,700	45.1%	+ 3.7 %	17,200	44.0%	21,500	46.0%	37,323	44.3%		
SG&A	28,400	33.1%	+ 3.6 %	14,458	37.0%	13,942	29.8%	27,425	32.6%		
Operating profit	10,300	12.0%	+ 4.1 %	2,741	7.0%	7,559	16.2%	9,897	11.8%		
Operating profit Ratio	12.0	%		7.0 %		16.2 %		11.8 %	%		
Ordinary profit	10,900	12.7%	+ 3.5 %	3,030	7.8%	7,870	16.8%	10,534	12.5%		
Net income attributable to owners of the parent company	7,200	8.4%	+ 0.5 %	1,351	3.5%	5,849	12.5%	7,161	8.5%		
FX Rates	US\$140.00 EUR155.00			US\$151.18 EUR159.29				US\$154.08 EUR166.13			

(Millions of yen)

								(IVIIIIO)	ilis oi yeii)
	FY2025 1st Half Plan	%	Change Y-o-Y	FY2025 1Q Result	%	FY2025 2Q Plan <sup>(*)</sup>	%	FY2024 1st Half Result	%
	15t Hall Flatt		1-0-1	1Q Result		2Q Plan		15t Hall Mesuit	
Net sales	36,900	100.0%	+ 1.0 %	15,587	100.0%	21,313	100.0%	36,540	100.0%
Gross profit	17,100	46.3%	+ 1.5 %	6,905	44.3%	10,195	47.8%	16,840	46.1%
SG&A	10,900	29.5%	+ 1.4 %	6,141	39.4%	4,759	22.3%	10,747	29.4%
Operating profit	6,200	16.8%	+ 1.8 %	763	4.9%	5,437	25.5%	6,092	16.7%
Operating profit Ratio	16.8 9	%		4.9 %	%	25.5 %	%	16.7 %	%
Ordinary profit	9,300	25.2%	- 13.6 %	3,962	25.4%	5,338	25.0%	10,766	29.5%
Net income	7,000	19.0%	- 18.9 %	2,991	19.2%	4,009	18.8%	8,635	23.6%

## Sales Forecast for the FY2025 1st Half by Business Division (Consolidated)

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	FY2025 1st Half Plan	%	Change Y-o-Y	FY2025 1Q Result	%	FY2025 2Q Plan <sup>(*)</sup>	%	FY2024 1st Half Result	%
Information Systems	18,700	21.8%	+ 3.5 %	8,840	22.6%		21.1%	18,069	21.5%
Time Management Products	1,100	1.3%	- 4.5 %	534	1.4%	566	1.2%	1,152	1.4%
Parking Systems	46,300	53.9%	+ 1.0 %	21,153	54.2%	25,147	53.8%	45,832	54.3%
Time Information System business	66,100	77.0%	+ 1.6 %	30,528	78.2%	35,572	76.1%	65,054	77.2%
Environmental Systems	11,800	13.8%	+ 2.7 %	5,185	13.2%	6,615	14.1%	11,493	13.7%
Clean Systems	7,900	9.2%	+ 2.9 %	3,341	8.6%	4,559	9.8%	7,680	9.1%
Environment System business	19,700	23.0%	+ 2.7 %	8,527	21.8%	11,173	23.9%	19,173	22.8%
Grand total	85,800	100.0%	+ 1.9 %	39,056	100.0%	46,744	100.0%	84,228	100.0%
FX Rates	US\$140.00 EUR155.00			US\$151.18 EUR159.29				US\$154.08 EUR166.13	

# Sales Forecast for the FY2025 1st Half by Business Division (ACJ)

(Millions of yen)

	FY2025 1st Half Plan	%	Change Y-o-Y	FY2025 1Q Result	%	FY2025 2Q Plan <sup>(*)</sup>	%	FY2024 1st Half Result	%
Information Systems	8,800	23.8%	+ 3.3 %	4,078	26.2%	4,722	22.2%	8,522	23.3%
Time Management Products	900	2.4%	- 2.4 %	443	2.8%	457	2.1%	921	2.5%
Parking Systems	15,500	42.1%	- 1.4 %	5,636	36.2%	9,864	46.3%	15,725	43.1%
Time Information System business	25,200	68.3%	+ 0.1 %	10,158	65.2%	15,042	70.6%	25,169	68.9%
Environmental Systems	9,200	24.9%	+ 1.8 %	4,273	27.4%	4,927	23.1%	9,034	24.7%
Clean Systems	2,500	6.8%	+ 7.0 %	1,156	7.4%	1,344	6.3%	2,335	6.4%
Environment System business	11,700	31.7%	+ 2.9 %	5,429	34.8%	6,271	29.4%	11,370	31.1%
Grand total	36,900	100.0%	+ 1.0 %	15,587	100.0%	21,313	100.0%	36,540	100.0%



# The 9th Medium-Term Business Plan (FY2023~FY2025)

The 4th Stage Towards a 100-year Company

The 9th Medium-Term Business Plan (FY2023~FY2025) The 4th Stage Towards a 100-year Company

## **Commitment to a Paradigm Shift Leading to Sustainable Management**



**Numerical Targets(Consolidated)** for FY2025

Sales: 180Bil

**Operating Profit**: 24.5Bil

**OPR**: 13%

**ROE**: 12%

**Original Plan** 

Sales: 160Bil

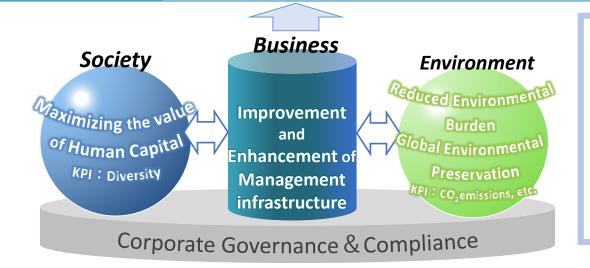
Operating Profit: 21Bil

OPR: 13%

ROE: 12%

**Expand business** performance through Three growth drivers

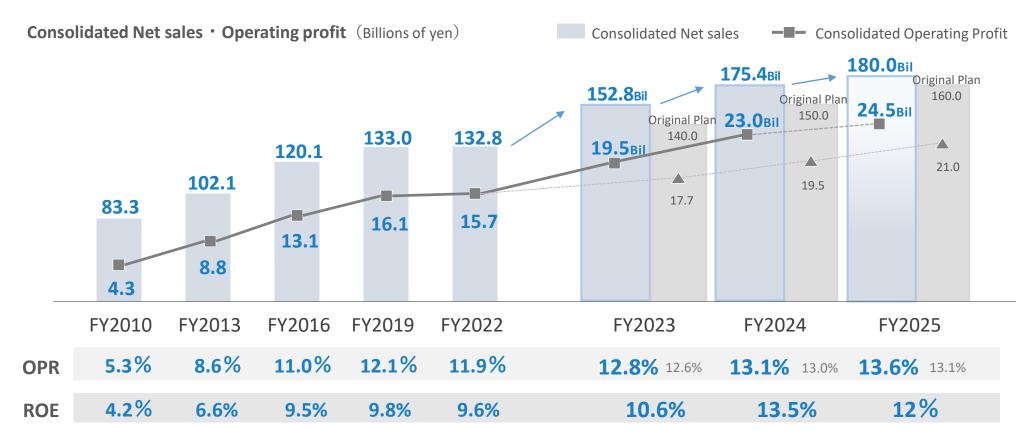
- Information Systems : Software plus cloud services
- Parking Systems: Proposals centric to the Data center for Systems and Management Services
- Clean Systems: Robot plus cloud service proposals



#### **Engineers** For Time & Air

In the fields of "People & Time" and "People & Air", we will create new values and contribute to the realization of a safe, comfortable, and wholesome society.

# Numerical Targets: Average annual sales growth of more than 5% Highly efficient management with ROE of over 10%



#### FY2025 Domestic vs Overseas

Net sales **60** : **40** Operating Profit

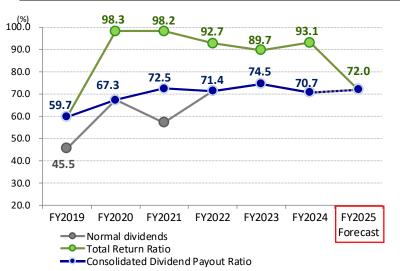
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#### Dividend Policy

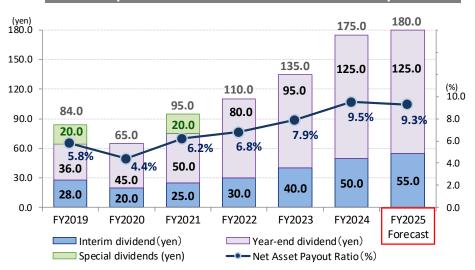
# Stable dividends + Performance based incentives

- · Consolidated Dividend Payout Ratio: Target above 40.0%
- Total Return Ratio: Target above 55.0%
- · Net Asset Payout Ratio: Target above 2.5%

#### Consolidated Dividend Payout Ratio and Total Return Ratio



#### Dividend per Share and Consolidated Net Asset Payout Ratio



#### The acquisition of treasury stock

#### Appropriately exercised with discretion and agility

Acquisition period	Apr 27 - Sep 30, 2021	Apr 27 - Aug 31, 2022	Apr 27 - Aug 31, 2023	Apr 26 - Jul 31, 2024	Apr 25 – Jul 31, 2025
Total	750,000 shares	993,900 shares	795,100 shares	495,700 shares	900,000 shares
Total	2,151 Million yen	2,477 Million yen	2,363 Million yen	1,949 Million yen	4,000 Million yen

#### The cancellation of treasury stock

Class of shares to be cancelled	Number of shares to be cancelled	Scheduled date of cancellation	Total number of shares outstanding after cancellation
Common stock of AMANO Corporation	5,551,700 shares (upper limit) 7.24% of the total number of shares outstanding (before cancellation)	Aug 8, 2025	71,106,129 shares (planned)

#### Consolidated Business Plan

(Millions of yen) FY2023 FY2024 FY2025 FY2025 Original Plan Result Result **Revised Plan** Change Change Change Amount Amount Amount Amount 152,864 160,000 180,000 Net sales + 15.1% 175,423 + 14.8% + 2.6% + 17.7% Operating profit 19,567 + 23.9% 23,040 21,000 24,500 + 6.3% Operating profit ratio 12.8% 13.1% 13.1% 13.6% Ordinary profit + 23.0% 24,642 + 18.2% 22,000 26,000 + 5.5% 20,855 Net income attributable to 17,828 + 35.7% 13,141 + 16.4% 14,500 18,000 + 1.0% owners of the parent company

#### **Consolidated Sales Plan**

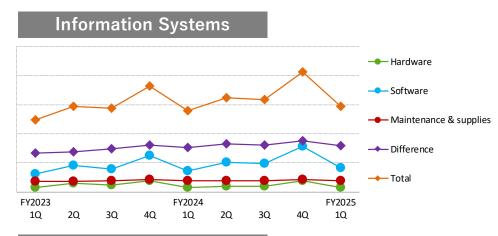
FY2023 Result			FY2024 Result			FY2025 Original Plan		FY2025 Revised Plan		
Amour	it	Change	Amount Change		Change	Amount		Amount		Change
35,757	23.4%	+ 14.0%	39,953	22.8%	+ 11.7%	38,300	23.9%	41,600	23.1%	+ 4.1%
2,572	1.7%	-9.5%	2,436	1.4%	-5.3%	3,000	1.9%	2,400	1.3%	-1.5%
78,510	51.3%	+ 21.3%	93,459	53.2%	+ 19.0%	77,200	48.3%	95,100	52.9%	+ 1.8%
116,840	76.4%	+ 18.1%	135,849	77.4%	+ 16.3%	118,500	74.1%	139,100	77.3%	+ 2.4%
23,089	15.1%	+ 10.8%	25,306	14.5%	+ 9.6%	24,300	15.1%	26,000	14.4%	+ 2.7%
12,935	8.5%	-1.0%	14,267	8.1%	+ 10.3%	17,200	10.8%	14,900	8.3%	+ 4.4%
36,024	23.6%	+ 6.2%	39,574	22.6%	+ 9.9%	41,500	25.9%	40,900	22.7%	+ 3.3%
152,864	100.0%	+ 15.1%	175,423	100.0%	+ 14.8%	160,000	100.0%	180,000	100.0%	+ 2.6%
	Amour 35,757 2,572 78,510 116,840 23,089 12,935 36,024 152,864	Result  Amount  35,757 23.4%  2,572 1.7%  78,510 51.3%  116,840 76.4%  23,089 15.1%  12,935 8.5%  36,024 23.6%  152,864 100.0%	Result       Amount     Change       35,757     23.4%     + 14.0%       2,572     1.7%     -9.5%       78,510     51.3%     + 21.3%       116,840     76.4%     + 18.1%       23,089     15.1%     + 10.8%       12,935     8.5%     -1.0%       36,024     23.6%     + 6.2%	Result       Change       Amount         35,757       23.4%       + 14.0%       39,953         2,572       1.7%       -9.5%       2,436         78,510       51.3%       + 21.3%       93,459         116,840       76.4%       + 18.1%       135,849         23,089       15.1%       + 10.8%       25,306         12,935       8.5%       -1.0%       14,267         36,024       23.6%       + 6.2%       39,574         152,864       100.0%       + 15.1%       175,423	Result         Amount         Amount         35,757       23.4%       + 14.0%       39,953       22.8%         2,572       1.7%       -9.5%       2,436       1.4%         78,510       51.3%       + 21.3%       93,459       53.2%         116,840       76.4%       + 18.1%       135,849       77.4%         23,089       15.1%       + 10.8%       25,306       14.5%         12,935       8.5%       -1.0%       14,267       8.1%         36,024       23.6%       + 6.2%       39,574       22.6%         152,864       100.0%       + 15.1%       175,423       100.0%	Result         Result           Amount         Change         Amount         Change           35,757         23.4%         + 14.0%         39,953         22.8%         + 11.7%           2,572         1.7%         -9.5%         2,436         1.4%         -5.3%           78,510         51.3%         + 21.3%         93,459         53.2%         + 19.0%           116,840         76.4%         + 18.1%         135,849         77.4%         + 16.3%           23,089         15.1%         + 10.8%         25,306         14.5%         + 9.6%           12,935         8.5%         -1.0%         14,267         8.1%         + 10.3%           36,024         23.6%         + 6.2%         39,574         22.6%         + 9.9%           152,864         100.0%         + 15.1%         175,423         100.0%         + 14.8%	Result         Original F           Amount         Change         Amount         Change         Amount           35,757         23.4%         + 14.0%         39,953         22.8%         + 11.7%         38,300           2,572         1.7%         -9.5%         2,436         1.4%         -5.3%         3,000           78,510         51.3%         + 21.3%         93,459         53.2%         + 19.0%         77,200           116,840         76.4%         + 18.1%         135,849         77.4%         + 16.3%         118,500           23,089         15.1%         + 10.8%         25,306         14.5%         + 9.6%         24,300           12,935         8.5%         -1.0%         14,267         8.1%         + 10.3%         17,200           36,024         23.6%         + 6.2%         39,574         22.6%         + 9.9%         41,500           152,864         100.0%         + 15.1%         175,423         100.0%         + 14.8%         160,000	Result         Original Plan           Amount         Change         Amount         Change         Amount           35,757         23.4%         + 14.0%         39,953         22.8%         + 11.7%         38,300         23.9%           2,572         1.7%         -9.5%         2,436         1.4%         -5.3%         3,000         1.9%           78,510         51.3%         + 21.3%         93,459         53.2%         + 19.0%         77,200         48.3%           116,840         76.4%         + 18.1%         135,849         77.4%         + 16.3%         118,500         74.1%           23,089         15.1%         + 10.8%         25,306         14.5%         + 9.6%         24,300         15.1%           12,935         8.5%         -1.0%         14,267         8.1%         + 10.3%         17,200         10.8%           36,024         23.6%         + 6.2%         39,574         22.6%         + 9.9%         41,500         25.9%           152,864         100.0%         + 15.1%         175,423         100.0%         + 14.8%         160,000         100.0%	Result         Original Plan         Revenue           Amount         Change         Amount         Change         Amount         Amount         Amount           35,757         23.4%         + 14.0%         39,953         22.8%         + 11.7%         38,300         23.9%         41,600           2,572         1.7%         -9.5%         2,436         1.4%         -5.3%         3,000         1.9%         2,400           78,510         51.3%         + 21.3%         93,459         53.2%         + 19.0%         77,200         48.3%         95,100           116,840         76.4%         + 18.1%         135,849         77.4%         + 16.3%         118,500         74.1%         139,100           23,089         15.1%         + 10.8%         25,306         14.5%         + 9.6%         24,300         15.1%         26,000           12,935         8.5%         -1.0%         14,267         8.1%         + 10.3%         17,200         10.8%         14,900           36,024         23.6%         + 6.2%         39,574         22.6%         + 9.9%         41,500         25.9%         40,900           152,864         100.0%         + 15.1%         175	Result         Original Plan         Revised Plan           Amount         Change         Amount         Amount         Amount           35,757         23.4%         +14.0%         39,953         22.8%         +11.7%         38,300         23.9%         41,600         23.1%           2,572         1.7%         -9.5%         2,436         1.4%         -5.3%         3,000         1.9%         2,400         1.3%           78,510         51.3%         +21.3%         93,459         53.2%         +19.0%         77,200         48.3%         95,100         52.9%           116,840         76.4%         +18.1%         135,849         77.4%         +16.3%         118,500         74.1%         139,100         77.3%           23,089         15.1%         +10.8%         25,306         14.5%         +9.6%         24,300         15.1%         26,000         14.4%           12,935         8.5%         -1.0%         14,267         8.1%         +10.3%         17,200         10.8%         14,900         8.3%           36,024         23.6%         +6.2%         39,574         22.6%         +9.9%         41,500         25.9%         40,900         22.7%

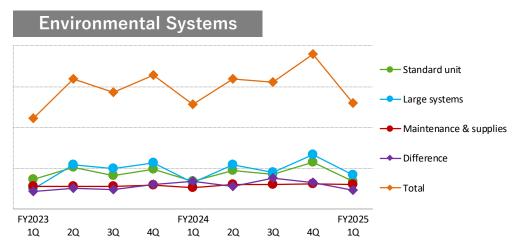
\*FX Rates:

US\$ 141.20 EUR 153.14 US\$ 152.27 EUR 164.38 US\$ 140.00 EUR 155.00

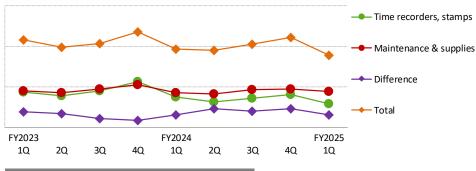


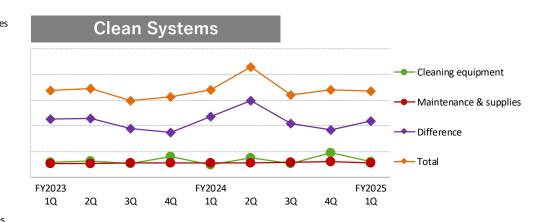
# **Supplementary Information**

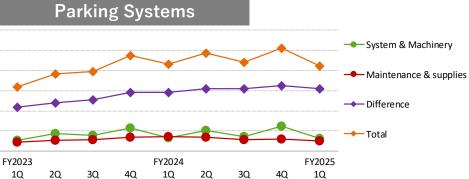












# Time & Air AMANO