

Partnership-Building Declaration

The Company declares that it will focus on the following activities to build new partnerships by cooperating and facilitating coexistence and co-prosperity with all our supply chain business partners and all value-creating business operators.

1. Coexistence and co-prosperity across the supply chain and a new kind of cooperation that transcends scale and business affiliation

Our goal is to achieve coexistence and co-prosperity with our business partners through collaborations that transcend existing business relationships and scale, influencing our direct business partners' business partners (from Tier N to Tier N+1), even as we continue to work on initiatives to raise added value across the entire supply chain. From the perspective of business continuity during disasters and reforming work styles, we will provide support such as suggestions to our business partners regarding the implementation of telework and other BCP (business continuity planning) measures.

d. Greening Initiatives

We have formulated the "Amano Corporation Green Procurement Guidelines" to guide green procurement practices and carry out environmentally friendly activities in cooperation with our business partners, aiming to reduce the burden on the environment through the supply chain as a whole.

2. Observing Promotion Standards

We will observe desirable business practices between large procuring enterprises and subcontractors (based on "Promotion Standards" in the Act on the Promotion of Subcontracting Small and Medium-Sized Enterprises), and will strive to actively correct business practices and customs that hinder the building of partnerships with business partners.

(1) Method for Setting Prices

We do not make unreasonable requests for cost reductions. We determine transaction prices after ample consultation with subcontractors, not only consulting with them at least once a year, but also taking into account an appropriate level of profit for the subcontractors and improvements to their labor conditions. In doing so, we take appropriate actions set out in the Guidelines for Price Negotiations to Appropriately Pass Through Labor Cost. In addition, in the event of spikes in raw materials or energy costs, we will aim to fully pass through the increase in costs as appropriate. When concluding contracts, including the determination of transaction price, the contract terms are stated clearly in writing and delivered to subcontractors.

(2) Responsibility for Costs of Storing Molds and Other Expenses

We engage in business dealings involving molds based on "Basic Philosophy and Principles of Mold Transactions" in the "Report of the Council for the Promotion of Optimizing Mold Transactions" as well as the "Memorandum Regarding Handling of Molds," and in addition to promoting the disposal of molds that are not needed, do not request subcontractors to store molds at no cost.

(3) Conditions for Payment of Notes and Other Instruments

We pay our subcontractors in cash, closing our monthly accounts on the last day of each month with payment made on the 29th day of the subsequent month by bank transfer.

(4) Intellectual Property and Know-how

We conduct transactions based on the “Basic Philosophy” set out in the Guidelines Relating to Intellectual Property and the model contracts, and do not require the execution of unilateral nondisclosure agreements, disclosure of know-how acquired by virtue of business dealings or free transfers of intellectual property, or similar dealings.

(5) Negative Effects Resulting from Work Style Reforms

We do not make orders with short delivery times or rushed changes to specifications except with fair appropriate costs so that suppliers may also adapt to work style reforms. During emergencies and similar circumstances, we avoid imposing unilateral burdens on subcontractors in our dealings, and take care in continuing business relationships when resuming business as far as possible.

3. Other (Voluntary Statement)

In alignment with our Corporate Motto, the Amano Code of Conduct, and the Amano Group Basic Procurement Policy, we regard our business partners as important partners who will grow and develop with us, and we aim to build positive business relationships with them, achieving coexistence and co-prosperity and mutual development with the companies.



Manabu YAMAZAKI
President & Representative Director

Enacted: August 8, 2024

Revised: November 1, 2024