



Company: AMANO Corporation
Representative: President & Representative Director

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(Code 6436: The first Section of TSE)

Contact: Director & Operating Officer

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Notice: The Difference between Actual and Forecast Earnings For second quarter of fiscal year 2017

Please be informed that the accumulated earnings for second quarter of fiscal year 2017 (April 1, 2017 to September 30, 2017) resulted in differences indicated below, compared to the forecast earnings for the same period announced April 26, 2017.

1. The difference between actual and forecast earnings for second quarter of fiscal year 2017 (April 1, 2017 to September 30, 2017)

(CONSOLIDATED) (Unit: JPY Million)

	Sales	Operating Profit	Ordinary Profit	Net Income attributable to owners of the parent	Net Income per share (JPY)
				company	(31 1)
Previously Announced Forecast (A)	59,300	5,300	5,500	3,400	44.71
Actual results (B)	57,962	5,628	5,982	4,071	53.61
Variance (B minus A)	(1,337)	328	482	671	_
Variance Ratio (%)	(2.3)	6.2	8.8	19.8	_
(Reference) Second quarter of FY2016 Results	56,599	5,099	5,238	3,259	42.56

(UNCONSOLIDATED ACJ) (Unit: JPY Million)

	Sales	Operating Profit	Ordinary Profit	Net Income	Net Income per share (JPY)
Previously Announced Forecast (A)	34,100	3,300	4,400	3,000	39.45
Actual results (B)	32,930	3,800	4,997	3,741	49.26
Variance (B minus A)	(1,169)	500	597	741	1
Variance Ratio (%)	(3.4)	15.2	13.6	24.7	1
(Reference) Second quarter of FY2016 Results	32,872	3,175	4,075	2,861	37.36

2. Reasons for the difference

With regard to the unconsolidated operating results, although sales for Information Systems and Clean Systems grew year-on-year, overall sales fell short of initial plans due to the decrease of large scale projects in Parking Systems and Environmental Systems. Profits exceeded the initial plans due to the increase in revenues mainly from highly-profitable information systems, lower cost ratio as a result of the company-wide efforts to reduce COGS and expenses, and the booking of extraordinary income on sales of investment securities.

As for Amano's consolidated results, sales fell short of the initial plan due to the shortfall on an unconsolidated basis as well as the decrease in sales in North America. However, profits exceeded the initial plan owing to the increase in sales on an unconsolidated basis as mentioned above, as well as the increase in revenues from domestic Group companies and robust performance in Korea and Mexico.

Furthermore, our FY2017 full year forecast remains unchanged. However, if there are changes in the business environment necessitating forecast revisions, we will disclose appropriately in a timely manner.

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